# Security Analysis and Portfolio <br> Management DEFIN576 

Edited by:<br>Dr. Nitin Gupta

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## Security Analysis and Portfolio Management <br> Edited By Dr. Nitin Gupta

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## Unit01:Investment Management

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## Objectives

After studying this unit, you should be able

- understand the meaning of investment, speculation and gambling.
- interpret different objectives of investments.
- analyze different alternatives for making efficient investment.
- understand the type of investors mistake made by investors.


## Introduction

Investment involves the allocation of money towards purchasing an asset, which is not to be consumed in the present but hoping it will generate stable income or is expected to appreciate in the future. So, investment is a commitment of funds to derive the future income in the form of interest, dividend, rent, premium or appreciation in the value of principal capital.

Speculation does not have a precise definition but involves purchasing an asset to profit from subsequent price changes and possible sales. The speculators indulge in marketable assets that do not have a long life.

In the world of finance, speculation, or speculative trading, refers to the act of conducting a financial transaction that has substantial risk of losing value but also holds the expectation of a significant gain or other major value.

As per Benjamin Graham, an American economist, and professional investor, investment is an activity, which upon complete analysis assures the safety of the amount invested and adequate return. Conversely, speculation is an activity which does not satisfy these requirements.

### 1.1 Critical Differences Between Investment and Speculation

Meaning: An investment involves an asset with the hope of securing returns over the principal amount in the future. On the other hand, speculation involves conducting a risky financial transaction to make large-scale gains from a single transaction.

Time Horizon: Investments are generally held for an extended period, usually more than a year. Instances like real estate and life insurance are held for 25-30 years. Speculation is held for a brief period, usually less than a year, and can even be on a forthcoming event.

Risk: The amount of risk assumed is relatively moderate as compared to speculation. Speculation will focus on getting high returns in a relatively shorter amount of time, and thus, the quantum of risk is very high.

Since investment is mainly made by the middle class working for the community, they would be putting the spare money off their hard work, which they expect to earn a stable return. They are ready to part with their savings if it offers a definite return.

Leverage: An investor will be using their funds for investing, whereas speculators will use borrowed funds and lure the borrowers with attractive returns.

Attitude: Investors will generally follow a cautious and conservative approach while considering the investment and the risk appetite they can absorb. Speculators believe in an aggressive approach highlighting attack but careless attitude
Decision criteria: While making decisions, investors will conduct extensive research and focus on the fundamental factors of the company, such as the financial position, ratio analytics, etc. In contrast, speculative decisions are based on technical charts, market dynamics, and personal opinions/tips received.

Return expectations: Investors expect to profit from the change in the value of an asset, whereas speculators focus on extracting profits from price changes due to demand and supply forces.

### 1.2 Gambling

One should not mix speculation with gambling. Both these terms will often be used together, giving an impression that it means the same, but it is not.

Gambling refers to wagering money in an event that has an uncertain outcome in hopes of winning more money, whereas speculation involves taking a calculated risk in an uncertain outcome. It is purely a game of chance with the odds, not necessarily with the gambler.

For instance, a gambler will consider an American roulette game rather than speculating in the commodities market. However, the payout is only 35 to 1 , while the odds against winning are 37 to 1.

Thus, if the bet is worth $\$ 5$ on a single number, the potential income is $\$ 175$, but the possibility of winning this amount is $1 / 37$, and if the selected number does not arrive, the $\$ 5$ is also lost.

Gambling is very much different from the above two as gambling purely depends on the intuition or instincts of the investor. The investor trusts his instincts and the sole basis that he employs his money in hope of winning that gamble to earn profits. However, the chance of winning that gamble is particularly very less.

## Difference Between Investing and Gambling

- Investing is based on research, while gambling depends on luck

Investing is an activity which requires much research. Gambling solely hinges on emotions. Gambling, on the other hand, doesn't require much research. It's just one news that breaks through in the market, and it's the emotions that control the market. However, people often invest based on tips or rumors and research to gamble sometimes. So there is a thin line between the two. Hence, people often mistake investing with gambling.

- Investing gives ownership of an asset gambling doesn't

Investing in mutual funds or shares or any asset for that matter does provide us with ownership of the asset. In gambling, when you put your money, all you receive is more money or no money. There is no ownership of an asset that comes at the end of a gambling transaction. However, in investing, one can claim ownership of an asset.

- Investing is long term, and gambling is short term

Investing is usually done in the long run. For a period, more than a year in case of equity. The only exception to this case is investing in debt funds, short term bonds, and money market instruments. Gambling or trading is done during trading hours, and sometimes it can extend to a couple of weeks or months but nothing more.

- Investing involves less risk than gambling

Gambling usually is based on a principle of going all in. In gambling, if you lose, you lose it all. One can recover the money lost in trading or gambling through more trading or gambling, but only when additional money is introduced to continue the same. While investing, one can withdraw their investments (even it is a loss) and invest it elsewhere. No one loses the entire money invested. They face losses.

- Investing is well planned to reach a goal, gambling isn't

Investing is done with a goal in mind. To save up for retirement, or child's college fund or a vacation. Betting is done to earn more money, and most of the times purely for the pleasure of it. One can also plan their future goals based on gambling, but the risk is too high, and it will work only if the luck is in favor of them.

- Investing isn't addictive, gambling is

Gambling is considered a severe mental condition. Some organizations identify compulsive gambling as a problem and also deal with it. While there are no such problems identified for investing. Instead, investing is considered as a sound financial practice for a healthy economic life.
There is a thin line of difference between the two. Gambling is riskier than investing, and gamblers are high-risk takers, while investors risk tolerance levels are slightly lower. Though there are few similarities, there is a thin line that differentiates the two. Gambling is a risk taken under certainty, and investing involves risk under uncertain conditions. Gambling solely hinges on luck and investing hinges on patience, practice, and knowledge. The famous quote said by Bret Harte is true.
"The only sure thing about luck is that it will change."
Though most of the characteristics of investment and speculation overlap, one should understand the differences separating each other.
One should note that all investments are speculation, but all speculations are not necessarily investments. Both objectives are to earn profits; only the method involves a difference. There is nothing correct or incorrect in the approach, but it depends on the long-term objective of the individual and the quantum of risk they are willing to bear.

### 1.3 Investment Objectives

Investment objectives are related to what the client wants to achieve with the investments portfolios. Generally, the objectives are concerned with risk and return, which are interdependent, as the risk that you are willing to take, will determine your returns.

## Return

Main objective is to reduce risk and to get maximum return.
1.Return: Investor expects regular income\& appreciation.

Rate of return could be defined as total income investors receive during the holding period stated as a percentage of purchasing price at the beginning of the holding period.

$$
\text { Return }=\frac{\mathrm{E} 1-\text { E0+dividend }}{}{ }^{*} 100
$$

OR
Dividend + capital appreciation ${ }^{*} 100$

## Purchase price

2. Risk: If your primary objective is safety, you will look for investments that have a minimal risk level. But then, the safest investments tend to have the lowest rates of return and may not even keep up with inflation.

1- Variability of rate of return
2- Probability of actual return less the expected.
Safe investments include government issued securities, money market instruments and securities guaranteed by banks.
3.Liquidity: Another investment objective is the liquidity of the type of investment you make. Liquidity is the ability to instantly trade/sell-off/convert assets into cash with ease in the market and with minimal risk of loss.

- Quickly
- Transaction cost is low
- Price change between two successive transactions is Low

While some securities are easier to liquidate, others may not be so. Most investors generally prefer investing in securities that are easier to liquidate and use during emergencies. If not entirely, they try to keep a part of their total investments in the form of readily marketable securities. Thus, if liquidity is one of your key objectives, you can consider investing in such securities too.
4.Safety: Everyone wishes to keep their money safe and secure. If you are a conservative investor who desires to get their initial capital investment at maturity on time and without losses, then indeed, the safety objective is essential to you.

1) Amount investment
2) Stability of return
3) Capital appreciation
5. Hedge against inflation: The purchasing power of money deteriorates heavily in a country which is not efficient or not well endowed, in relation to another country.
1) Rate of return > inflation
2) Dividend + capital appreciation $>$ inflation

Investors who save for the long term, look for hedge against inflation so that their investments are not unduly eroded; rather they look for a capital gain which neutralizes the erosion in purchasing power and still gives a return.

5 Tax Saving: Income generated by common shareholders is considered capital gains and is taxed differently. Taxes on capital gains are significantly lower than taxes on interest income or ordinary income like salary.

If your primary objective is tax-saving, registered plans such as national pension schemes and tax free savings accounts are the best bet. However, there are also effective ways to earn good returns along with saving taxes like investing in tax saving mutual funds or life insurance policy.

As is evident, there are various investment objectives, with each one holding varying levels of importance to each investor. The goal is not to choose a single objective but to maintain a good balance between them all.

Your objectives of investment depend upon several factors such as your investment goals, lifestyle, age, financial security, risk appetite, and the returns you desire. Any investment, especially those with higher risks, will see some ups and downs. As an investor, you must brace for volatility and market fluctuations and not let your emotions affect your investment decisions.

### 1.4 Investment Process

An investment is the purchase of an asset with an expectation to receive return or some other income on that asset in future. The process of investment involves careful study and analysis of the various classes of assets and the risk-return ratio attached to it.
An investment process is a set of guidelines that govern the behavior of investors in a way which allows them to remain faithful to the tenets of their investment strategy, that is the key principles which they hope to facilitate out-performance.

## Investment Policy: Objectives\& Constraints

An investment policy statement provides a plan for achieving investment success. It is developed after a fact-finding discussion with the client aimed at obtaining information about risk tolerance and specific circumstances, and asset-liability management, liquidity needs, tax considerations, etc.

Components of an IPS

- Risk objectives-ability vs willingness
- Return objectives-absolute vs relative return
- Liquidity requirement
- Time horizon
- Legal and regulatory factors
- Unique circumstances

Review of Avenues for Investment
Investor must understand that all investment products fall into two broader baskets- financial assets and non-financial assets.

While opting for an investment avenue, one shall match his risk profile with the product. There are some investments which have potential to generate better inflation adjusted returns, compared to others but more often than not, they possess higher risk.

- Equity
- Mutual Funds
- Bonds or Debentures
- Bank Fixed Deposits (FDs)
- Public Provident Fund (PPF)
- National Pension System (NPS)
- Life Insurance
- Real Estate
- Gold


## Investment Analysis

Investment analysis involves researching and evaluating a security or an industry to predict its future performance and determine its suitability to a specific investor.
With the objective of the in-depth analysis there are basic two methodology-

- Fundamental Analysis
- Technical Analysis:

The basic aim of Fundamental analysis is to appraise the intrinsic value of financial assets.
Intrinsic Value is the true economic worth of financial assets. That is each financial assets has a intrinsic value that represent its future economic worth.

The Fundamental analyst believes that due to temporary disequilibrium the current market prices may be at variance with the intrinsic value but in long run market price to move towards its "real value" intrinsic value.

If the "intrinsic/real value" of a stock is above the current market price, the investor would purchase the stock because he knows that the stock price would rise and move towards its "intrinsic or real value" If the intrinsic value of a stock was below the market price, the investor would sell the stock because he knows that the stock price is going to fall and come closer to its intrinsic value.

Technical analysis is a term used to denote a security analysis discipline for forecasting the direction of prices through the study of past market data, primarily price and volume.

It analyzes demand and supply, price and volume to predict future prices.
A trend in prices is believed to continue unless there is definite change and can be used to predict future prices.

## Portfolio Construction

Portfolio is a combination of securities such as stocks, bonds and money market instruments.
The process of blending together the broad asset classes so as to obtain optimum return with minimum risk is called portfolio construction.

## Approaches in Portfolio Construction

- Traditional approach evaluates the entire financial plan of the individual.
- In the modern approach, portfolios are constructed to maximize the expected return for a given level of risk.


## Portfolio Revision

The process of addition of more assets in an existing portfolio or changing the ratio of funds invested is called as portfolio revision.
The sale and purchase of assets in an existing portfolio over a certain period of time to maximize returns and minimize risk is called as Portfolio revision.

There are two types of Portfolio Revision Strategies.

- Active Revision Strategy

Active Revision Strategy involves frequent changes in an existing portfolio over a certain period of time for maximum returns and minimum risks. Active Revision Strategy helps a portfolio manager to sell and purchase securities on a regular basis for portfolio revision.

- Passive Revision Strategy

Passive Revision Strategy involves rare changes in portfolio only under certain predetermined rules. These predefined rules are known as formula plans. According to passive revision strategy a portfolio manager can bring changes in the portfolio as per the formula plans only.

## Portfolio Evaluation

Portfolio evaluating refers to the evaluation of the performance of the investment portfolio. It is essentially the process of comparing the return earned on a portfolio with the return earned on one or more other portfolio or on a benchmark portfolio.
The evaluation of the portfolio provides a feed back about the performance to evolve better management strategy. Evaluation of portfolio performance is considered to be the last stage of investment process.
Sharpe index measures the risk premium of the portfolio relative to the total amount of risk in the portfolio.

- Sharpe Index
- Treynor's Performance Index
- Jensen's Performance Index

The absolute risk adjusted return measure was developed by Michael Jensen.
The standard is based on the manager's predictive ability.
The basic model of Jensen is:
$R p=a+b(R m-R f)$

## Steps in Investment Process

When investing for lifelong goals, the portfolio planning process never stops. As investors move through their life stages, changes may occur, such as job changes, births, divorce, deaths, or shrinking time horizons, which may require adjustments to their goals, risk-reward profiles or asset allocations.

As changes occur, or as market or economic conditions dictate, the portfolio planning process begins anew, following each of the five steps to ensure that the right investment strategy is in place.

Investment is a process of acquiring an asset with an aim to generate money from it. Generating income from an asset can be through regular income or appreciation of the asset.

## Investment Alternatives

Types of investments
There are different types of investment in the market, and we have bifurcated them into three main categories. They are-

- Fixed income investments: These investments give guaranteed returns in the form of interest. These are low-risk investments. Below is a list of few of the best fixed-income investments.
- Market linked investments: Market linked investments are those investments that do not guarantee returns and their returns are dependent on the market movements. These are considered high-risk investments. However, the returns from these investments are also high when the market rallies. Below is the list of the best market-linked investment options.
- Other investment: Investments that do not come under fixed income or market-linked investments are other investments. These are also called alternative investments.


### 1.5 Investment Alternatives Evaluation

"An asset is a resource controlled by the enterprise as a result of past events and from which future economic benefits are expected to flow to the enterprise."

An asset is a resource owned or controlled by an individual, corporation, or government with the expectation that it will generate a positive economic benefit. Common types of assets include current, non-current, physical, intangible, operating, and non-operating.

Investors in alternatives should carefully evaluate the risks related to each investment they're considering, and have a strong understanding of the underlying assets, yield, timing of payments, liquidity, place in the capital stack, potential risks, among other factors.

Generally speaking, alternatives don't behave quite the same way stocks, bonds, or cash do. And each different alternative investment requires different types of due diligence by a prospective investor.

Fortunately, asking a few strategic questions when you're personally vetting an investment opportunity can take you a long way through the evaluation process.

## Equity Share

Share capital of co. is divided into smaller units of equal value called shares.
Equity shares basic features-no preferential rights in payments of divided \& refund of capital.

## Preference share

Preference share have preference in payment of capital and dividend.
The basic feature is Claim on income, Claim on assets, No controlling power.
Disadvantage:
No voting rights
No claim over surplus
No capital gains

## Debenture

Debenture $=$ Acknowledgement of debt issued under common seal setting forth term under which they are issued \& to be paid.

The Important Features are:
Acknowledgement of Debt, Refund of Debt, Claim on Income, Claim on Assets.

## Bonds

Just like individuals, companies and government bodies need fund for infrastructural development and social programs, for which they issue bonds to the public markets. The interested investors then buy the bonds to help these entities raise money.

In other words, bonds are fixed-income investment options that cover the loan made by an investor to a corporate or governmental borrower.

## Government Securities

RBI on behalf of GOI Issue
Dated Government Securities-More than a year.
Treasury Bills-Short term money market instrument.14,28,91,128
Advantages: No Default Risk, Liquidity.
Disadvantages: Higher Interest Rates, Inflation.

## Deposits

Bank Deposits: Fixed Deposits (FD) and Recurring Deposits (RD) have continued to be a popular investment among many investors especially those who seek guaranteed returns with minimal risk.

Post Office deposits: These are deposit avenues for investors made available by Post Office. This investment option was once introduced to help people inculcate the habit of disciplined savings in life while also providing investment avenues to aid in financial planning

## Tax Saving Schemes

PPF:
Public Provident Fund is a government backed scheme that provides guaranteed returns based on the applicable interest rate. The PPF interest rate in decided by the Government and liable to change every quarter. The current interest rate from PPF is $7.1 \%$ and will be in effect till September 2022.

Although the maturity period of PPF is 15 years, you can start the partial withdrawal of your money after completion of six years. However, you can also use your PPF balance as security to take loans. It falls under the EEE category of tax savings, since the principal amount, interest earned, and maturity amount - all are eligible for tax savings.

NSC:
The NSC scheme is available at all NSC post offices and the Indian Government promotes the NSC scheme. Due to the number of post offices present in India and the easy access to these post offices, the scheme has become very popular in India.

The main aim of the scheme is for individuals to make small or medium savings, and tax benefits are provided for these savings. Since the scheme is encouraged by the Indian Government, the risks of investing in the scheme are low.

Interest Paid: 6.8\%, compounded half-yearly, Minimum investment: Rs. 1000,
Duration of investment: 6 years, Tax benefit under Section 80 'C' available.
Tax Saving Bonds Tax benefit under Section 80 ' $C$ ' available.

## Life Insurance

Contract between insurer \& uninsured to pay insured or his nominated specified sum of many on an event.

Types-
Whole life insurance plan.
Endowment plan.
Term plan.
Plan for children.
Pension plans.

## Advantage-

- Protection
- Easy payment
- Liquidity
- Tax relief


## Mutual Fund

Intermediary which gather saving and canalizes them for steady return \& capital appreciation.
Pool of resources
Professionally managed
Indirect investment
Agents of investors
They are broadly classified into-Open ended schemes, Closed ended schemes.

## National Pension Scheme (NPS)

The National Pension System (NPS) also known as the National Pension Scheme was initially introduced to replace the pension schemes for State and Central Government employees. But from May 1, 2009 onwards NPS investments were made available to all citizens of India.

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## Real Assets

Real Estate-Income tax Deduction, Capital Appreciation.
Precious Metal-Gold, Silver.
Hedge against Inflation, Liquidity, Prestige Value.
Precious Stones-Diamonds, Rubies, Emeralds,
Aesthetic appeal and rarity, less liquid, Assets tricky
Art Objects (Antiques)

Painting, Sculpture, Manuscript, Coin, other objects of old days.
Skill, Taste, Creativity, Imagination

## Private Equity

Private equity is a broad category that refers to capital investment made into private companies, or those not listed on a public exchange. There are several subsets of private equity, including:

Venture capital, which focuses on startup and early-stage ventures
Growth capital, which helps more mature companies expand or restructure
Buyouts, when a company or one of its divisions is purchased outright

## Hedge Funds

Hedge funds are investment funds that trade relatively liquid assets and employ various investing strategies with the goal of earning a high return on their investment. Hedge fund managers can specialize in a variety of skills to execute their strategies, such as long-short equity, market neutral, volatility arbitrage, and quantitative strategies.

## Commodities

Commodities are also real assets and mostly natural resources, such as agricultural products, oil, natural gas, and precious and industrial metals. Commodities are considered a hedge against inflation, as they're not sensitive to public equity markets.

Additionally, the value of commodities rises and falls with supply and demand - higher demand for commodities results in higher prices and, therefore, investor profit.

## Collectibles

Collectibles include a wide range of items such as:
Rare wines
Vintage cars
Fine art
Mint-condition toys
Stamps
Coins
Baseball cards
Investing in collectibles means purchasing and maintaining physical items with the hope the value of the assets will appreciate over time.

## Structured Products

Structured products usually involve fixed income markets - those that pay investors dividend payments like government or corporate bonds - and derivatives, or securities whose value comes from an underlying asset or group of assets like stocks, bonds, or market indices. Examples of structured products include credit default swaps (CDS) and collateralized debt obligations (CDO).

Structured products can be complex and sometimes risky investment products, but offer investors a customized product mix to meet their individual needs. They're most commonly created by investment banks and offered to hedge funds, organizations, or retail investors.

Structured products can be complex and sometimes risky investment products, but offer investors a customized product mix to meet their individual needs. They're most commonly created by investment banks and offered to hedge funds, organizations, or retail investors.

### 1.6 Common Investor Mistakes

- Nobody's perfect. We are all going to have our wins and losses, especially when it comes to investing.
- But some of the mistakes you might make when trading stocks are actually pretty common and by no means reserved exclusively for you alone.
- In fact, the majority of investors make many of the following mistakes.
- You can significantly boost your chances of investment success by becoming aware of these typical errors and taking steps to avoid them.

1. No Plan: As the old saying goes, if you don't know where you're going, any road will take you there. Solution?

Have a personal investment plan or policy that addresses the following:
Goals and objectives - Find out what you're trying to accomplish. Accumulating 10,00000 for a child's college education or 2000000 lakh for retirement at age 60 are appropriate goals. Beating the market is not a goal.

Risks - What risks are relevant to you or your portfolio? If you are a 30-year-old saving for retirement, volatility isn't (or shouldn't be) a meaningful risk. On the other hand, inflation - which erodes any long-term portfolio - is a significant risk.

Asset allocation - What percentage of your total portfolio will you allocate to equities, international stocks, bonds, high-yield bonds, etc. Your asset allocation should accomplish your goals while addressing relevant risks.

Diversification - Allocating to different asset classes is the initial layer of diversification. You then need to diversify within each asset class. This means exposure to large-, mid- and small-cap stocks.

## 1. Constantly watching the markets

Of all the mistakes we heard, this one came up the most.
"I have told many clients to turn off their TVs and stop watching the daily market news," Danielle Harrison, a Missouri-based CFP at Harrison Financial Planning, tells Select.
While it's normal (and generally advised) to keep an eye on what's happening in the overall economy, it's easy to get swept up in the excitement or doom and gloom of it all.

The markets are constantly moving and trying to follow along in real-time can lead you to continuously checking or changing your investments when you're better off leaving them alone for the long haul.
"If we were running a marathon, it wouldn't make sense to track our mileage in quarter-mile increments," Lum says. "The same can be said about long-term investing, particularly in retirement accounts which traditionally have the longest time horizon."

## 3. Too Short of a Time Horizon

If you are saving for retirement 30 years hence, what the stock market does this year or next shouldn't be the biggest concern. Even if you are just entering retirement at age 70, your life expectancy is likely 15 to 20 years.

Of course, if you are saving for your daughter's college education and she's a junior in high school, then your time horizon is appropriately short and your asset allocation should reflect that fact. Most investors are too focused on the short term.

## 4. Too Much Attention Given to

## Financial Media

There is almost nothing on financial news shows that can help you achieve your goals. Turn them off. There are few newsletter
rs that can provide you with anything of value. Even if there were, how do you identify them in advance?

Think about it - if anyone really had profitable stock tips, trading advice or a secret formula to make big bucks, would they blab it on TV or sell it to you for $\$ 49$ per month? No - they'd keep their mouth shut, make their millions and not have to sell a newsletter to make a living.

## 5. Not Rebalancing

Rebalancing is the process of returning your portfolio to its target asset allocation as outlined in your investment plan. Rebalancing is difficult because it forces you to sell the asset class that is performing well and buy more of your worst performing asset classes.

This contrarian action is very difficult for many investors.

## 6. Overconfidence in the Ability of Managers

From numerous studies, including Burton Malkiel's 1995 study entitled, "Returns From Investing In Equity Mutual Funds", we know that most managers will underperform their benchmarks.
So why are so many investors confident of their abilities to time the market and select outperforming managers?

Fidelity guru Peter Lynch once observed, "There are no market timers in the 'Forbes' 400'." Investors' misplaced overconfidence in their ability to market-time and select outperforming managers leads directly to our next common investment mistake.

There is not enough time to recite many of the studies that prove that most managers and mutual funds underperform their benchmarks.

Index all or a large portion $(70-80 \%$ ) of all your traditional asset classes. If you can't resist the excitement of pursuing the next great performer, set aside a portion ( $20-30 \%$ ) of each asset class to allocate to active managers.

This may satisfy your desire to pursue outperformance without devastating your portfolio.

## 7. Chasing Performance

Many investors select asset classes, strategies, managers and funds based on recent strong performance. The feeling that "I'm missing out on great returns" has probably led to more bad investment decisions than any other single factor.

If a particular asset class, strategy or fund has done extremely well for three or four years, we know one thing with certainty: We should have invested three or four years ago. Now, however, the particular cycle that led to this great performance may be nearing its end.

The smart money is moving out, and the dumb money is pouring in.
Stick with your investment plan and rebalance, which is the polar opposite of chasing performance.
Investors who recognize and avoid these common mistakes give themselves a great advantage in meeting their investment goals.

Most of the solutions above are not exciting, and they don't make great cocktail party conversation. However, they are likely to be profitable. And isn't that why we really invest?

## Summary

Investment is a commitment of funds to derive the future income in the form of interest, dividend, rent, premium or appreciation in the value of principal capital. Speculation does not have a precise definition but involves purchasing an asset to profit from subsequent price changes and possible sales. Gambling refers to wagering money in an event that has an uncertain outcome in hopes of winning more money

An investment process is a set of guidelines that govern the behavior of investors in a way which allows them to remain faithful to the tenets of their investment strategy, that is the key principles which they hope to facilitate out-performance. There are different types of investment in the market, and we have bifurcated them into three main categories which are fixed income
investments, market linked investments. You can significantly boost your chances of investment success by becoming aware of these typical errors and taking steps to avoid them.

## Keywords

Investment:Investment involves the allocation of money towards purchasing an asset, which is not to be consumed in the present but hoping it will generate stable income or is expected to appreciate in the future.

Debenture:It is acknowledgement of debt issued under common seal setting forth term under which they are issued \& to be paid.
Hedge funds:Hedge funds are investment funds that trade relatively liquid assets and employ various investing strategies with the goal of earning a high return on their investment.

Life Insurance: It is contract between insurer \& uninsured to pay insured or his nominated specified sum of many on an event.

Active Revision Strategy: It involves frequent changes in an existing portfolio over a certain period of time for maximum returns and minimum risks.

Passive Revision Strategy:Itinvolves rare changes in portfolio only under certain predetermined rules.

## SelfAssessment

1. ----------------------- is a commitment of funds to derive the future income in the form of interest, dividend, rent, premium or appreciation in the value of principal capital.
A. Investment
B. Speculation
C. Gambling
D. None
2. $\qquad$ involves purchasing an asset to profit from subsequent price changes and possible sales.
A. Investment
B. Speculation
C. Gambling
D. None
3. ------------------------is the ability to instantly trade/sell-off/convert assets into cash with ease in the market and with minimal risk of loss
A. Liquidity
B. Riskiness
C. Both
D. (d)None
4.Investment is ---------------------- risky then gambling.
A. More
B. Less
C. Equal
D. No difference
5.Gambling takes ---------------time then investment
A. More
B. Less
C. Equal
D. No difference
4. Rate of return should be $\qquad$ inflation.
A. More
B. Less
C. Equal
D. No difference
5. If the "intrinsic/real value" of a stock is above the current market price, the investor would ----------------------the stock.
A. Purchase
B. Sell
C. Do nothing
D. Can't say
6. If the intrinsic value of a stock was below the market price, the investor would $\qquad$ the stock.
A. Purchase
B. Sell
C. Do nothing
D. Can't say
7. The process of blending together the broad asset classes so as to obtain optimum return with minimum risk is called.
A. Portfolio construction
B. Portfolio revision
C. Portfolio Set
D. Not Applicable
10.The process of addition of more assets in an existing portfolio or changing the ratio of funds invested is called as portfolio revision.
A. Portfolio construction
B. Portfolio Revision
C. Portfolio Set
D. Not Applicable
11.---------------------involves frequent changes in an existing portfolio over a certain period of time for maximum returns and minimum risks
A. Active revision strategy
B. Passive revision strategy
C. Dynamic revision strategy
D. Not Applicable
8. Rate of return could be defined as total income investors receive during the holding period stated as a percentage of purchasing price at the beginning of the holding period.
A. True
B. False
13.Gambling is a risk taken under certainty, and investing involves risk under uncertain conditions. Gambling solely hinges on luck and investing hinges on patience, practice, and knowledge.
A. True
B. False
9. An investment policy statement provides a plan for achieving investment success.
A. True
B. False
10. Equity is less risky thandebentures.
A. True
B. False

## Answers for Self Assessment

| 1. | A | 2. | B | 3. | A | 4. | B | 5. | B |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 6. | C | 7. | A | 8. | B | 9. | A | 10. | B |
| 11. | A | 12. | A | 13. | A | 14. | A | 15. | B |

## Review Questions

1. What do you mean by Investment?
2. State the difference between investment speculation and gambling.
3. Enumerate the various steps in investment process.
4. Differentiate between fundamental and technical analysis.
5. Analyze in detail various alternatives available for investment..

## [1] Further Readings

Security Analysis And Portfolio Management By K Sasidharan\& Alex K
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Security Analysis And Portfolio Management By Pandian, Punithavathy, Vikas Publishing House.

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## Unit 02: Meaning and types of Financial Markets

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## Objectives

After studying this unit, you should be able

- understanding meaning and role of financial market
- identify the different types of financial markets.
- interpret difference between money and capital markets
- interpret difference between forex and derivative markets.


## Introduction

The financial market refers to the market where the sale and purchase of financial products occurs. Such products include stocks, bonds, currencies, derivatives, commodities, cryptocurrencies, etc. It acts as a platform for sellers and buyers to connect and deal in their desired financial assets at a price determined by market forces.

Financial markets facilitate the interaction between those who need capital with those who have capital to invest.

### 2.1 How Do Financial Markets Work?

Despite covering many different asset classes and having various structures and regulations, all financial markets work essentially by bringing together buyers and sellers in some asset or contract and allowing them to trade with one another.

This is often done through an auction or price-discovery mechanism. Thediagrammatically representation is shows as-

## What Is A Financial Market?



## What are the main functions of Financial Markets?

Financial markets exist for several reasons, but the most fundamental function is to allow for the efficient allocation of capital and assets in a financial economy.
By allowing a free market for the flow of capital, financial obligations, and money the financial markets make the global economy run more smoothly while also allowing investors to participate in capital gains over time.

## Functions of Financial Markets

1. Liquidity:

The first function of financial market is liquidity. The financial market provides liquidity for tradable assets by allowing for the purchase and sale of securities. Investors can sell the asset at any moment if they feel it is necessary to recoup their investment.

## 2. Cost determination:

Financial Markets assist in determining the capital worth of securities by allowing market forces to function on their own and determine the pricing of a tradable asset.

## 3. Platform:

Financial markets also provide as a venue for potential buyers and sellers to meet, interact, agree, and deal. This feature of the financial market not only saves interested parties a lot of time and money, but it also makes trading easier.
4. Mobilization of Savings:

According to another equation, financial markets are aspects in the global economy that reintroduce money into the economy by allowing it to be used in the purchase and sale of securities.

## 5. The Time Factor:

To be honest, it takes a lot of effort and time to operate in a typical market where people trade. A financial market, on the other hand, makes all of the information necessary for trading financial assets available. In the process, little money, effort, or time is expended in order to produce profitable results.

### 2.2 Who Are the Main Participants in Financial Markets?

Firms use stock and bond markets to raise capital from investors.
Speculators look to various asset classes to make directional bets on future prices, while hedgers use derivatives markets to mitigate various risks, and arbitrageurs seek to take advantage of mispricing or anomalies observed across various markets. Brokers often act as mediators that bring buyers and sellers together, earning a commission or fee for their services.

## Stock Markets

Perhaps the most ubiquitous of financial markets are stock markets. These are venues where companies list their shares and they are bought and sold by traders and investors. Stock markets, or equities markets, are used by companies to raise capital via an initial public offering (IPO), with shares subsequently traded among various buyers and sellers in what is known as a secondary market.

## Bond Markets

A bond is a security in which an investor loans money for a defined period at a pre-established interest rate. You may think of a bond as an agreement between the lender and borrower that contains the details of the loan and its payments.

Bonds are issued by corporations as well as by municipalities, states, and sovereign governments to finance projects and operations. The bond market also is called the debt, credit, or fixed-income market.

## Money Markets

Typically, the money markets trade in products with highly liquid short-term maturities (of less than one year) and are characterized by a high degree of safety and a relatively low return in interest. At the wholesale level, the money markets involve large-volume trades between institutions and traders. At the retail level, they include money market mutual funds bought by individual investors and money market accounts opened by bank customers.

## Derivatives Markets

A derivative is a contract between two or more parties whose value is based on an agreed-upon underlying financial asset (like a security) or set of assets (like an index).

Derivatives are secondary securities whose value is solely derived from the value of the primary security that they are linked to. In and of itself a derivative is worthless.

## Forex Market

The forex (foreign exchange) market is the market in which participants can buy, sell, hedge, and speculate on the exchange rates between currency pairs. The forex market is the most liquid market in the world, as cash is the most liquid of assets.

## Commodities Markets

Commodities markets are venues where producers and consumers meet to exchange physical commodities such as agricultural products, energy products, precious metals "soft" commodities. These are known as spot commodity markets, where physical goods are exchanged for money.
The bulk of trading in these commodities, however, takes place on derivatives markets that utilize spot commodities as the underlying assets.

## Advantages of Functions of Financial Market

It aids in the creation of an open and regulated system for businesses to obtain substantial quantities of capital from the market in order to operate.
It serves as a conduit for potential investors' savings to pour into the economy. This will result in the formation of capital in the country.

It saves the parties' time, effort, and money because the traders do not have to devote their resources to locating possible vendors or buyers of the securities.

## Disadvantages of Functions of Financial Markets

There is no financial market function that can determine a stock's genuine intrinsic value. Because of many macroeconomic considerations such as taxation, etc., there is no actual intrinsic value for a stock.

The trader needs a variety of information, which is provided by the financial market. This information must be accurate because the prices of the securities are strongly reliant on informational transparency to ensure that the right prices are established by the market for the assets.

There are many things that financial markets make possible, including the following:
Financial markets provide a place where participants like investors and debtors, regardless of their size, will receive fair and proper treatment.

They provide individuals, companies, and government organizations with access to capital.
Financial markets help lower the unemployment rate because of the many job opportunities it offers

### 2.3 Money and Capital Markets

FM is composed of two constituents.
(i) The money market,
(ii) The capital markets.

While the money market deals with the provision of short-term credit, the capital market deals in the lending and borrowing of medium-term and long-term and long-term credit.

## Money Market:

The money market is "a market for short-term funds with maturity ranging from overnight to one year and includes financial instruments that are deemed to be close substitutes of money."

The money market developed because parties had surplus funds, while others needed cash.
It provides and users of short--term funds, and balances the demand for and supply of short-term funds by providing an equilibrium mechanism. It provides liquidity funding for the global financial system.

The instruments bear differing maturities, currencies, credit risks, and structure.

## Features of Money Market

A few general money market features are:

- It is fund-term market funds.
- It's maturity period up to one year.
- It trades with assets that can be transformed into cash easily.
- All the transactions take place through phone, email, text, etc.

Broker not required for the transaction
A few general money market features are:The components of a money market are the Commercial Banks, Non-banking financial companies and Central Bank, etc. The money market functions are:

- transfer of large sums of money
- transfer from parties with surplus funds to parties with a deficit
- allow governments to raise funds
- help to implement monetary policy
- determine short-term interest rates


## Types of Money Markets

Money market instruments have different securities, which can be utilised for short term borrowings. A few different types of market money are:

- Call Money- It portrays a short-term loan with maturities term starting from one day to fourteen days, and it can be repaid on demand.
- Treasury Bill- It is the oldest and traditional money market instrument and is practiced across the globe. The instrument is declared by the Government and does not have to pay any interest. This is available at a discounted rate at the time of issue.
- Ready Forward Contract (Repo)- The word repo is acquired from the phrase "repurchase agreement". It is an agreement that specifies the sale and purchase of an asset. In India, this agreement is prepared between different banks and sometimes between bank and RBI for short term loans.
- Money Market MutualFund- This is the alternative name for liquid funds and are the lowest risk debt funds.
- Interest Rate Swaps- Here, two parties sign an agreement, where one decides to pay a fixed rate of interest, and the other pays a floating rate of interest.


## Capital Market

Capital is often defined as "wealth used in the production of further wealth." In simple words, it comprises the money value invested in a business unit.
Market is that place where buyer and sellers are contact to each other. And when these two words are merged together make capital market. A business enterprise can raise capital from various sources which long-term funds and short-term funds can be raised either through issue of securities or by borrowing from certain institutions.

## Features of Capital Market

Important features of the capital market are:

- Unites entrepreneurial borrowers and savers
- Deals with long-term investments.
- Agents are required.
- It is controlled by government rules and regulations.
- Deals in both commercial and non-commercial securities.
- Foreign Investors.


## Types of Capital Market

The Capital Market instrument involves both the auction market and dealer market. It is classified into two sections: Primary Market and Secondary Market.

Primary Market: Here, fresh contracts are given to the people for the subscription purpose.
Secondary Market: The securities that have already been issued are exchanged among investors.

## Role of Capital Market

Mobilization of Savings: Capital market is an important source for mobilizing idle savings from the economy. It mobilizes funds from people for further investments in the productive channels of an economy. In that sense it activates the ideal monetary resources and puts them in proper investments.

Capital Formation: Capital market helps in capital formation. Capital formation is net addition to the existing stock of capital in the economy. Through mobilization of ideal resources, it generates savings; the mobilized savings are made available to various segments such as agriculture, industry, etc. This helps in increasing capital formation.

Provision of Investment Avenue: Capital market raises resources for longer periods of time. Thus, it provides an investment avenue for people who wish to invest resources for a long period of time. It
provides suitable interest rate returns also to investors. Instruments such as bonds, equities, units of mutual funds, insurance policies, etc. definitely provides diverse investment avenue for the public.

Speed up Economic Growth and Development: Capital market enhances production and productivity in the national economy. As it makes funds available for long period of time, the financial requirements of business houses are met by the capital market. It helps in research and development. This helps in, increasing production and productivity in economy by generation of employment and development of infrastructure.

Service Provision: As an important financial set up capital market provides various types of services. It includes long term and medium-term loans to industry, underwriting services, consultancy services, export finance, etc. These services help the manufacturing sector in a large spectrum.
Continuous Availability of Funds: Capital market is place where the investment avenue is continuously available for long term investment. This is a liquid market as it makes fund available on continues basis. Both buyers and seller can easily buy and sell securities as they are continuously available. Basically, capital market transactions are related to the stock exchanges. Thus marketability in the capital market becomes easy.

## Money Market versus Capital Market

Basis of comparison
Definition

Money market Capital market
Money market is a place where Capital Market is a type of we invest for the short term on financial market in which the instruments like trade credit, company or government commercial paper, certificate securities invest for the long of deposit, treasury bills etc. term in the instruments such as bonds, stocks, etc.

Nature

Instruments

Money markets are casual in Capital markets are formal or nature. official. It is known for dealing in mutual stocks and bonds.

Commercial Papers, Treasury Bonds, Debentures, splits, certificates of deposits, Bills, Asset Secularization, Retained Trade Credit, etc., are included Earnings, Euro Issues, etc., are in the money market. included in the capital market.


Liquidity of market | Money markets are incredibly Capital markets |
| :--- |
| fluid. | relatively more minor liquid.

| Security | Money markets have low risk. | Capital markets have a <br> significant risk in <br> comparison to money <br> markets. |
| :--- | :--- | :--- |
| Time | Instrument matures in a year. |  | | Instruments take much time |
| :--- |
| to get mature. |

### 2.4 Forex and Derivative markets

## Forex Market

The foreign exchange market refers to a market where foreign currencies are bought and sold.
It is by far the busiest and most active of the financial markets, with turnover comfortably exceeding that of bonds and equities

In a typical foreign exchange transaction, a party purchases a quantity of one currency by paying a quantity of another currency, i.e., currencies are bought and sold against each other.
The foreign exchange market determines the relative values of different currencies.

## The Foreign Exchange Market-Features

The foreign exchange market is unique because of

- its huge trading volume representing the largest asset class in the world leading to high liquidity;
- its geographical dispersion;
- its continuous operation: 24 hours a day except weekends, i.e., trading from The market is open 24 hours a day in different parts of the world, from 5 p.m. EST on Sunday until 4 p.m. EST on Friday;
- The variety of factors that affect exchange rates;
- The low margins of relative profit compared with other markets of fixed income; and
- The use of leverage to enhance profit and loss margins and with respect to account size.


## The Foreign Exchange Market-Function

The following are the important functions of a foreign exchange market:
To transfer finance, purchasing power from one nation to another. Such transfer is affected through foreign bills or remittances made through telegraphic transfer. (Transfer Function).

To provide credit for international trade. (Credit Function).
Because the movement of goods between countries takes time, inventory in transit must be financed.

To make provision for hedging facilities, i.e., to facilitate buying and selling spot or forward foreign exchange. (Hedging Function).
The foreign exchange market provides "hedging" facilities for transferring foreign exchange risk to someone else.

## Structure of Indian Forex

As per FERA the responsibility and the authority of the foreign exchange administration is vested with the RBI.

They have formed the foreign exchange dealers association of India, which frames rules regarding the conduct of business and coordinates with the RBI in the proper administration of foreign exchange control.
First tier: The first tier covers the transactions between the Reserve Bank (RBI) and authorized dealers (AD'S)

Second Tier Market: The second-tier market is the interbank market where AD'S transact business among themselves. They normally do their business within the country. They do it normally through a recognized broker.

Third Tier Market: The third tier of the forex is represented by the primary market where AD'S transact in foreign currency with the customer.

The tourist exchange currency, exporter and importer exchange currency and all these transactions comes under the primary market.

## Derivative Market

Derivative: It is a financial instrument whose value is derived (hence the name derivative) from the value of an underlying asset. Underlying asset: It can be stocks, indices, bonds, commodities, currency, rates, etc.

If the underlying asset of the derivative contract is coffee, wheat, pepper, cotton, gold, silver, precious stone then the derivative is known as a commodity derivative.

If the underlying is a financial asset like debt instruments, currency, share price index, equity shares, etc, the derivative is known as a financial derivative.

Some common examples of derivatives are Forwards, Futures, Options and Swaps.

## Why Derivative?

Risk management: The most important purpose of the derivatives market is risk management.
Derivatives are risk-shifting devices. Derivatives help to improve market efficiencies because risks can be isolated and sold to those who are willing to accept them at the least cost.

Market efficiency: Efficient markets are fair and competitive and do not allow an investor to make risk free profits. Derivatives assist in improving the efficiency of the markets, by providing a selfcorrecting mechanism.
Price discovery: One of the primary functions of derivatives markets is price discovery. Derivative market information helps people make better estimates of future prices. Derivative market information helps people with their production or consumption decisions

## Reasons for Derivative Trading?

- To hedge or insure risks; i.e., shift risk.
- To reflect a view on the future direction of the market, i.e., to speculate.
- To lock in an arbitrage profit.


## Summary

Financial markets facilitate the interaction between those who need capital with those who have capital to invest.Financial markets exist for several reasons, but the most fundamental function is to allow for the efficient allocation of capital and assets in a financial economy.
Speculators look to various asset classes to make directional bets on future prices, while hedgers use derivatives markets to mitigate various risks, and arbitrageurs seek to take advantage of mispricing or anomalies observed across various markets. By allowing a free market for the flow of capital, financial obligations, and money the financial markets make the global economy run more smoothly while also allowing investors to participate in capital gains over time.
The foreign exchange market refers to a market where foreign currencies are bought and sold. It is by far the busiest and most active of the financial markets, with turnover comfortably exceeding that of bonds and equities. In a typical foreign exchange transaction, a party purchases a quantity of one currency by paying a quantity of another currency, i.e., currencies are bought and sold against each other.

Derivative is a financial instrument whose value is derived from the value of an underlying asset. Underlying asset: It can be stocks, indices, bonds, commodities, currency, rates, etc. If the underlying asset of the derivative contract is coffee, wheat, pepper, cotton, gold, silver, precious stone then the derivative is known as a commodity derivative. If the underlying is a financial asset like debt instruments, currency, share price index, equity shares, etc., the derivative is known as a financial derivative. Some common examples of derivatives are Forwards, Futures, Options and Swaps.

## Keywords

Bond: A bond is a security in which an investor loans money for a defined period at a preestablished interest rate.

Call Money- It portrays a short-term loan with maturities term starting from one day to fourteen days, and it can be repaid on demand.

Forex Market: It is market in which participants can buy, sell, hedge, and speculate on the exchange rates between currency pairs.
Hedging: It is a strategy that tries to limit risks in financial assets. It uses financial instruments or market strategies to offset the risk of any adverse price movements.

## SelfAssessment

1. Money markets are for the market for
A. Short term period
B. Long term period
C. Both
D. None
2. ------------------------------- it is a market where securities are issued for first time.
A. Primary market
B. Secondary market
C. Moth of the above
D. None of the above
3. ---------------------------it is a market where existing securities are traded.
A. Primary market
B. Secondary market
C. Moth of the above
D. None of the above
4.The first tier covers the transactions between the Reserve Bank (RBI) and $\qquad$ --.
A. Authorized dealers
B. Bank
C. Both
D. None
4. The third tier of the forex is represented by the primary market where $\mathrm{AD}^{\prime} \mathrm{S}$ transact in foreign currency with the $\qquad$
A. Bank
B. Customer
C. (c)Both of the above
D. (d)None of the above
5. $\qquad$
A. Stock market
B. Forex market
C. Commodity market
D. Not Applicable
6. A person selects a shirt in a shop and agrees on a price, the settlement (exchange of funds for goods) takes place immediately. This is an example of $\qquad$
A. Spot market
B. Derivative market
C. Forex market
D. Not Applicable
7. If the underlying asset of the derivative contract is currency it is the example of $\qquad$
A. Financial Derivative
B. Commodity Derivative
C. Both of the above
D. Not Applicable
9.If the underlying asset of the derivative contract is coffee it is the example of
A. Financial Derivative
B. Commodity Derivative
C. Both of the above
D. Not Applicable
8. In future market $\qquad$ exist.
A. Counterparty risk
B. No counterparty risks
C. Somewhat Counterparty risk
D. Not applicable
9. In forward market there exist $\qquad$
A. Counterparty risk
B. No counterparty risks
C. Somewhat Counterparty risk
D. Not applicable
12.Financial markets facilitate the interaction between those who need capital with those who have capital to invest.
A. True
B. False
10. Capital market is an important source for mobilizing idle savings from the economy. It mobilizes funds from people for further investments in the productive channels of an economy.
A. True
B. False
11. Derivatives are risk-taking devices.
A. True
B. False
12. The foreign exchange market provides "hedging" facilities for transferring foreign exchange risk to someone else.
A. True
B. False

## Answers for Self Assessment

1. A
2. A
3. B
4. A
5. B
6. B
7. A
8. A
9. B
10. B
11. A
12. A
13. A
14. B
15. A

## Review Questions

1. Differentiate between money market and capital market.
2. What do you mean by financial market?
3. What is the structure of forex market?
4. Enumerate implications of International monetary system for finance manager.
5. Explain in detail need and importance of derivative market in the economy.

## []] Further Readings

Security Analysis And Portfolio Management By K Sasidharan\& Alex K
Mathews, Mcgraw Hill Education
Security Analysis And Portfolio Management By Pandian, Punithavathy, Vikas Publishing House.

## Web Links

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## Unit 03: Equity Markets

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## Objectives

After studying this unit, you should be able

- understand the meaning of securities and securities market
- Interpret the issues in the primary and secondary markets.
- analyze how new issue is issued in the market.
- analyze how secondary market works.


## Introduction

Securities are fungible and tradable financial instruments used to raise capital in public and private markets. There are primarily three types of securities: equity - which provides ownership rights to holders; debt-essentially loans repaid with periodic payments; and hybrids - which combine aspects of debt and equity.

Security market also called capital market which may be defined as the organized market for effective \& efficient transfer of money, capital, or financial resource from investing parties to individuals \& institutions engaged in industry or commerce either in the private or public sector of the economy.

### 3.1 Function of \& Segment of Securities Market

The basic functions of securities markets are: capital formation, liquidity, and risk management. Functions of the security market are:

- Link between investors \& savers.
- Encouragement to save.
- Encouragement to investment.
- Promotes Economic Growth.
- Stability in security prices.
- Benefits to investors.

The securities market has two inseparable segments and is interdependent.

- Primary Market
- Secondary Market


## "The foreign exchange market is a place where foreign currencies are bought and sold" C .

### 3.2 Primary Market

The primary market, also known as the new issue market, is where issuers raise capital by issuing securities to investors. New securities are issued in this market.

The new issue market deals with the new securities which were not previously available to investing public. i.e., securities that are available to investing public first time. Thus, it mobilizes savings from savers to borrow for production purposes.

The key function of the primary market is to facilitate capital growth by enabling individuals to convert savings into investments. It facilitates companies to issue new stocks to raise money directly from households for business expansion or to meet a financial obligation.

## Function of New Issue Market

The main service functions of the primary market are:

1. Origination: Origination is a work that begins before an issue is actually floated in the market. It deals with mainly with:

- Time of Floating of an Issue
- Type of Issue
- Price

2. Underwriting: Underwriting is a kind of guarantee undertaken by an institution or firm of brokers ensuring the marketability of an Issue.
3. Distribution: The third function is that of distribution of Shares. Distribution means the function of selling shares and debentures to the investor which is performed by brokers and agents

There are many ways and means by which a company can issue its shares in the financial market. They are as follows

- Public Issue
- Rights Issue
- Private Placement


## Advantages of Primary Market

- A Cost-Effective Way to Raise Capital: Companies can raise capital for their business costeffectively and seamlessly in a primary market. Also, securities offered in the primary market can almost be instantly sold in the secondary market, thus providing high liquidity.
- fewer Chances of Price Manipulation: As compared to the secondary market, there are fewer chances of price manipulation in the primary market. This leads to better transparency and operations.
- A Cost-Effective Way to Raise Capital: Companies can raise capital for their business costeffectively and seamlessly in a primary market. Also, securities offered in the primary market can almost be instantly sold in the secondary market, thus providing high liquidity.
- fewer Chances of Price Manipulation: As compared to the secondary market, there are fewer chances of price manipulation in the primary market. This leads to better transparency and operations.
- Offers Diversification: Primary market serves as a potential avenue for diversification for investors, thus bringing down the quantum of risk. Investors can allocate their investments across asset classes in multiple financial instruments.


## Disadvantages of Primary Market

- Possibility of deceiving investors
- No historical trading data
- No fixed norms for project appraisal.
- Ineffective role of merchant bankers.


### 3.3 Secondary Market

The secondary market makes possible trades in already-issued securities, in this manner facilitating investors to exit from an investment or new investors to buy the already existing securities. The primary market makes the possible creation of financial assets, and the secondary market facilitates their marketability/, which makes these two divisions of the Financial Markets - mutually dependent and undividable.

## Participants in Stock Market

The stock market participants can generally be categorized into a few groups like,

- Investors,
- Companies,
- Stock exchanges,
- Regulators,
- Financial intermediaries,
- Depository and depository participants,
- Clearing Corporation,
- Transfer Agents,
- Credit Rating Agencies,
- Investment Advisers.


### 3.4 New Issue Market

The primary market refers to the set-up which helps the industry to raise the funds by issuing different types of securities. This set-up consists of the type of securities available, financial institutions and the regulatory framework.

The primary market discharges the important function of transfer of savings especially of the individuals to the companies, the mutual funds, and the public sector undertakings.

Primary capital market directly contributes in capital formation because in primary market company goes directly to investors and utilizes these funds for investment in buildings, plants, machinery etc.

## Features of New Issue Market

1. It is related with New Issues: The new issue market is related to new issues. When an old or new company sells a fixed number of shares which is called Initial public offering (IPO).
2.It has No Particular Place: Another feature of the new issue market is new issues are offered in the market, but there is no specific place to issue the shares.
2. It has Various Methods of Floating Capital: New issue market has numerous methods of floating capital such as an offer for sale, public issue, and private placement.
3. It Comes before Secondary Market: The transactions are first made in the primary market. The turn of the secondary market comes later.

## Example:

Say a new IT company has developed a program to make cash exchanges easily available worldwide. It has been successful in both generating revenues and garnering interest from the venture capital community. To grow, however, it believes it needs more capital, approximately $\$ 30$ million, which it doesn't have on hand. As such, it needs to raise this capital through external sources.

The company engages with investment banks to see what their shares could be worth on the open market, and the banks' underwriters indicate that $\$ 19$ per share would be a fair IPO price, valuing the company at just under $\$ 100$ million.

The company's board of directors agrees to list shares of the company and they file for an IPO to release a number of shares worth half the total valuation, so $\$ 50$ million.

With the new issue, the company raises capital and becomes listed on a stock exchange where its shares are freely tradeable. The new issue resulted in the company raising $\$ 50$ million, slightly more than the $\$ 30$ million they estimated that they needed for growth.

## Function of New Issue Market

1. Origination: Origination is a work that begins before an issue is actually floated in the market.
2.Underwriting: Underwriting is a kind of guarantee undertaken by an institution or firm of brokers ensuring the marketability of an Issue.
3.Distribution: Distribution means the function of selling shares and debentures to the investor which is performed by brokers and agents

## Advantages of Primary Market

- A Cost-Effective Way to Raise Capital: Companies can raise capital for their business costeffectively and seamlessly in a primary market. Also, securities offered in the primary market can almost be instantly sold in the secondary market, thus providing high liquidity.
- Fewer Chances of Price Manipulation: As compared to the secondary market, there are fewer chances of price manipulation in the primary market. This leads to better transparency and operations.
- Offers Diversification: Primary market serves as a potential avenue for diversification for investors, thus bringing down the quantum of risk. Investors can allocate their investments across asset classes in multiple financial instruments.


## Disadvantages of Primary Market

- Possibility of deceiving investors
- No historical trading data
- No fixed norms for project appraisal.
- Ineffective role of merchant bankers.


## Flotation- Meaning

It is the method of making shares available to public investors. It is when a company decides to go public for its shares. The floatation of a company gives it a firm grip in the primary and secondary market. It can raise more money for its company and aim towards more development.

The new issue market deals with the new securities which were not previously available to investing public. i.e. securities which are available to investing public first time. Thus it mobilizes savings from savers to borrow for production purpose.

There are many ways and means by which a company can issue its shares in the financial market. They are as follows
Public Issue: Public issue means an invitation by a company to public subscribing the securities through prospectus. When an offer is made by the company so that more and more people become a part of the shareholder's family, it is known as a public issue.
Public issue through prospectus is common and popular method of issue of securities. Public Issue is further divided into:

- Initial Public Offer (IPO)

Through Initial Public Offer or IPO, the specific securities are available for subscription to the public for the very first time. The Initial Public Offering had many methods making it public, including fixed price method, book building method, or an amalgamation of both.

- Further Public Offer (FPO)

When a company issues shares to the public after an IPO, it is called as further (Follow on) public offer. Thus, every issue of shares by a listed company after its IPO is called as FPO. FPO leads to an increase in the subscribed capital of a company.

## IPO Process Steps

Step 1: Hiring Of An Underwriter Or Investment Bank. ...
Step 2: Registration For IPO. ...
Step 3: Verification by SEBI: ...
Step 4: Making An Application To The Stock Exchange. ...
Step 5: Creating a Buzz By Roadshows. ...
Step 6: Pricing of IPO. ...
Step 7: Allotment of Shares.

## Prospectus

Detailed statement of terms and conditions are known as prospectus. Fixed price \& Book Building method

## Application Supported by Blocked Amount

ASBA abbreviated as Application Supported by Blocked Amount is an IPO application process developed by SEBI. It is an application containing an authorization to block the application money in the bank account, for subscribing to an IPO issue. You cannot use the blocked amount for any purpose. However, you can continue to earn interest in the blocked amount.
As an investor, if you apply through ASBA, your money gets debited from your bank account only if your application is selected for allotment. It is refunded to your bank account if you do not get the IPO issue or the issue has been withdrawn.

## Benefits of ASBA

When money is blocked in your bank account, you do not lose out on interest income. You continue to earn interest on the blocked amount.

The ASBA eliminates the need to pay money via cheques and demand drafts.
The ASBA facility is hassle-free and does not involve any cost. You can easily apply via Net banking without submitting any physical documentation.

The investors need not worry about the refunds. In case there is no allotment of shares, the money is unblocked from your bank account for further use.

## Rights Issue

The shares that are being offered to the existing shareholders of any company are termed as a rights issue in the primary market.

However, the shares are offered in a particular proportion and not haphazardly. The amount of funds needed by the company decides the proportion of the securities to be sold to the shareholders.

It is Privileged subscription and is a reward for existing investment.
As per section 81 company has to satisfy certain conditions to issue right issue
When a company is planning an expansion of its operations, it may require a huge amount of capital.
Instead of opting for debt, they may like to go for equity to avoid fixed payments of interest. To raise equity capital, a rights issue may be a faster way to achieve the objective.

## Reasons for a Rights Issue

A project where debt/loan funding may not be available/suitable or expensive usually makes a company raise capital through a rights issue. Companies looking to improve their debt-to-equity ratio or looking to buy a new company may opt for funding via the same route. Sometimes troubled companies may issue shares to pay off debt in order to improve their financial health.

Share capital increases depending on the rights issue ratio. The company gets positive cash flow (from financing), which can be used to improve its operations. Effective EPS, book value, and other per-share metrics decline because of the higher number of shares (see diluted EPS). Market price gets adjusted (after book close) after the issuance of rights shares.

## Private Placement

As per the name, private placement is the method of placing the shares from a company to a selected number of people. The number of people should not exceed 50 or as prescribed in any case. When the issuing of the shares by the issuer is not a public issue nor a rights issue, it is termed as a private placement in the primary market.

Since the issuing of the shares is private and limited, mainly brokers buy these securities and further sell them to their clients. The brokers are wholesalers of the stocks here.

The promoters can sell a portion of the securities to their family members, friends, or well-wishers. However, the promoters have to make a minimum contribution before the issue is made public. Mutual funds, financial institutions, and other such organisations subscribe to private placement orders.

The private placement in the primary and secondary market can be of two kinds:

## Preferential Issue/Allotment

Preferential Issue deals with issuing securities to a selected or specific group of people. It is done on a private placement basis. The issue price should be higher than the average high or low of the closing price.

## Qualified Institutions Placement (QIP)

As the name suggests, the Qualified Institutions Placement is only made to the renowned institutions in the financial sector. The shares can be converted to equity.

Numerous methods can achieve floatation in the new issue market.

From the four method of floatation discussed above, offer to public through prospectus and right issue to existing shareholders is popular for the floatation of shares.

### 3.5 Secondary Market

The secondary market, also called the aftermarket and follow-on public offering, is the financial market in which previously issued financial instruments such as stock, bonds, options, and futures are bought and sold. Securities that investors already own are bought and sold in the secondary market.

Once the new securities are issued in the primary market, they are traded in the stock (secondary) market up and onwards from the listing day. The listing of stock enables liquidity and earning of reputation.

Examples of popular secondary markets are the National Stock Exchange (NSE), the New York Stock Exchange (NYSE), the NASDAQ, and the London Stock Exchange (LSE).
For example, if you want to buy Apple stock, you will purchase the stock from investors who already own the stock rather than Apple. Apple would not be involved in the transaction.

The secondary market is important for several reasons:

- Investment platform- The secondary market is a platform for investors to enter into buying and selling securities to and from each other.
- Continuous Market for Securities- The secondary market operates continuously to facilitate trading securities between its participants. There are a plethora of securities of many large, medium and small companies. If an investor doesn't like one investment, there are more to choose from.
- Liquidity- Liquidity is the ability of an asset to be converted quickly to cash. Securities are usually more liquid than physical assets, but they are less liquid than cash itself and banks demand deposits. As the volume traded for a security increases, so does liquidity. Liquidity is valuable in complex economies
- Transactions Costs- The secondary market lowers the transaction costs associated with buying and selling financial assets due to the high volume of transactions.
- Safety for Investor's Money- The secondary market is so vital for our economy and its liquidity and capital formation that it is heavily regulated by the government. The regulations ensure that fraud will be at a minimum.
- Reacts Quickly to News- There is very little time lag between economic and company news and its reflection in the price of securities.


## Components of the Secondary Market

The securities market is classified into the following markets and further different types of instruments are traded in these markets.

## Cash/Equity Markets:

The equity segment allows dealing in shares, debentures, warrants, mutual funds, ETFs.

## Equity Derivatives Market:

The derivatives segment allows trading in derivative instruments. It is a product whose value is derived from the value of one or more basic variables and is called bases (underlying asset, index). The underlying asset can be equity, forex, commodity or any other asset.

## Debt Market:

The debt market consists of bond markets that provide financing through the issuance of bonds.

## Corporate Bond Market:

Bonds issued by firms are Corporate bonds and are issued to meet needs for expansion, modernization, restructuring operations, mergers, and acquisitions.

## Forex Market:

The foreign exchange market is where currency trading takes place. Currently, the Forex market is one of the largest and most liquid financial markets in the world and includes trading between large banks, central banks, currency, speculators, corporations, governments, and other financial institutions.

## Commodity Derivatives Market:

Commodity markets enable the exchange of raw or, primary products. Raw commodities are traded on standardized commodities exchange in which they are purchased and sold in welldefined contracts. The trading in gold, silver and agricultural goods is also facilitated under this market.

## Types of Secondary Market

There are two types of secondary markets-stock exchanges and over-the-counter markets

## Stock Exchanges

One will not find direct contact between the seller and the buyer of securities in this type of secondary market. Regulations are in place to ensure the safety of trading. In this case, the exchange is a guarantor, so there is almost no counterparty risk. Exchanges have relatively high transaction costs because of exchange fees and commissions.
Over the Counter Markets
Investors trade among themselves on these decentralised markets. In such markets, there is fierce competition to get higher volumes, which leads to price differences between sellers. Due to the one-to-one nature of the transaction, the risk is higher than with exchanges. Examples of OTC markets include a foreign exchange.

## How Secondary Market Works?

The secondary market is where investors buy and sell previously issued securities. It is important to the economy because it promotes capital formation and provides for price discovery based on the economic laws of supply and demand. In addition, it enhances liquidity and, because it is heavily regulated, gives participants a measure of assurance that business can be conducted safely and with a measure of predictability.

After the securities are issued, they are bought and sold in the secondary market. If you buy newly issued stock from Microsoft, you are buying stock released into the primary market. The money from investors who buy Microsoft's new stock is used by the company for financing its operations. After the issuance of the securities, the investors who initially bought them from Microsoft sell them to investors who want to make a profit

When investors start buying the shares of Microsoft from each other rather than from the company, they are trading in the secondary market. The money from buying and selling the shares of Microsoft in the secondary market provided the price is rising, is a gain for investors.

Microsoft has already received its financing from its equity issue from the investors who purchased the stock directly from the tech giant in the primary market.

## Participants in Secondary Equity Market

The following are the major participants in the secondary market-Foreign exchange transactions

## Members of the

 exchange (stockbrokers).
## Ultimate lenders.



### 3.6 Currency Futures Contract

A future contract is a standardized agreement that calls for the delivery of a currency at some specified future date.Major features of Futures are-

- Organized Exchange
- Standardization
- Clearing House
- Margins
- Marking to Market

A future buyer is said to be in a long position and a future seller is said to be in a short position.
Currency Futures Contract
A currency future, also known as an FX future, is a future contract to exchange one currency for another at a specified date in the future at a price (exchange rate) that is fixed on the purchase date.
On NSE, the price of a future contract is in terms of INR per unit of other currency, e.g. US dollars. Currency future contracts allow investors to hedge against foreign exchange risk.
Currency Derivatives are available on four currency pairs viz. US Dollars (USD), Euro (EUR), Great Britain Pound (GBP) and Japanese Yen (JPY).

### 3.7 Stock Exchange in India

Indian stock exchange is one of the oldest markets in Asia and is a yardstick to measure the health and progress of the economy of the country. Over the course of the period, the market has transitioned into the electronic market and securities are dealt in dematerialization form. There are two major stock exchanges in India- National Stock Exchange of India (NSE) and Bombay Stock Exchange (BSE). National Stock Exchange was established in Mumbai in 1992 and started trading in 1994. Bombay Stock Exchange was established in 1875 in Mumbai.

## Bombay Stock Exchange

Bombay Stock Exchange was started by Premchand Roychand in 1875. While BSE Limited is now synonymous with Dalal Street, it was not always so. In the 1850s, five stock brokers gathered together under a Banyan tree in front of Mumbai Town Hall, where Horniman Circle is now situated.
A decade later, the brokers moved their location to another leafy setting, this time under banyan trees at the junction of Meadows Street and what was then called Esplanade Road, now Mahatma Gandhi Road. With a rapid increase in the number of brokers, they had to shift places repeatedly.At last, in 1874, the brokers found a permanent location, the one that they could call their own. The
brokers group became an official organization known as "The Native Share \& Stock Brokers Association" in 1875.

The Bombay Stock Exchange continued to operate out of a building near the Town Hall until 1928. The present site near Horniman Circle was acquired by the exchange in 1928, and a building was constructed and occupied in 1930. The street on which the site is located came to be called Dalal Street in Hindi (meaning "Broker Street") due to the location of the exchange.On 31 August 1957, the BSE became the first stock exchange to be recognized by the Indian Government under the Securities Contracts Regulation Act. Construction of the present building, the Phiroze Jeejeebhoy Towers at Dalal Street, Fort area, began in the late 1970s and was completed and occupied by the BSE in 1980.Initially named the BSE Towers, the name of the building was changed soon after occupation, in memory of Sir Phiroze Jamshedji Jeejeebhoy, chairman of the BSE since 1966, following his death

In 1986, the BSE developed the S\&P BSE SENSEX index, giving the BSE a means to measure the overall performance of the exchange. In 2000, the BSE used this index to open its derivatives market, trading S\&P BSE SENSEX futures contracts. The development of S\&P BSE SENSEX options along with equity derivatives followed in 2001 and 2002, expanding the BSE's trading platform.

Historically an open outcry floor trading exchange, the Bombay Stock Exchange switched to an electronic trading system developed by Cmc ltd. in 1995. It took the exchange only 50 days to make this transition. This automated, screen-based trading platform called BSE On-Line Trading (BOLT) had a capacity of 8 million orders per day.BSE's current speed of order execution is 10 milliseconds and its online trading system (BOLT) handles more than 20,000 orders per second and 100 million orders every day. Till January 2022, BSE's market cap was 276.713 lakh crore (US $\$ 3.7$ trillion), with 5439 listings on the exchange.

## National Stock Exchange

NSE's sustained leadership positions across asset classes in the Indian and global exchange sectors demonstrates the robustness and liquidity of our exchange. National Stock Exchange has a total market capitalization of more than US\$3.4 trillion, making it the world's 9th-largest stock exchange as of August 2021
R.H. Patil, who founded the National Stock Exchange (NSE) in 1992 and built it into the country's largest bourse, died on Thursday at the age of 74 while undergoing treatment for cancer.NSE was incorporated in 1992. It was recognized as a stock exchange by SEBI in April 1993 and commenced operations in 1994 with the launch of the wholesale debt market, followed shortly after by the launch of the cash market segment.NSE launched electronic screen-based trading in 1994, derivatives trading (in the form of index futures) and internet trading in 2000, which were each the first of its kind in India.

The NIFTY 50 is a benchmark Indian stock market index that represents the weighted average of 50 of the largest Indian companies listed on the National Stock Exchange. It is one of the two main stock indices used in India, the other being the BSE SENSEX. Nifty 50 is owned and managed by NSE Indices (previously known as India Index Services \& Products Limited), which is a wholly owned subsidiary of the NSE Strategic Investment Corporation Limited. NSE Indices had a marketing and licensing agreement with Standard \& Poor's for co-branding equity indices until 2013.

NSE today can handle up to 15 million trades per day in the capital market segment. Its trading system currently operates with 10 trading engines and handles 50,000 order messages per second for trading across asset classes. It has a capacity to scale it to more than 200,000 messages and manage 10 times the current orders.

The NIFTY 50 index is a free float market capitalization weighted index. The index was initially calculated on a full market capitalization methodology. On 26 June 2009, the computation was changed to a free-float methodology. The base period for the NIFTY 50 index is 3 November 1995, which marked the completion of one year of operations of the National Stock Exchange Equity Market Segment. The base value of the index has been set at 1000 and a base capital of 2.06 trillion.

In 2021, NSE was the world's largest derivatives exchange in terms of the number of contracts traded, based on the statistics maintained by the Futures Industry Association (FIA), a derivatives trade body. NSE is ranked fourth in the world in cash equities by the number of trades as per the
statistics maintained by the World Federation of Exchanges (WFE) for the calendar year 2021.NSE market cap was US $\$ 3.4$ trillion (as of Aug 2021), with 2,002 listings on the exchange, as of October 2021.

## Major Difference between BSE and NSE

BSE- It is the oldest stock exchange. It was founded in 1875. Benchmark Index of BSE is Sensex 30. Total Listed companies in BSE is around 7500. 9th largest in world.

NSE-It was founded in 1992. Largest stock exchange in India in terms of daily turnover and number of trades. Benchmark Index of NSE is NIFTY 50. Total Listed companies in NSE is around 1900. 10th largest in world.

Trading in the stock market in India takes place in between 9:55 AM to 3:30 PM Indian Standard Time, Monday to Friday. Settlement of securities takes places in T+2 period. It means if the transaction has happened on Tuesday, it will be settled on Thursday. In a growing economy like India, the future of stock exchange is bright and the volume of transactions will grow substantially in the coming years. Out of 1.2 billion people, there are only 20 million demat accounts as of now. Government's initiative to bring retail customers in mutual funds and foreign investments in India will help the stock exchange of India.

### 3.8 Understanding Trading \&Settlement Procedure

In the stock market, there is always a buyer and a seller. So, when a person buys a certain number of shares, there is another trader who sells the shares. This trade is settled only when the buyer receives the shares and the seller receives the money.
Let's see in detail how the process takes place. There are three phases in a secondary market transaction:

- Trading
- Clearing
- Settlement


## Trading

Before trading the investor should take the following steps

- Selection of a Broker.
- Enter into a broker-client agreement and fill in the client registration form.
- Essentials Accounts- Depository account, Bank account.
- Broker gives you unique client id which will be quoted in future.

Trading: Means putting an order in a system and Execution of Order. Brokers can trade from their offices, as their workstations are connected to a Stock Exchange's central computer via satellite using Very Small Aperture Terminus (VSATs). Order confirmed with quantity and price is confirmed on brokers screen. A contract notes issued in the prescribed format establishes a legally enforceable relationship.

## Clearing

Once two orders match and a trade is executed, the clearing process takes place. Clearing is the identification of what security is owed to the buyer and how much money is owed to the seller. The entire process is managed by 'clearing houses. These are independent entities.
ClearingMeans determining obligation whether to give securities or payment arising out of trading. National Securities Clearing Corporation Limited (NSCCL) is the clearing and settlement agency for all deals executed on the Derivatives (Futures \& Options) segment. NSCCL acts as legal counter-party to all deals on NSE's F\&O segment and guarantees settlement.
A Clearing Member (CM) of NSCCL has the responsibility of clearing and settlement of all deals executed by Trading Members (TM) on NSE, who clear and settle such deals through them. A Clearing Member (CM) of NSCCL has the responsibility of clearing and settlement of all deals executed by Trading Members (TM) on NSE, who clear and settle such deals through them. Primarily, the CM performs the following functions:

Clearing - Computing obligations of all his TM's i.e. determining positions to settle.
Settlement - Performing actual settlement. Only funds settlement is allowed at present in Index as well as Stock futures and options contracts

Risk Management - Setting position limits based on upfront deposits / margins for each TM and monitoring positions on a continuous basis

## Types of Clearing Members

Trading Member Clearing Member (TM-CM)
A Clearing Member who is also a TM. Such CMs may clear and settle their own proprietary trades, their clients' trades as well as trades of other TM'

Professional Clearing Member (PCM)
A CM who is not a TM. Typically banks or custodians could become a PCM and clear and settle for TM's.

## Self-Clearing Member (SCM)

A Clearing Member who is also a TM. Such CMs may clear and settle only their own proprietary trades and their clients' trades but cannot clear and settle trades of other

Settlement: Means fulfilling contractual obligations by delivering securities against payment of money. Presently in India, stock exchanges follow T+2 days settlement cycle.

On T+2 days all the brokers who has transacted two days before receive shares or give shares to the clearing corporation of exchange.

Participants Involved in the Process

## Clearing Corporation

Clearing corporation is one of the major participants involved in clearing and settlement process in stock market. The responsibility for clearing and settlement of trade executed at the stock exchange lies on the National Securities Clearing Corporation Limited (NSCCL). It is also in charge of risk management and is obligated for meeting all settlement regardless of the member defaults.

## Clearing Members/Custodians

They are another participant in the clearing and settlement process in Indian stock market. When trading members place deals in the stock exchange, the same is moved to NSCCL, which transfers them to the clearing members. The clearing member is in charge of determining the position of share to suit the trade.

## Clearing banks

Clearing banks are responsible for the settlement of funds. There are 13 clearing banks, and each clearing member needs to open a clearing account with either one of them. In case of a pay-out, clearing members receive funds in the clearing account and in case of pay-in they need to make funds available.

## Depositories

There are two depositories in India - National Securities Depository Limited (NSDL) and Central Depository Services Limited (CDSL). These two depositories hold your Demat account, and clearing members also need to maintain a clearing pool account with them.

Clearing members need to transfer the securities to the clearing pool account they hold with the depositories on the date of settlement.

## Professional Clearing Members

These are special category members appointed by the NSCCL. However, note that they are not allowed to trade, and they can only clear and settle trades executed for their clients. Professional clearing members generally constitute banks, custodians and so on.

## Steps for Clearing \& Settlement of Trade

The stock exchange transfers the details of every trade to the clearing corporation on the T day when trade is executed. The clearing corporation confirms with the clearing members before they close the trade. Once they receive confirmation, they determine the obligations of the clearing
member. The clearing corporations get funds and securities from clearing banks and depositories for purchase and sale transactions respectively. In the case of the purchase transaction, the clearing member receives securities and in the case of sale transaction, the clearing member receives money in the clearing account. A trade in the stock market takes place in an instant. But for that to happen smoothly and efficiently, all these processes take place in the background. And knowing the whole process may help you understand how the stock market works better.

## Summary

Security market also called capital market which may be defined as the organized market for effective \& efficient transfer of money, capital, or financial resource from investing parties to individuals \& institutions engaged in industry or commerce either in the private or public sector of the economy.
The securities market has two inseparable segments and is interdependent which is primary market and secondary market. The primary market, also known as the new issue market, is where issuers raise capital by issuing securities to investors and the secondary market is market where existing securities are traded. From the four method of floatation, offer to public through prospectus and right issue to existing shareholders is popular for the floatation of shares.

Stock Exchange is a place where traders buy and sell securities. Indian stock exchange is one of the oldest markets in Asia and is a yardstick to measure the health and progress of the economy of the country. Over the course of the period, the market has transitioned into the electronic market and securities are dealt in dematerialization form. There are two major stock exchanges in IndiaNational Stock Exchange of India (NSE) and Bombay Stock Exchange (BSE). National Stock Exchange was established in Mumbai in 1992 and started trading in 1994. Bombay Stock Exchange was established in 1875 in Mumbai.There are three phases in a secondary market transaction such s trading, clearing and settlement

## Keywords

Primary market: It is the market where securities re issued for the first time to investor.
Secondary market: primary and secondary market where existing securities are traded.
ASBA:It is an application containing an authorization to block the application money in the bank account, for subscribing to an IPO issue.

Prospectus: Detailed statement of terms and conditions are known as prospectus.
Speculators: Speculators are a class of investors who willingly take price risks to profit from price changes in the underlying assets.
Trading: It is putting an order in system and execution of that order.

## SelfAssessment

1. Underwriting is a kind of guarantee undertaken by an institution or firm of brokers ensuring the marketability of an Issue.
A. Underwriting
B. Origination
C. Both
D. None
2. ------------------------------- is the last phase of securities market.
A. Origination
B. Distribution
C. Both of the above
D. None of the above
3. ASBA abbreviated as $\qquad$
A. Application Supported by Blocked Amount
B. Application Service by Blocked Amount
C. Both of the above
D. None of the above
4. Primary market is comes---------------- secondary market.
A. Before
B. After
C. Both
D. None
5. 

------------------ is oldest in India.
A. BSE
B. NSE
C. DSC
D. None of the above
6. Benchmark Index of NSE is $\qquad$
A. NIFTY 50
B. SENSEX
C. DOW
D. Not Applicable
7. Trading means
A. Putting an order and its execution
B. Determining obligation
C. Settlement
D. Not Applicable
8. Clearing means
A. Putting an order and its execution
B. Determining obligation
C. Both of the above
D. Not Applicable
9. $\qquad$ is one of the major participants involved in clearing and settlement process in stock market.
A. Trading
B. Clearing
C. Settlement
D. Not Applicable
10. ------------Means fulfilling contractual obligations by delivering securities against payment of money.
A. Counterparty risk
B. No counterparty risks
C. Somewhat Counterparty risk
D. Not applicable
11. Professional clearing member is a clearing member who is not a TM.
A. True
B. False
C. Can't say
D. (d) Not applicable
12. The basic functions of securities markets are: capital formation, liquidity, and risk management.
A. True
B. False
13. Origination is a work that begins before an issue is actually floated in the market.
A. True
B. False
14. Bombay Stock Exchange was started by Premchand Roychand in 1875.
A. True
B. False
15. In 1989, the BSE developed the S\&P BSE SENSEX index.
A. True
B. False

## Answers for Self Assessment

1. A
2. B
3. A
4. A
5. A
6. A
7. B
8. C
9. B
10. B
11. A
12. A
13. A
14. A
15. B

## Review Questions

1. Elaborate structure and participants of securities market.
2. Differentiate between primary and secondary market with example.
3. Compare primary and secondary market with their features.
4. What are the options available to float new issue in the market?
5. Differentiate between trading clearing and settlement with example.

## [1] Further Readings

Security Analysis And Portfolio Management By K Sasidharan\& Alex K
Mathews, Mcgraw Hill Education
Security Analysis And Portfolio Management By Pandian, Punithavathy, Vikas Publishing House.

## Web Links

https://en.wikipedia.org/wiki/Securities_market
https://www.indiainfoline.com/knowledge-center/share-market/difference-between-primary-market-and-secondary-market
https://en.wikipedia.org/wiki/Stock_market
https:/ /groww.in/blog/clearing-and-settlement-process-in-stock-market

## Unit 04: Fixed Income and Other Investment Alternatives

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## Objectives

After studying this unit, you should be able

- understand meaning of bond as an alternative for investment.
- interpret the working of the bond market.
- analyze types of alternative investment.
- interpret the advantage and disadvantage of alternative investment.


## Introduction

In finance, a bond is an instrument of indebtedness of the bond issuer to the holders. It is debt security under which the issuer owes the holders a debt and, depending on the terms of the bond, is obliged to pay them interest (the coupon) and/or to repay the principal at a later date, termed the maturity date.

Thus, a bond is a form of loan or IOU (sounded "I owe you"): the holder of the bond is the lender (the creditor), and the issuer of the bond is the borrower (the debtor), and the coupon is the interest.

### 4.1 Bonds

The key features of bonds are-

- Par value: Nominal, principal, par, or face amount is the amount on which the issuer pays interest and which, most commonly, has to be repaid at the end of the term. Some structured bonds can have a redemption amount that is different from the face amount and can be linked to the performance of particular assets.
- Coupon interest rate - stated interest rate (generally fixed) paid by the issuer. Multiply by par value to get payment of interest.
- Maturity date - years until the bond must be repaid.
- Issue date - when the bond was issued.
- Yield to maturity - the rate of return earned on a bond held until maturity (also called the "promised yield".


## Who Issues Bonds?

Bonds are debt instruments and represent loans made to the issuer.
Governments (at all levels) and corporations commonly use bonds to borrow money. Governments need to fund roads, schools, dams, or other infrastructure. The sudden expense of war may also demand the need to raise funds.

Similarly, corporations often borrow to grow their business, buy property and equipment, undertake profitable projects, research and development or hire employees.

The problem that large organizations run into is that they typically need far more money than the average bank can provide.

Example:Consider the case of XYZ Corporation. XYZ wishes to borrow $\$ 1$ million to finance the construction of a new factory but is unable to obtain this financing from a bank.

Instead, XYZ decides to raise the money by selling investors $\$ 1$ million worth of bonds.
Under the terms of the bond, XYZ promises to pay its bondholders $5 \%$ interest per year for five years, with interest paid semiannually. Each of the bonds has a face value of $\$ 1,000$, meaning $X Y Z$ sells 1,000 bonds.

One popular formula is that the percentage of stocks in your portfolio should be equal to 100 minus your age. So, if you're 30, your portfolio should contain $70 \%$ stocks and $30 \%$ bonds (or other safe investments). If you're 60, it should be $40 \%$ stocks and $60 \%$ bonds.
The core idea here makes sense: As you approach retirement age, you can protect your nest egg from wild market swings by allocating more of your funds to bonds and less to stocks. Some argue that 110 or even 120 minus your age is a better approach in today's world.

## Bond v/s Stock

Stocks give you partial ownership in a corporation, while bonds are a loan from you to a company or government.

The biggest difference between them is how they generate profit: stocks must appreciate in value and be sold later on the stock market, while most bonds pay fixed interest over time.
Bonds and stocks are both securities, but the major difference between the two is that (capital) stockholders have an equity stake in the company (i.e., they are investors). In contrast, bondholders have a creditor stake in the company (i.e., they are lenders).
Being a creditor, bondholders have absolute priority and will be repaid before stockholders (who are owners) in the event of bankruptcy.

Another difference is that bonds usually have a defined term, or maturity, after which the bond is redeemed, whereas stocks are typically outstanding indefinitely. An exception is an irredeemable bond, which is a no maturity.

Bonds tend to be less volatile than stocks and are typically recommended to make up at least some portion of a diversified portfolio. Because bond prices vary inversely with interest rates, so they tend to rise in value when rates fall.

If bonds are held to maturity, they will return the entire amount of principal at the end, along with the interest payments made along the way. Because of this, bonds are often good for investors who are seeking income and who want to preserve capital. In general, experts advise that as individuals get older or approach retirement, they should shift their portfolio weights more towards bonds.

### 4.2 Types of Bonds

Organizations in order to raise capital issue bond to investors which is nothing but a financial contract, where the organization promises to pay the principal amount and interest (in the form of coupons) to the holder of the bond after a certain date. (Also called maturity date). Technical factors: Technical factors like release of national statistics, seasonal demands for a currency, slight strengthening of a currency following a prolonged weakness also leads to change in exchange rates.

## Government Bonds

A debt security issued by a government to support government spending, most often issued in the country's domestic currency. Government debt is money owed by any level of government and is backed by the full faith of the government. Central and state government issue the bonds through the RBI.

Also called as G-secs, gilt- edged securities.

## Corporate Bonds

Companies borrow money by issuing bonds called corporate debenture. These are riskier than the government bonds so interest rate is also high.

## Types of Corporate Bonds

Straight bonds

- Plain vanilla bonds
- Fixed interest over life and principal on maturity

Zero coupon bonds

- Does not carry any interest rate
- Issued at discount and redeem at par value

Floating rate bonds

- linked to a benchmark rate such as t-bills

Bonds with embedded options
Convertible bonds
Callable bonds
Puttable bonds - Right with investor
Commodity- Linked bonds
Payoff will depend upon the price of the commodity

## Types of Corporate Bonds

Perpetual Bonds
Bonds with no maturity dates are called perpetual bonds. Holders of perpetual bonds enjoy interest throughout.

## Subordinated Bonds

Bonds which are given less priority as compared to other bonds of the company in cases of a close down are called subordinated bonds.

Bearer Bonds
Bearer Bonds do not carry the name of the bond holder and anyone who possesses the bond certificate can claim the amount.

War Bonds

War Bonds are issued by any government to raise funds in cases of war.

## Serial Bonds

Bonds maturing over a period of time in installments are called serial bonds.
Climate Bonds
Climate Bonds are issued by any government to raise funds when the country concerned faces any adverse changes in climatic conditions.

### 4.3 Bond Pricing

## Bond Price

The value of the bond is equal to the present value of the expected cash flows from it. So, in order to determine the value of a bond requires: An estimate of expected cash flows of the expected return.
Bond valuation is the process of determining the fair price, or value, of a bond. Typically, this will involve calculating the bond's cash flow-or the present value of a bond's future interest payments - as well as its face value (also known as par value), which refers to the bond's value once it matures. At the time of issue of the bond, the interest rate and other conditions of the bond will have been influenced by a variety of factors, such as current market interest rates, the length of the term and the creditworthiness of the issuer.
As above, the fair price of a "straight bond "is usually determined by discounting its expected cash flows at the appropriate discount rate.

Where the market price of bond is less than its face value (par value), the bond is selling at a discount. Conversely, if the market price of bond is greater than its face value, the bond is selling at a premium.

## Price- Yield Relationship

Yield is a figure that shows the return you get on a bond. The simplest version of yield is calculated using the following formula:
yield = coupon amount/price.
When you buy a bond at par, yield is equal to the interest rate. When the price changes, so does the yield.

## $\equiv$ Price- Yield Example

Let's demonstrate this with an example. If you buy a bond with a $10 \%$ coupon at its $\$ 1,000$ par value, the yield is $10 \%$ ( $\$ 100 / \$ 1,000$ ). Pretty simple stuff.

But if the price goes down to $\$ 800$, then the yield goes up to $12.5 \%$. This happens because you are getting the same guaranteed $\$ 100$ on an asset that is worth $\$ 800(\$ 100 / \$ 800)$. Conversely, if the bond goes up in price to $\$ 1,200$, the yield shrinks to $8.33 \%$ ( $\$ 100 / \$ 1,200$ ).

If you are a bond buyer, you want high yields. A buyer wants to pay $\$ 800$ for the $\$ 1,000$ bond, which gives the bond a high yield of $12.5 \%$. On the other hand, if you already own a bond, you've locked in your interest rate, so you hope the price of the bond goes up. This way you can cash out by selling your bond in the future.
A basic property of a bond its price varies inversely with yield.
When interest rates rise, the prices of bonds in the market fall, thereby raising the yield of the older bonds and bringing them into line with newer bonds being issued with higher coupons.
When interest rates fall, the prices of bonds in the market rise, thereby lowering the yield of the older bonds and bringing them into line with newer bonds being issued with lower coupons.
Types of yield

## Current yield

## Yield to maturity

## Yield to call

## Realized yield to maturity.

Understanding bond yields is key to understanding expected future economic activity and interest rates. That helps inform everything from stock selection to deciding when to refinance a mortgage.

When interest rates are on the rise, bond prices generally fall. When interest rates are lower, bond prices tend to rise. Bond price and bond yield are often inversely related.

### 4.4 Risk in Bonds

Seasoned investors know the importance of diversification. Creating a portfolio that mixes asset classes-stocks, currencies, derivatives, commodities, and bonds-is probably the best way to generate consistent returns. Although bonds may not necessarily provide the most significant returns, they are considered a reliable investment tool. That's because they are known to provide regular income. But they are also considered to be a stable and sound way to invest your money. That doesn't mean they don't come with their own risks.

As an investor, you should be aware of some of the pitfalls of investing in the bond market. Here's a look at some of the most common risks.

The most well-known risk in the bond market is interest rate risk - the risk that bond prices will fall as interest rates rise.

Example:Say you bought a 5\% coupon, a 10-year corporate bond that is selling at a par value of $\$ 1,000$. If interest rates jump to $6 \%$, the bond's market value will fall below $\$ 1,000$ because the $5 \%$ fixed interest that it pays grows less attractive as newly issued bonds will yield a whole percentage point higher for bondholders. As a result, the original bond will trade at a discount in order to compensate for this difference.

## Reinvestment Risk

The risk is that the proceeds from a bond will be reinvested at a lower rate than the bond initially provided. For example, imagine an investor buying a $\$ 1,000$ bond with an annual coupon of $12 \%$. Each year the investor receives $\$ 120(12 \% * \$ 1,000)$, which can be reinvested into another bond. But imagine that over time the market rate falls to $1 \%$. Suddenly, that $\$ 120$ received from the bond can only be reinvested at $1 \%$ instead of the $12 \%$ rate of the original bond.

## Call Risk

The risk that a bond will be called by its issuer. Callable bonds have call provisions, which allow the bond issuer to purchase the bond back from the bondholders and retire the issue. This is usually done when interest rates have fallen substantially since the issue date. Call provisions allow the issuer to retire the old, high-rate bonds and sell low-rate bonds in a bid to lower debt costs.

## Inflation Risk

The risk that the rate of price increases in the economy deteriorates the returns associated with the bond. This has the greatest effect on fixed bonds, which have a set interest rate from inception. For example, if an investor purchases a $5 \%$ fixed bond and then inflation rises to $10 \%$ a year, the bondholder will lose money on the investment because the purchasing power of the proceeds has been greatly diminished. The interest rates of floating-rate bonds (floaters) are adjusted periodically to match inflation rates, limiting investors' exposure to inflation risk.

## Default Risk

The risk is that the bond's issuer cannot pay the contractual interest or principal on the bond promptly or at all. Credit rating services such as Moody's, Standard \& Poor's, and Fitch give credit ratings to bond issues, which helps to give investors an idea of how likely a payment default will occur.
For example, most federal governments have very high credit ratings (AAA); they can raise taxes or print money to pay debts, making default unlikely. However, small, emerging companies have some of the worst credit (BB and lower). They are much more likely to default on their bond payments, in which case bondholders will likely lose all or most of their investment.

## Bond Rating

What Is It?

- Probability of timely payment of interest \& principal by a borrower

What It 'Is not'?

- Not a recommendation
- Not a general evaluation of the issuing organization
- Not a one-time evaluation credit risk, entire valid life


## How Is It done?

- Industry \& bus analysis. Financial analysis
- Quantitative rating models


## What is Credit Rating?

Credit rating is the financial risk associated with entities such as governments, non-profit organisations, and countries.
The rating is given to entities by the credit rating agencies after analyzing their business and finance risk. Then, the agencies prepare a detailed report after considering some additional factors, such as the ability to repay the debt.
Factors in Credit Rating

- Company's history: The credit rating agency looks into the company's history, including their borrowing history and when they have paid back the debt. The credit rating can severely affect a company that has delayed payment or defaulted on loans.
- The future economic potential of the company: The credit rating of a company is also determined based on its future potential. If the company shows that it will be profitable in the near future based on projections, current performance, etc., the credit rating will give them a positive rating; otherwise, a negative rating will be given if the future projections do not look promising.
- The credit rating is evaluated by a credit agency in India that considers the borrower's quantitative and qualitative attributes.


## Who evaluates credit ratings in India?

In addition, the credit rating agency looks into various information such as financial statements, annual reports, reports provided by analysts, news pieces, industry analysis, and projections for the next quarter, which in the end helps them determine the rating to be given to the entity.

What are credit rating agencies?
Some of India's top credit rating agencies are Credit Rating Information Services of India Limited (CRISIL), ICRA Limited, Credit Analysis and Research Limited (CARE), India Ratings and Research Private Limited, etc.

## AAA : HIGHEST SAFETY

AA : HIGH SAFETY
A : ADEQUATE SAFETY
BBB : LOW SAFETY
BB : INADEQUATE SAFETY
B : HIGH RISK
C : SUBSTANTIAL RISK
D : IN DEFAULT

### 4.5 Alternative Investments

Alternative investments are those that are not part of traditional investments such as publiclytraded stocks, bonds paying a fixed interest rate over a specific period of time, cash-equivalents such as a CD that can easily be converted into cash, or cash itself. Alternative assets such as real estate, private equity, and private debt are less frequently traded and can be more complex to invest in than traditional stocks and bonds. Alternative investments are used to diversify an investment portfolio and increase potential returns. However, they are not the right choice for every investor, because alternative investments may require a high tolerance for risk and may also be illiquid for long periods of time. As an investor, you should be aware of some of the pitfalls of investing in the bond market. Here's a look at some of the most common risks.

## Real Estate as an Alternative Investment

Real estate - including private equity and private debt - is arguably one of the least risky types of alternative investments, depending on the asset the reason that real estate is a good alternative investment in general is that it checks all of the boxes that passive income investors are looking for class invested in.

## - Income

Real estate investments generate recurring cash flow from rents received from tenants and dividend distributions in private equity investments. In fact, high-quality investment real estate is often described as having "bond-like" characteristics, only better. According to J.P.Morgan Asset Management, core real estate has high quality, relatively transparent income streams that are well above core government bond yields.

## - Appreciation

Growth in rental rates and asset value is another reason why real estate makes a good alternative investment. In a commercial real estate investment like self-storage, leases are normally on a month-to-month basis. This means that rents can be adjusted to match the rate of inflation and the demand for storage space in a specific market, unlike residential rental property that typically has 12-month lease agreement or other types of commercial real estate where leases of five to ten years are the norm.

## - Stability

Adding an alternative investment like real estate can also create a more stable, balanced portfolio for the passive income investor.

Bond-like yields from recurring rental income, asset value growth over the long term, and the inflation hedge characteristics of commercial real estate can provide stability and act as a safe haven to investors through all phases of the economic cycle.

## Gold as an Alternative Investment

Gold is widely regarded as a tangible inflation hedge, a liquid asset, and a long-term store of value. Gold's position as an investment and a luxury good has allowed it to deliver average returns of approximately $10 \%$ for nearly five decades, comparable to stocks and more than bonds and commodities.

There are at least four compelling reasons one might include gold in a retirement portfolio:

- Hedging against inflation
- Tangibility
- Portfolio diversification
- Liquidity

Overall, extensive analysis suggests that adding between $2 \%$ and $10 \%$ of gold to a US-dollar based portfolio will make a tangible improvement to performance and boost risk-adjusted returns on a sustainable, long-term basis.

## Commodities as an Alternative Investment

Commodities are also real assets and mostly natural resources, such as agricultural products, oil, natural gas, and precious and industrial metals. Commodities are considered a hedge against inflation, as they're not sensitive to public equity markets. Additionally, the value of commodities rises and falls with supply and demand - higher demand for commodities results in higher prices and, therefore, investor profit.

Commodities are hardly new to the investing scene and have been traded for thousands of years. Amsterdam, Netherlands, and Osaka, Japan may lay claim to the title of the earliest formal commodities exchange, in the 16th and 17th centuries, respectively. In the mid-19th century, the Chicago Board of Trade started commodity futures trading.

## Reasons for Investing in Commodities

## \#1 Hedge Against Inflation

Most commodities are inversely related to a dip in the currency value. When the value of a currency goes down, investors may turn to investing in commodities, particularly gold.

This may cause the commodity prices to rise, further enhancing the value of the assets held. Hence, commodities act as an effective hedge against inflation.

## \#2 Hedge Against Stock Market Volatility

When stock markets are volatile, the value of financial assets like equities and mutual funds may experience depreciation. Commodities may help diversify the risk and balance the loss of income or gains on market-related assets.

## \#3 Liquidity

As an alternative to market-dependent assets, commodities are more liquid than assets like real estate. However, they have lower liquidity in comparison to other financial assets like stocks and bonds.

## \#4 High Returns

Commodities are known to be extremely volatile in nature. When the securities market is experiencing turbulence, commodity prices tend to swing a lot.

## How To Invest In Commodities?

1.Futures Contract

A futures contract is one of the most popular ways of investing in commodities. It is an obligatory contract between the buyer and the seller. It has a fixed price and a fixed date for trading a commodity in the future.

A futures contract ensures absolute transparency in transaction and acts as a hedge against inflation. However, it is still prone to risks arising from geopolitical tensions and natural calamities.
2. Exchanged Traded Funds

Exchanged Traded Funds (ETFs)are mutual funds that can be bought and sold as stocks. ETFs also allow investors to invest directly in futures contracts. However, they can invest in only one commodity.

## 3. Index Funds

Index funds are mutual funds that invest based on market index tracking. Investors can invest in commodity futures contracts and commodity-linked investment derivatives through Index funds.
4. Mutual Funds

Investors who do not wish to directly trade in commodities can opt for mutual funds that invest in stocks of the companies related to a commodity. It is less risky but gives fair exposure to how the commodities' market works.
The biggest variable in stock market returns is the volatility in the broader market. While it is good to have some investments that can easily be turned into cash, liquidity can also be a double-edge sword when too many investors decide to sell all at the same time. •

Alternative investments tend to have high fees and minimum investments compared to retailoriented mutual funds and ETFs.
They also tend to have lower transaction costs, and getting verifiable financial data for these assets can be more challenging.

Alternative investments also tend to be less liquid than conventional securities, meaning that it may be difficult even to value some of the more unique vehicles because they are so thinly traded. Some investors seek alternative investments because they have a low correlation with the stock and bond markets, meaning that they maintain their values in a market downturn. Also, hard assets such as gold, oil, and real property are effective hedges against inflation. For these reasons, many large institutions such as pension funds and family offices seek to diversify some of their holdings in alternative investment vehicles.
Difference between Traditional and Alternative Investment

| Category | Alternative <br> Investments | Traditional <br> Investments |
| :---: | :---: | :---: |
| Liquidity | Low | High |
| Regulated | Non-regulated | Well-regulated |
| Investors | Mainly for wealthy <br> accredited investors, <br> HNWIs | For all kinds of <br> investors |
| Volatility | Less volatile | Highly volatile |
| Examples | All asset classes that <br> do not belong to the <br> traditional investment <br> category | Individual <br> stocks, bonds, <br> and cash |

## Private Equity as an Alternative Investment

Private equity is a broad category that refers to capital investment made into private companies or those not listed on a public exchange, such as the New York Stock Exchange. There are several subsets of private equity, including:
Venture capital, which focuses on startup and early-stage ventures. Growth capital, which helps more mature companies expand or restructure. Buyouts, when a company or one of its divisions is purchased outright

An essential part of private equity is the relationship between the investment firm and the company receiving capital. Private equity companies often provide more than capital to the firms they invest in; they also provide benefits like industry expertise, talent sourcing assistance, and mentorship to founders.

## Private Debt as an Alternative Investment

Private debt refers to investments that are not financed by banks (i.e., a bank loan) or traded on an open market. The "private" part of the term is important-it refers to the investment instrument itself rather than the borrower of the debt, as both public and private companies can borrow via private debt. Private debt is leveraged when companies need additional capital to grow their businesses. The companies that issue the capital are called private debt funds, and they typically make money in two ways: through interest payments and the initial loan repayment.

## Hedge Funds as an Alternative Investment

Hedge funds are investment funds that trade relatively liquid assets and employ various investing strategies with the goal of earning a high return on their investment.Hedge fund managers can be specialized in various skills to execute their strategies, such as long-short equity, market neutral, volatility arbitrage, and quantitative strategies.

Hedge funds are exclusive, available only to institutional investors, such as endowments, pension funds, mutual funds, and high-net-worth individuals.

## Venture capital as an Alternative Investment

Venture capital is the type of investment where investors spend on equity capital in private startups with exceptional growth potential. The concept might sound similar to the private equity concept, but it's not as it invests equity capital into mature companies.

Venture capitalists usually invest in seed and early-stage businesses, while some invest at the expansion stage. The investment horizon is typically between 3-7 years. The expected return rate is relatively high, which is a natural outcome owing to the risk quotient associated with the investment

## Collectibles as an Alternative Investment

Collectibles include a wide range of items such as: Investing in collectibles means purchasing and maintaining physical items with the hope the value of the assets will appreciate over time.

## Structured Products as an Alternative Investment

- Structured products usually involve fixed income markets-those that pay investors dividend payments like government or corporate bonds - and derivatives, or securities whose value comes from an underlying asset or group of assets like stocks, bonds, or market indices.
- Examples of structured products include credit default swaps (CDS) and collateralized debt obligations (CDO).
- Structured products can be complex and sometimes risky investment products but offer investors a customized product mix to meet their individual needs.
- They're most commonly created by investment banks and offered to hedge funds, organizations, or retail investors.
- Structured products are relatively new to the investing landscape, but you've probably heard of them due to the 2007-2008 financial crisis.
- Structured products like CDO and mortgage-backed securities (MBS) became famous as the housing market boomed before the crisis.
- When housing prices declined, those who had invested in these products suffered extreme losses.
- While alternative investments offer compelling pros - portfolio diversification, a counterbalance to traditional financial assets - they aren't without drawbacks.
- The lack of liquidity and transparency is a significant risk even when the buy-ins are within reach.
- Taking on one of the above investments means wading into territory made opaque by the lack of regulation and open pricing.
- It's possible for sophisticated investors to make a lot of money in such an environment.
- But it requires sharp senses, a strong stomach, and endless patience for all the tedious complexities that come with alternative investments.

Task: "Bonds prices are inversely related to interest rates." Do you agree? Elucidate with example.

## Summary

- Bonds are debt instruments and represent loans made to the issuer. Bonds are of two types that is government and corporate bonds. The value of the bond is equal to the present value of the expected cash flows from it. So, in order to determine the value of a bond requires: An estimate of expected cash flows of the expected return. Where the market price of bond is less than its face value (par value), the bond is selling at a discount. Conversely, if the market price of bond is greater than its face value, the bond is selling at a premium.
- A basic property of a bond its price varies inversely with yield. When interest rates rise, the prices of bonds in the market fall, thereby raising the yield of the older bonds and bringing them into line with newer bonds being issued with higher coupons. When interest rates fall, the prices of bonds in the market rise, thereby lowering the yield of the older bonds and bringing them into line with newer bonds being issued with lower coupons.
- Alternative investments are those that are not part of traditional investments such as publicly-traded stocks, bonds paying a fixed interest rate over a specific period of time, cashequivalents such as a CD that can easily be converted into cash, or cash itself. Alternative assets such as real estate, private equity, and private debt are less frequently traded and can be more complex to invest in than traditional stocks and bonds.


## Keywords

- Government bonds: A debt security issued by a government to support government spending, most often issued in the country's domestic currency.
- Yield: It is a figure that shows the return you get on a bond.
- Private equity:Private equity is a broad category that refers to capital investment made into private companies or those not listed on a public exchange.
- Default risk: The risk is that the bond's issuer cannot pay the contractual interest or principal on the bond promptly or at all.


## SelfAssessment

1. The bonds prices are $\qquad$ related to interest rtes.
A. Inversely
B. Directly
C. Not related all
D. Not Applicable
2. The price of bonds will $\qquad$ when interest rate will rise.
A. Fall
B. Rise
C. No action can be done
D. Both of the above
3.The price of bonds will $\qquad$ when interest rate will fall.
A. Fall
B. Rise
C. (c)Both
D. None
3. Bonds are-----------------instruments.
A. Debt
B. Equity
C. Both
D. None
4. If you buy a bond with a $10 \%$ coupon at its $\$ 1,000$ par value, the yield is $\qquad$
A. $20 \%$
B. $30 \%$
C. $10 \%$
D. Not Applicable
6.Probability of timely payment of interest \& principal of bond by a borrower is knowns
---.
A. Bond rating
B. Bond view
C. Bond recommendation
D. Not Applicable
5. Commodity market and stock market correlated.
A. Directly
B. Negatively
C. Both of the above
D. None of the above
6. Gold is widely regarded as a tangible inflation hedge, a liquid asset, and a long-term store of value.
A. True
B. False
C. Can't say
D. Not Applicable
7. Hedge funds are investment funds that trade relatively liquid assets and employ various investing strategies with the goal of earning a high return on their investment.
A. True
B. False
C. Can't say
D. Not Applicable
8. Exchanged Traded Funds (ETFs)are mutual funds that can be bought and sold as stocks.
A. True
B. False
C. Both of the above
D. Not Applicable
9. Alternative investments also tend to be $\qquad$ liquid than conventional securities.
A. Less
B. More
C. Equal
D. Not Applicable
10. Zero coupon bonds does not carry any interest rate.
A. True
B. False
13.A basic property of a bond its price varies inversely with yield.
A. True
B. False
11. Puttable bonds have call provisions, which allow the bond issuer to purchase the bond back from the bondholders and retire the issue.
A. True
B. False
12. Alternative investments are those that are not part of traditional investments such as publicly-traded stocks, bonds paying a fixed interest rate over a specific period of time, cashequivalents such as a CD that can easily be converted into cash, or cash itself.
A. True
B. False

## Answers for Self Assessment

| 1. | A | 2. | A | 3. | B | 4. | A | 5. | C |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 6. | A | 7. | B | 8. | A | 9. | A | 10. | A |
| 11. | A | 12. | A | 13. | A | 14. | B | 15. | A |

## Review Questions

1. What do you mean by bonds? Explain features of bonds.
2. Differentiate between bond and stocks.
3. Elaborate various types of risk in bonds.
4. Differentiate between callable bond and puttable bond?
5. Explain the meaning of Alternative investments with appropriate example.

## []] Further Readings

Security Analysis And Portfolio Management By K Sasidharan\& Alex K
Mathews, Mcgraw Hill Education
Security Analysis And Portfolio Management By Pandian, Punithavathy, Vikas Publishing House.

## Web Links

https://en.wikipedia.org/wiki/Securities_market
https://groww.in/p/bonds
https://www.bajajfinservsecurities.in/what-is-a-bond
https://investor.vanguard.com/investor-resources-education/understanding-investment-types/what-is-a-bond

## Unit 5: Depository System

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## Objectives

After studying this unit, you should be able:

- understand the concept of scrip based and depository system.
- interpret the process of depository system.
- analyze the features depository system.
- interpret the advantages and disadvantages of depository system.


## Introduction

It is a system whereby the transfer and settlement of scrips occur not through the traditional method of transfer deeds and physical delivery of scrips but through the modern design of effecting transfer of ownership of securities using book-entry on the ledgers or the depository without the physical movement of scrips.

The new system, thus, eliminates paperwork, facilitates automatic and transparent trading in scrips, shortens the settlement period and ultimately contributes to the liquidity of the investment in securities. This system is also known as the 'scripless trading system'.

### 5.1 Depository System

This system came in to force with effect from September 20, 1995. Before depository system there exist scrip based system.

## What Is Scrip Based System?

Scrip based system of securities transactions involves enormous paper work involving certificates and transfer deeds. Simply, securities are held in physical form. There is physical movement of securities certificates along with transfer deeds.

Problems with scrip-based system

- Time consuming (processing time by co.)
- Bad deliveries due to signature difference
- Mistakes in completion of transfer deeds
- Tearing and mutilation of certificates
- Fake certificates
- Cost of transfer
- Postal delays and charges etc.


## Who is depository?

Depository facilitates holding of securities in the electronic form and enables securities transactions to be processed by book entry by a Depository Participant (DP), who as an agent of the depository, offers depository services to investors.

## Features of Depository system

- In the depository system, securities are held in depository accounts, which is more or less similar to holding funds in bank accounts.
- Transfer of ownership of securities is done through simple account transfers.
- This method does away with all the risks and hassles normally associated with paperwork.
- Consequently, the cost of transacting in a depository environment is considerably lower as compared to transacting in certificates.
- In the depository system, securities are held in depository accounts, which is more or less similar to holding funds in bank accounts.
- Transfer of ownership of securities is done through simple account transfers.
- This method does away with all the risks and hassles normally associated with paperwork.
- Consequently, the cost of transacting in a depository environment is considerably lower as compared to transacting in certificates.


## Constituents of Depository System

There are basically four participants:

## The Depository

## 

## The Issuing Company

## The Investor

## Features of depository system in India

- In the depository system, the apex body is the Depository.
- A depository can be compared with a bank
- Depository services through depository participants.
- Fungibility
- Registered Owner/ Beneficial Owner (two types of owner)


## Who can be a depository?

Depository means:
A company formed and registered under the companies Act, 1956, and
Which has got a Certificate of Registration from the SEBI.
The depository model adopted in India provides for a competitive multi-depository system.

There can be various entities providing depository services. Such system is known as MultiDepository System.

At present two Depositories are registered with SEBI.

## National Securities Depositories Limited

- NSDL is the first and largest depository in India, and established in August 1996.
- Wide Network of depository participants across the country.
- National Stock Exchange (NSE), Industrial Development Bank of India (IDBI), and Unit Trust of India (UTI) are its promoters.
- Address:

Trade World, a Wing, 4th \&5th Floors
Kamala Mills Compound
Lower Parel
Mumbai 400013
website: nsdl.co.in

## Central Depository Services (India) Limited

- This is the second depository in India.
- This was formed and registered in 1999.
- It is primarily a depository for the Bombay Stock Exchange (BSE).
- Major banks of India such as State Bank of India, Union Bank of India, and Axis Bank are their promoters.
- Other popular banks like HDFC Bank, Bank of Baroda, and Standard Chartered Bank also hold shares in them.
- Address:

Phiroz Jeejeebhoy Towers
16th Floor, Dalal Street
Mumbai
website: www.cdslindia.com

## Key Differences Between CDSL and NSDL

- Promoters - One of the key differences in their promoters.

BSE is the main promoter of CDSL whereas IDBI Bank, UTI, and NSE are promoters of NSDL.

- Stock Exchange - NSDL works for NSE and CDSL works for BSE.

Exchanges can use either depository for settlement and trading of securities.

- Establishment - NSDL was established in 1996.

It was the first depository of India. While CDSL was established in 1999.

- Demat Account Format - CDSL Demat account numbers are of 16 numeric digits.

NSDL Demat account numbers are alphanumeric and start with 'IN' and then 14 digit numeric digits.

- Registered Depository Participants - CDSL has 599 registered DPs.

But 278 DPs are participants of NSDL.

- Investor Accounts - NSDL has 2.25 crore investor accounts.

Whereas, CDSL has 3.96 crore active investor accounts as of 30th June 2021.
A Bank-Depository Analogy

## Bank <br> 1. Holds funds in an account on behalf of a customer

2.Transfer funds between accounts on the instruction of the account holder.
3.Physical handling of funds is avoided.
4.Provides safe custody of fund

## Depository

## 1.Holds securities in an account on behalf of an investor.

2.Transfer securities between accounts on the instruction of the account holder.
3.Physical handling of securities is avoided.

## 4.Provides safe custody of securities.

### 5.2 Who Is Depository Participant?

- A Depository Participant (DP) is an agent of the depository through which it interfaces with an investor.A DP can offer depository services only after it gets proper registration from SEBI.A DP is just like a Branch of a Bank.


## Who can be Depository Participant?

In terms of the Depositories Act, 1996, SEBI (Depositories \& Participants) Regulations,1996, only the following entities are eligible to become a Depository Participant:

- Financial Institutions,
- Banks, including approved foreign bank
- Custodians,
- Stockbrokers,
- A clearing corporation or a clearing house of a stock exchange
- A non-banking finance company,
- A registrar to an issue or shares transfer agent


## Who is registered owner?

- The registered owner is that person whose name is registered in the register of members of the company (issuer)
- For the securities dematerialized, NSDL/CDSL is the Registered Owner in the books of the issuer.
- But Registered Owner does not enjoy any right and liability attached with the security.


## Who is the Beneficial owner?

- Beneficial owner is that person who enjoys all rights, duties, and liabilities attached with the security.
- It means voting right, dividend right, bonus share right, right share right etc are all exercised by the Beneficial owner.


### 5.3 How Can Services of Depository Availed by an Investor?

## Account Opening:

In order to avail of depository facilities, an investor has to open a beneficiary account with a depository participant of his choice. This is similar to opening a bank account to use the banking
services. Just as one can hold funds in a bank account and transfer funds across accounts without actually handling cash; one can hold securities in a depository account and transfer securities across depository accounts without actually handling share certificates.
The account holder is called 'beneficial owner' in a depository system and the account is known as 'beneficiary account'. No minimum balance is required to be retained in a beneficiary account.

## Features of Beneficiary Account

An investor can close a beneficiary account with one DP and open an account with another DP.
To dematerialize existing physical holdings, the beneficiary account must be opened in the same ownership pattern in which the securities are held in the physical form e.g: If one certificate is in individual name and another certificate is jointly held by $X \& Y$, two different accounts should be opened

## Procedure of Opening an Account

Investor will choose a DP for the purposes of opening beneficiary account. The choice of the investor may be based on convenience, comfort, services offered, cost or any other reason.

The investor will obtain the relevant account opening form from the chosen DP.
For the purpose of verification, investor has to submit the following documents along with the prescribed account opening form.

- Proof of Identity (POI) (voter card, pan card, driving license etc.)
- Proof of Address (POA) (ration card, and pass book copy voter id card etc.)
- Passport-size photograph
- The DP will also provide a copy of the DP-Client agreement.


## Some other aspects of Account Opening

The demat account cannot be operated on "either or survivor" basis like the bank account. In case of the joint account for the beneficial owners, all the joint holders have to sign the account opening form. The investor will submit to his DP the duly filled in account opening form \& DP-client agreement along with the documents. On successful opening of the account, the DP will give-

- Client Id - a number to be used along with DP Id for any future transactions.
- Delivery Instruction slip book.
- More than one demat account can be opened in the similar / identical name and order with the same DP or different DPs.
- A periodical statement of holdings and transactions is provided by DP. This can also be asked for from the DP


## What is dematerialization?

Dematerialization is the process by which physical certificates of securities of an investor are converted to an equivalent number of securities in electronic form and credited into the investor's account with his/her DP. It is to be noted that an investor can hold shares in physical form but for the purpose of trading in stock exchanges shares should be in electronic form.

## Process of dematerialisation

An investor intending to dematerialize its securities needs to have an account with a DP. The client (registered owner) will submit a request to the DP in the Dematerialization Request Form for dematerialization, along with the certificates of securities to be dematerialized. Before submission, the client has to deface the certificates by writing "SURRENDERED FOR DEMATERIALISATION".

The DP will verify that the form is duly filled in and the number of certificates, number of securities and the security type (equity, debenture etc.) are as given in the DRF. If the form and security count is in order, the DP will issue an acknowledgement slip duly signed and stamped, to the client.

## Care to be taken-

- DRF should be signed by all holders (in case of multiple holders)
- Pattern of holdings in the certificates should match with Demat account

Separate DRF should be submitted for -

- Each ISIN (meaning of ISIN in later slide)
- Free and locked in securities
- Securities locked-in for different reasons and different lock-in release dates
- Unique Identification Number for Each Security
- Contains 12 Characters
- Allotted by NSDL in India for all securities except Government securities
- Same ISIN used by both depositories


## Process of dematerialization

Example of ISIN - IN E 005A 08020

- $\mathrm{IN}^{\prime}$ stands for India
- $\mathrm{E}^{\prime}$ stands for Company.
- 'F' stands for Mutual Funds
- '005A' for Company Identity
- ' $08^{\prime}$ for Security Code
- $02^{\prime}$ Serial No./ Type of Instrument
- $0^{\prime}$ Check Digit


## Nomination

Nomination can be made only by individuals holding beneficial accounts either singly or jointly. Non-individuals including society, trust, body corporate, Karta of HUF, holder of POA cannot nominate. Nomination is helpful in smooth transmission of shares upon the death of the BO/s. The nomination once made can be changed at a later date as desired by the $\mathrm{BO} / \mathrm{s}$.

## Trading/ Settlement

The procedure for buying and selling dematerialised securities is similar to the procedure for buying and selling physical securities.
The difference lies in the process of delivery (in case of sale) and receipt (in case of purchase) of securities.

## In case of purchase -

- The broker will receive the securities in his account on the payout day.
- The broker will give instruction to its DP to debit his account and credit BO's account.
- BO will give 'Receipt Instruction' to DP for receiving credit by filling appropriate form. However, BO can give standing instruction for credit to his account that will obviate the need of giving Receipt Instruction every time.


## In case of sale, -

- BO will give delivery instruction through Delivery Instruction Slip (DIS) to
- BO will give 'Receipt Instruction' to DP for receiving credit by filling appropriate form. However, BO can give standing instruction for credit to his account that will obviate the need of giving Receipt Instruction every time.
- DP to debit his account and credit the broker's account. Such instruction should reach the DP's office at least 24 hours before the pay- in, failing which, DP will accept the instruction only at the BO's risk.


## Pledging

Pledging dematerialized securities is easier and more advantageous as compared to pledging physical securities. The procedure to pledge electronic securities is as follows,

- Both BOs, investor (pledgor) and the lender (pledgee) must have BO account with the same depository,
- Pledgor will have to instruct DP to create pledge in prescribed standard form (Pledge Request Form) with the details of the securities,
- The lender (pledgee) has to confirm the request through his /her DP,
- Once this is done, securities are pledged.
- All financial transactions between the pledgor and the pledgee arehandled as per usual practice outside the depository system.


## Transposition

- When Transposition Form needs to be submitted?
- For rectification of order of names of Joint Demat Account holders.
- When order of names of joint shareholders on the physical share certificate is not same as the order of names on Joint-Demat account.
- Transposition form will have to be signed in the same order as on the Joint Demat account.


## Rematerialisation

Rematerialisation is the process by which a client can get his electronic holdings converted into physical certificates. A client can rematerialise his dematerialised holdings at any point of time.

The rematerialisation process is completed within 30 days. The securities sent for rematerialisation cannot be traded.

## Procedure of rematerialisation

The client has to submit the rematerialisation request to the DP with whom he has an account. The DP enters the request in its system which blocks the client's holdings to that extent automatically.

The DP releases the request to depository and sends the request form to the Issuer/ R\&T agent.
The Issuer/ R\&T agent then prints the certificates, dispatches the same to the client and simultaneously electronically confirms the acceptance of the request to NSDL.

Thereafter, the client's blocked balance is debited.

## Transmission

Meaning: Securities owned by a person who has died are "transmitted" to his legal heirs.
Legal heirs need to submit necessary documents:
Notarized death certificate
Notarized Succession certificate
Notarized copy of the Probate or Letter of Administration, etc.
Transfer brought about - By operation of law.
Steps for Transmission
Transmission: Documents to be submitted (for Individual accounts)
In both the above-mentioned situations, if Demat Account of claimant is not with DP of deceased, then a copy of Client Master Report of nominee's account to be submitted.
Transmission: Documents to be submitted (for Joint accounts)
Death of a joint holder:
Surviving holders to open a new account with the Depository in the same sequence of surviving holders. If surviving holders already have a Demat account but in different sequence, then Transposition process along with Transmission process must be followed.

Documents to be submitted:

- Duly filled Transmission Request Form (and Transposition Form, if applicable)
- Attested copy of Death Certificate


### 5.4 What Are Depository Participants?

Since there are a lot of investors and only two depositories, they cannot contact these institutions directly. A need for an intermediary was felt and the concept of depository participants was formed. The role of a depository participant is to act as an intermediary between the depository and the investor. Investors open an account with the depository through a registered Depository Participant. A Depository Participant (DP) is the agent or the registered stockbroker of a depository. While the investor-level accounts in securities are held and maintained by the DP, the company level accounts of securities issued are held and maintained by the depository.

Since there are a lot of investors and only two depositories, they cannot contact these institutions directly. A need for an intermediary was felt and the concept of depository participants was formed. The role of a depository participant is to act as an intermediary between the depository and the investor. A legal agreement between the DP and the depository regulates their relationship. The Depositories Act, 1996 defines a DP as a person registered under Section 12 of the Securities Exchange Board of India ('SEBI') Act, 1992.

Section 12 of the SEBI Act states that no DP shall buy, sell or deal in securities unless registered with SEBI.

## Services Provided by Depository Participants

The Depository Participants also provide various other services to investors apart from holding securities on behalf of them. They include:

- Opening a Demat account.
- Dematerialization of securities, i.e. converting physical securities into electronic form.
- Rematerialisation of securities, i.e. converting electronic securities balances into physical form.
- Keeping the record of securities in the electronic form held by the Stock Investor.
- Trade Settlement by delivery or receipt of securities.
- Off-market transactions and its settlement between BOs.
- Facilitating loans against shares and pledging of dematerialized securities.
- Freezing of the Demat account.


## Regulations relating to Depository participants in India

- Anyone who wants to register and work as a Depository Participant in India has to registers with three laws that are:
- A Depository under the Depository Act, 1996.
- SEBI under SEBI Act, 1992 (section-12) (Sub Section-1A)
- It has to follow SEBI (Depositories and Participants) regulations, 1996


### 5.5 Advantage\& Disadvantage of Depository System

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## Benefits to Investors

## The transactions in electronic mode eliminated the risk and problems of delays.

The risk of bad deliveries is totally eliminated

> There is no requisite of filling up the transfer deeds, payment of transfer stamp duty and a lot of other paperwork at the end of the investor.

## The problem of the odd lot is also eliminated, as the depository mode does not have any concept of a market tot

## Holding investments in equity and debt in a single account.

## Transmission of securities is done by DP eliminating correspondence with companies.

## Nomination facility.

## Change in address recorded with DP gets

 registered with all companies in which investor holds securities electronically, eliminating the need to correspond with each of them separately.
## Benefits to Issuing Company

- The company saves a lot of paper work which otherwise is required in the physical mode.
- The company saves a postal cost for the dispatch of right shares, bonus shares or share certificates after affecting the transfer.
- By offering depository services to its shareholders, a company may send a positive sign to its shareholders about its concern for their welfare.
- Depository services add liquidity to the security, thus fund raising capacity of the company increases.


## Benefits to Intermediaries

Intermediaries will benefit from enhanced liquidity, safety and turnover on the stock market, improved cash flow, and elimination of forgery and counterfeit with the elimination of risk from the settlement due to wrong deliveries.

## Benefits to Capital Market

## Dues are settled in a very short time;

It also eliminates bad delivering;
It also eliminates the problems arising from odd lots of securities.

## It eliminates the physical handling of paperwork's;

## It reduces errors;

## Questions of loss, mutilation of securities does not arise.

## Huge number of transactions can be settled at a very short time.

## Disadvantages of Depository System

Some disadvantages were about the depository system were known beforehand. But since the advantages outweighed the shortcomings of dematerialization, the depository system was given the go-ahead.

Lack of awareness: It is estimated that in India retail investors hold about $30 \%$ of the market capitalization. In spite of their considerable share in the capital market, they do not show adequate interest in demat trading. This is mainly due to lack of awareness among the retail investors or the fear of being caught in the tax net. Most of the investors are not aware of the benefits of demat trading. Need for more excellent supervision: It is incumbent upon the capital market regulator to keep a close watch on the trading in dematerialized securities and see to it that trading does not act as a detriment to investors. The role of key market players in dematerialized securities, such as stock brokers, must be supervised as they can manipulate the market.

Complexity of the system: Multiple regulatory frameworks have to be confirmed, including the Depositories Act, Regulations and the various Bye-Laws of various depositories. Additionally, agreements are entered at different levels in the process of dematerialization. These may cause anxiety to the investor desirous of simplicity in terms of transactions in dematerialized securities.

Multiplicity of charges: Under depository system, there are charges for opening of account, dematerialization, rematerialisation, etc. Apart from this, investors who intend to hold their investments in dematerialised form have to pay custody charges to the depository participant. All these charges may deter the retail investors from taking advantages of the system.

## Summary

Scrip based system of securities transactions involves enormous paper work involving certificates and transfer deeds. Simply, securities are held in physical form. There is physical movement of securities certificates along with transfer deeds.

Depository facilitates holding of securities in the electronic form and enables securities transactions to be processed by book entry by a Depository Participant (DP), who as an agent of the depository, offers depository services to investors. At present two Depositories are registered with SEBI. In order to avail of depository facilities, an investor has to open a beneficiary account with a depository participant of his choice. This is similar to opening a bank account to use the banking services. Just as one can hold funds in a bank account and transfer funds across accounts without actually handling cash; one can hold securities in a depository account and transfer securities across depository accounts without actually handling share certificates.

The account holder is called 'beneficial owner' in a depository system and the account is known as 'beneficiary account'. No minimum balance is required to be retained in a beneficiary account.

## Keywords

Depository: Depository is an entity facilitates holding of securities in the electronic form and enables securities transactions to be processed by book entry by a Depository Participant (DP), who as an agent of the depository, offers depository services to investors.

Depository participant: It is an entity who is $n$ gent of depository.
Rematerialisation:It is the process by which a client can get his electronic holdings converted into physical certificates. Future contract.

Dematerialization:It is the process by which physical certificates of securities of an investor are converted to an equivalent number of securities in electronic form and credited into the investor's account with his/her DP.

## SelfAssessment

1. Depository Act in India is passed in $\qquad$
A. 1996
B. 1999
C. 2000
D. Not Applicable
2. NSDL was formed in $\qquad$
A. 1999
B. 1996
C. 2000
D. Not Applicable
3. CDSL was formed in $\qquad$
A. 1996
B. 1999
C. (c)2000
D. (d)None
4. ------------------------- is the oldest depository in India.
A. NSDL
B. CDSL
C. FSDL
D. GSDL
5. ISIN stands for
A. International shares identification number
B. Internally shares identification number
C. Both of the above
D. None of the above
6. $\qquad$
A. Rematerlisation
B. Commodity Derivative
C. Tematerlisation
D. None of the above
7. Demat account is similar to
A. Bank account
B. Loan account
C. Somewhat credit account
D. Not Applicable
8. International securities identification number consists of $\qquad$ character.
A. 12
B. 11
C. 10
D. Not Applicable
9. Demat account can be operated on either or survivor basis
A. Yes
B. No
C. Can't say
D. Not Applicable
10. NSDL is promoted by
A. NSE
B. BSE
C. CSC
D. Not Applicable
11. CDSLis promoted by
A. NSE
B. BSE
C. CSE
D. Not Applicable
12. Scrip based system of securities transactions involves enormous paper work involving certificates and transfer deeds.
A. True
B. False
13. At present NDSL is having more accounts then CDSL.
A. True
B. False
14. SDL is older than CDSL.
A. True
B. False
15. Nomination facility is there in demat account.
A. True
B. False

## Answers for Self Assessment

1. A
2. B
3. B
4. B
5. A
6. A
7. A
8. A
9. B
10. False
11. True
12. True
13. True

## Review Questions

- What do you mean by depository system? Explain benefits of depository system.
- What do you mean by dematerialization? Explain the whole process.
- Compare and contrast the depository and physical mode of holding securities.
- Elaborate various services offered by depository participants.
- Elaborate the advantage and disadvantage of depository system.


## [D] Further Readings

- Security Analysis and Portfolio Management by K Sasidharan \& Alex K Mathews, Mcgraw Hill Education
- Security Analysis And Portfolio Management By Pandian, Punithavathy, Vikas Publishing House.



## Web Links

- https://www.angelone.in/knowledge-center/demat-account/what-is-demat-account
- https://www.kotaksecurities.com/ksweb/account-types/demat-account
- https://nsdl.co.in/
- https://www.cdslindia.com/


## Unit 6: Indices and Listing

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## Objectives

- interpret the different features and needs of the Index.
- analyze the objectives of listing securities.
- understand the benefits of listing securities.
- analyze the procedure of listing securities.


## Introduction

An Index is a number used to represent change in set of values between a base period and another period. An Index is used to provide information about price movement.

### 6.1 Stock Market Index

Stock Market Index is meant to capture the overall behavior of the share market. So, the movement of in represents sent overall increase or decrease in prices shares included in the index.

A stock market index combines several stocks to create one aggregate value that investors useful for measuring a market's (e.g.: Bombay Stock Exchange and National Stock Exchange), or a sector's (energy, infrastructure, real estate) performance.

In the Indian context, there are two major stock market indexes used for evaluating markets: SENSEX and NIFTY. Indian investors can track changes in these index values over time and use it as a benchmark against which to compare their own portfolio returns.

## S\&P BSE SENSEX (also called BSE 30 or SENSEX)

SENSEX (or SENSITIVE INDEX) was created in 1986 and is the oldest stock market index for equities. It comprises shares of 30 well-established and financially sound companies listed on BSE. These companies represent various industrial sectors of the Indian economy.
S\&P CNX NIFTY (also called NIFTY 50 or NIFTY)

NIFTY was created in 1996 and comprises of 50 shares listed on the National Stock Exchange. It covers 24 sectors of the Indian economy and offers investors exposure to the Indian market in a single portfolio.

## The S\&P 500 Index

One of the most well-known indexes, the S\&P 500 tracks the performance of 500 top companies in the U.S., as determined by a committee at S\&P Dow Jones Indices. The S\&P 500 is a market-capitalization-weighted index.

## The Dow Jones Industrial Average

The DJIA is relatively narrow in scope, tracking the performance of just 30 U.S. companies as selected by S\&P Dow Jones Indices. The stocks within the DJIA come from a range of industries, from healthcare to technology, but are united by all being blue chip stocks. This means they have a history of strong financial performance. The DJIA is one of the few price-weighted market indexes.

## The Nasdaq 100

The Nasdaq 100 tracks the performance of 100 of the largest and most actively traded stocks listed on the Nasdaq stock exchange. Companies within the Nasdaq can be in many different industries, but they generally veer toward tech and don't include any members of the financial sector. The Nasdaq 100 uses market-cap weighting.

## The NYSE Composite Index

The NYSE Composite Index is a comprehensive index that tracks the performance of all stocks traded on the New York Stock Exchange (NYSE). The index is modified market capitalization weighting.

## Use of Stock Market Index

- Use of Stock Market Index:
- Assist in studying price change.
- Assist in making comparisons.
- Assist in Investment decision-making.
- Acts as an economic barometer.


### 6.2 Features of anIndex

- An index measures the price performance of a basket of stocks/securities.
- An index is used as a benchmark to track the performance of a specific set of securities and compare the returns generated by a mutual fund, portfolio manager, etc.
- Index ETF funds are used to invest in a specific list of securities tracked by the index. For example, the Nippon India ETF Nifty BeES ETF is used to track the performance of Nifty stocks and invest in the index.
- Indices can be broad-based, which track the entire market, or sectoral indices which track a particular sector. The index can also be based on the market cap of the stocks they track, for example, the Nifty Small Cap 100, Nifty Mid Cap 100, etc.


## Need of Indexes

The needs for indexes are immense. Some of the advantages are given below: -

- Indexes can track financial data like interest rates, inflation, manufacturing and services output, stock market returns, etc.
- Passive index investing can be done via indexes. ETFs are used for these purposes.
- Indexes are used to track portfolio returns as compared to index returns.

Why are Indexes Useful?

Indexes are useful for providing valid benchmarks against which to measure investment performance for a given strategy or portfolio. By understanding how a strategy does relative to a benchmark, one can understand its true performance.
Indexes also provide investors with a simplified snapshot of a large market sector, without having to examine every single asset in that index. For example, it would be impractical for an ordinary investor to study hundreds of different stock prices in order to understand the changing fortunes of different technology companies. A sector-specific index can show the average trend for the sector.

### 6.3 Index Calculation Methodology

There are three methodologies by which the index is calculated:

- Value weighted Index or Weighted Market Capitalization Method:
- Price Weighted Index:
- Equal Weighted Index:


## Value Weighted Index or Weighted Market Capitalization Method

It is an index that shows aggregate market capitalization of sample stock on certain date in relation to base date.

For example, Total market capitalization is 350 cr .

## A-200CR; B-100; C-50CR.

Under this method scripts weighted in the scripts is calculated by multiplying the number of share outstanding with the market price of share. The share with higher market capitalization will have higher weightage.

Index-Current Market Capitalization
---------------------------------- *Base value

## Base market Capitalization

CMC=Sum of (Current market price*Outstanding Share of all securities in index)
BMC=Sum of (Market price*Issue Size) all securities on Base Date
There are two types of Capitalization:
Full market capitalization method

## Free Float market capitalization method.

The free Float market capitalization Method-Is defined as the proportion of total share issued by the company that are readily available for trading in the market.
It generally excludes promoters' holding, government holding, strategic holding and other lockedin shares that will not come to the market for trading in the normal course. In other words, the market capitalization of each company in a free-float index is reduced to the extent of its readily available shares in the market

Free Float-

- Gives more rationale trends as it takes only those shares which are readily available.
- Reduce concentration of top few companies.
- Market and sector coverage also improve as it takes flexibility.
- Globally, the Free-float Methodology of index construction is considered to be an industry best practice and all major index providers like MSCI, FTSE, S\&P and STOXX have adopted the same. MSCI, a leading global index provider, shifted all its indices to the Free-float Methodology in 2002.


## Price Weighted \& Equal Weighted Index

Price Weighted Index: It is index which shows ofsum of price of sample stock on certain date in relation to base date. In this method, an index value is calculated on the basis of the company's stock price, and not market capitalization. Stocks with higher prices have greater weightages in the index than stocks with lower prices. The Dow Jones Industrial Average in the US and the Nikkei 225 in Japan are examples of price-weighted indices.

Equal Weighted Index: It is index which shows arithmetic average price of sample stock on certain date in relation to base date.

There are three different types of stock market indices mentioned below:

## 1.Benchmark Indices

2.Sectoral Indices
3.Market-Cap Based Indices

## Benchmark Indices

Nifty 50 - a collection of top 50 best-performing stocks and BSE Sensex - a collection of top 30 bestperforming stocks are indictors of the National Stock Exchange and Bombay Stock Exchange, respectively.This collection of stocks is known as benchmark indices respectively because they use the best practices to regulate the companies they pick.Hence they are known as the best point of reference for the working of markets in general.

Sensex-The Barometer of Indian Capital Markets
SENSEX, first compiled in 1986, was calculated on a "Market Capitalization-Weighted" methodology of 30 component stocks representing large, well-established and financially sound companies across key sectors.

Since September 1, 2003, SENSEX is being calculated on a free-float market capitalization methodology. "Free-float Market capitalization" methodology, wherein, the level of index at any point of time reflects the free-float market value of 30 component stocks relative to a base period.
The market capitalization of a company is determined by multiplying the price of its stock by the number of shares issued by the company. This market capitalization is further multiplied by the free-float factor to determine the free-float market capitalization.

- Base Year1978-79
- Base Index Value100
- Date of Launch01-01-1986

Number of scrips30
The closing SENSEX on any trading day is computed taking the weighted average of all the trades on SENSEX constituents in the last 30 minutes of trading session.

During trading hours, value of the Index is calculated and disseminated on real time basis. This is done automatically on the basis of prices at which trades in Index constituents are executed.

## S\&P CNX Nifty

S\&P CNX Nifty is a well diversified 50 stock index accounting for 24 sectors of the economy.
S\&P CNX Nifty is owned and managed by India Index Services and Products Ltd. (IISL), which is a joint venture between NSE and CRISIL.

IISL is India's first specialized company focused upon the index as a core product. IISL has a Marketing and licensing agreement with Standard \& Poor's (S\&P), who are world leaders in index services.

From June 26, 2009, S\&P CNX Nifty is computed based on free float methodology.

- Base Year-3, Nov1995
- Base Value-1000
- $0.5 \%$ on 2 Crore on $90 \%$ observation; $10 \%$ floating stock;3Month of Listing.

IISL has constituted an Index Policy Committee, which is involved in policy and guidelines for managing the CNX Indices. The Index Maintenance Sub-committee takes all decisions on addition/ deletion of companies in any Index.

## Trading in Nifty Index Future-12, June2001;Nifty Options-4June2001.

## The S\&P 500

The Standard \& Poor's 500 Index (known commonly as the S\&P 500) is an index with 500 of the top companies in the U.S. Stocks are chosen for the index primarily by capitalization but the constituent committee also considers other factors including liquidity, public float, sector classification, financial viability, and trading history.
The S\&P 500 Index represents approximately $80 \%$ of the total value of the U.S. stock market.
In general, the S\&P 500 Index gives a good indication of movement in the U.S. market as a whole.

## The Dow Jones Industrial Average

The Dow Jones Industrial Average (DJIA) is one of the oldest, most well-known, and most frequently used indexes in the world. It includes the stocks of 30 of the largest and most influential companies in the United States.

The DJIA is a price-weighted index. It was originally computed by totaling the per-share price of the stocks of each company in the index and dividing this sum by the number of companies.
The Nasdaq Composite Index
Most investors know that the Nasdaq is the exchange on which technology stocks are traded. The Nasdaq Composite Index is a market-capitalization-weighted index of all the stocks traded on the Nasdaq stock exchange.

This index includes some companies that are not based in the United States.
Known for being heavily tech weighted, this index includes several subsectors across the tech market including software, biotech, semiconductors, and more. Although this index is known for its large portion of technology stocks, it does include some securities from other industries as well.

## Sectoral Indices

Both BSE and NSE have some good indicators that measure companies falling under one specific sector.

Indices like S\&P BSE Healthcare and NSE Pharma are considered good indicators of their respective changes in the pharmaceutical sector.

Another prominent example could be S\&P BSE PSU, and Nifty PSU Bank Indices are indicators of all the listed public sector banks.

However, both the exchanges don't have to have corresponding indices for all the sectors, but this is generally a significant cause.
Few indices choose companies based on their market capitalization. Market capitalization means the market value of any public traded company in the stock exchange.

Market-Cap Based Indices
Few indices choose companies based on their market capitalization. Market capitalization means the market value of any public traded company in the stock exchange.

Indices like S\&P BSE and NSE small cap 50 are a collection of companies that have a lower market capitalization in accordance with the rules set by the Security Exchange Board of India (SEBI).

## Other Indices

Other Indices
Several other indices like S\&P BSE 500, NSE 100, S\&P BSE 100, among others, are slightly larger indices and come with a more significant number of stocks listed on them.

You may have a low-risk appetite and stock listed on Sensex may have a high-risk appetite. Investment portfolio are not tailored to meet every need. So investor has to be focused and invest in which they feel safe.

Stock market indices are considered not just an advantage but also a necessity. The importance of stock market indices helps companies to make their investment safer and more accessible.

Having indices reduces the investors' pressure and guides them through the first step in making stock market investment easy.

### 6.4 Listing of Securities

For trading in the stock market, a company has to list its securities in the stock exchange. It means that the name of the company is registered in the stock exchange.
Listing means formal admission of a security to the trading platform of the Exchange.Listing is not compulsory under the Companies Act 2013/1956. It becomes necessary when a Public Limited Company wants to issue shares or debentures to the public.
The listing provides an exclusive privilege to securities on the stock exchange. Only listed shares are quoted on the stock exchange. Stock exchange provides transparency in transactions of listed securities and equality and competitive conditions. Listing is beneficial for the company, to the investor, and to the public at large.The company has to fulfill certain conditions according to Companies Act. The company has to offer its shares or debentures to the public for subscription. Only then, the company will be allowed to list its security in the stock exchange.

For listing shares in the stock exchange, a company must have minimum of Rs. 5 crores as its equity capital and $60 \%$ of this i.e., Rs. 3 crores are offered to the public.All companies seeking listing of their securities on the Exchange are required to enter into a formal listing agreement with the Exchange. The agreement specifies all the quantitative and qualitative requirements to be continuously complied with by the issuer for continued listing

The Exchange monitors such compliance. Failure to comply with the requirements invites suspension of trading, or withdrawal/delisting, in addition to penalty under the Securities Contracts (Regulation) Act, 1956. The agreement is being increasingly used as a means to improve corporate governance.

Objectives of Listing

- To provide liquidity to securities
- To provide a mechanism for effective control and supervision of trading
- To mobilize savings for economic development
- To provide free negotiability to stocks.
- Ability to raise further capital


## Conditions for Listing

Before listing securities, a company has to fulfill the following conditions:

1. Shares of the company must be offered to the public through a prospectus and $25 \%$ of each class of securities must be offered.
2. The prospectus should clearly mention opening of subscription, receipt of application, etc.
3. The capital structure of the company should be broad-based and there should-be public interest in securities.
4. The minimum issued capital must be Rs. 3 crores of which Rs. 1.80 crores must be offered to the public.
5. There must be at least five public shareholders for every Rs. 1 lakh of fresh issue of capital and 10 shareholders for every Rs. 1 lakh of offer for sale of existing capital. On the excess application money, the company will have to pay interest from $4 \%$ to $15 \%$, if there is delay in refund and delay should not be more than 10 weeks from the date of closure of subscription list.
6. A company with paid up capital of more than Rs. 5 crores should get itself listed in more than one stock exchange, it includes the compulsory listing on regional stock exchange.
7. The auditor or secretary of the company applying for listing should declare that the share certificates have been stamped so that shares belonging to the promoter's quota cannot be sold or hypothecated or transferred for a period of 5 years.
8. Articles of Association of the company must have the following provisions:

- A common form of transfer shall be used
- Fully paid shares shall be used
- No lien on fully paid shares
- Calls paid in advance will not carry a right to dividend and will not be forfeited before the claim becomes time-barred.
- Option to call off shares shall be given only after sanction by the general meeting.

9. Letter of allotment, Letter of regret and letter of rights shall be issued simu1taneously.
10. Receipts for all the securities deposited, whether for registration or split and no charges will be made for the services.
11. The company will issue consolidation and renewal certificates for split certificate, letter of allotment, letter of rights and transfer, etc. when required.
12. The stock exchange should be notified by the company regarding the date of board meeting, change in the composition of board of directors, and any new issue of securities, in place of reissue of forfeited shares.
13. Closing the transfer books for the purpose of declaration of dividend, rights issue or bonus issue. And for this purpose, due notice should be given to stock exchange.
14. Annual return of the company to be filed soon after the annual general body meeting.
15. The company will have to comply with conditions imposed by the stock exchange now and then for 1istmg of security.
Listing improves the confidence of small investors and protects them. The prices are publicly arrived at on the basis of demand and supply; the stock exchange quotations are generally reflective of the real value of the security. Thus, listing helps generate an independent valuation of the company by the market.

### 6.5 Advantages\& Disadvantage of Listing

Listing offers advantages to both the investors as well as the companies. The following are the advantages of listing to investors:

1. It provides liquidity to investments. Security holders can convert their securities into cash by selling them as and when they require.
2. Shares are traded in an open auction market where buyers and sellers meet. It enables an investor to get the best possible price for his securities.
3. Ease of entering into either buy or sell transactions.
4. Transactions are conducted in an open and transparent manner subject to a well-defined code of conduct. Therefore, investors are assured of fair dealings.
5. Listing safeguards investors interests. It is because listed companies have to provide clear and timely information to the stock exchanges regarding dividends, bonus shares, new issues of capital, plans for mergers, acquisitions, expansion or diversification of business. This enables investors to take informed decisions.
6. Listed securities enable investors to apply for loans by providing them as collateral security.
7. Investors are able to know the price changes through the price quotations provided by the stock exchanges in case of listed securities.
8. Listing of shares in stock exchanges provides investors facilities for transfer, registration of rights, fair and equitable allotment.
9. Shareholders are provided due notice with regard to book closure dates, and they can take investment decisions accordingly.

## Advantages of Listing to Companies

1. Listed securities are preferred by the investors as they have better liquidity.
2. Listing provides wide publicity to the companies since their name is mentioned in stock market reports, analysis in newspapers, magazines, TV news channels. This increases the market for the securities. As Hasting has observed,
3. Listing provides a company better visibility and improves its image and reputation.
4. It makes future financing easier and cheaper in case of expansion or diversification of the business.
5. Growth and stability in the market through broadening and diversification of its shareholding.
6. Listing attracts interest of institutional investors of the country as well as foreign institutional investors.
7. Listing enables a company to know its market value and this information is useful in case of mergers and acquisitions, to arrive at the purchase consideration, exchange ratios etc.
8. By complying with the listing requirements, the operations of the company become more transparent and investor friendly. It further enhances the reputation of the company.
Disadvantages of Listing Securities
Listing is not without its limitations. The following are the limitations of listing:
9. Listing might enable speculators to drive up or drive down prices at their will. The violent fluctuations in share prices affect genuine investors.
10. In case of excessive speculation, share prices might not reflect its fundamentals. The stock markets may fail to be the true economic barometer of an economy's performance.
11. In case of bear markets share prices might be hammered down, and the standing of a company might be lowered in the eyes of the investors, shareholders, bankers, creditors, employees etc.
12. Listing of securities may induce the management and the top-level employees to indulge in 'insider trading 'by getting access to important information. Such actions adversely affect the common security holders.
13. The management might enter into an agreement with brokers to artificially increase prices before a fresh issue and benefit from that. Common public might be induced to buy shares in such companies, ultimately the prices would crash and the common investors would be left with worthless stock of securities.
14. Listing requires disclosing important sensitive information to stock exchanges such as plans for expansion, diversification, selling of certain businesses, acquisition of certain brands or companies etc. Such information might be used by the competitors to gain advantage.
15. Outsiders might acquire substantial shares in the company and threaten to take over the company or they might demand hefty compensation to sell their shares.
16. Stock exchanges in India still suffer from shortcomings. Listed securities might be utilized by scamsters to indulge in scams.

Listing means formal admission of a security to the trading platform of the Exchange. It provides liquidity to investors without compromising the need of the issuer for capital and ensures effective monitoring of conduct of the issuer and trading of the securities in the interest of investors.

## Procedure for Listing

A company has to list its securities on the stock exchange for trading in the stock market. Listing of securities means a company is registered on the stock exchange. The company has to fulfil the conditions mentioned in Companies Act. To list its securities in stock exchange, company has to offer its securities to the public for subscription. A company must have minimum equity capital of Rs. 5 crores and $60 \%$ of this amount are offered to the public, for Shares Listing on the stock exchange.

To list its securities in stock exchange, company has to offer its securities to the public for subscription. A company must have minimum equity capital of Rs. 5 crores and $60 \%$ of this amount are offered to the public, for Shares Listing on the stock exchange.
The application is made to the listing committee of the stock exchange by the company, and then the listing committee will scrutinize the application form of the company.

Procedure for Shares Listing Stock Exchange will ensure the following:

- Whether the financial position of the company is sound or not;
- Solvency \& liquidity positions of the company;

In case the application for listing is accepted then the listing company will have to execute a listing agreement with the stock exchange.

Stock Exchange will ensure the following:

- Whether the financial position of the company is sound or not;
- Solvency \& liquidity positions of the company;

In case the application for listing is accepted then the listing company will have to execute a listing agreement with the stock exchange.

- Copies of financial statement \& auditor's report for the last 5 years;
- Copy of shares \& debentures, letter of allotment and letter of regret;
- Details of the company since incorporation including changes in the capital structure, borrowings, etc.;
- Details of shares or debentures issued for consideration other than cash;
- A statement defining the distribution of shares and other details related to the commission, brokerage, discounts, or terms related to issue of shares;
- Agreement with a financial institution, if any;
- Details of shares forfeited;
- Details of securities about which permission to deal with are applied for;
- A copy of consent from SEBI.


## Listing a Company on Stock Exchange \& IPO Application Process

Company must be registered as a Public Company under Companies Act 1956 or Companies Act 2013. he issuer has net tangible assets of at least Rs. 3 crores, calculated on a restated and consolidated basis, in each of the preceding three full years

## IPO Procedure

Step 1: Hiring ofan Underwriter or Investment Bank
To start with the process, the company shall first one or more underwriters, investment banks. The underwriters assure the company about the capital being raised and act as intermediaries between the company and its investors.
Step 2: Registration for IPO
This next step is to prepare registration statement along with the Red Herring Prospectus (RHP). Submission of RHP is mandatory, as per the Companies Act.
Step 3: Verification by SEBI: Then, after submission of documents SEBI verifies the disclosure of facts by the company. If the application is approved, the company can announce a date for its IPO.

Step 4: Making an Application to The Stock Exchange The company now has to make an application to the stock exchange for approval of its initial issue.

Step 5: Creating a Buzz in the market
Before an IPO opens to the public, the company endeavors to create a buzz in the market about the IPO. Over a period of two weeks, the company will advertise the impending IPO across the country. This move will create awareness among the masses and thus create a demand for its shares.
Step 6: Pricing

The company will have fixed the prices of each shares either through Fixed Price IPO or by Book Binding Offering. In the case of Fixed Price Offering, the price of the company's stocks is announced in advanced. Whereas in Book Binding Offering, a price range of $20 \%$ is announced, following which investors can place their bids within the maximum price cap. Accordingly, the investors have to place their bids as per the company's quoted Lot price, which is the minimum number of shares to be purchased. Taking a company public also makes much of that company's information and data public. Not only will board members be held to more stringent standards, periodic audits are required and public reporting can bring on scrutiny from shareholders, which sometimes results in shareholder lawsuits.

## Summary

An Index is a number used to represent change in set of values between a base period and another period. Stock Market Index is meant to capture the overall behavior of the share market. So the movement the of in represents sent overall increase or decrease in prices shares included in the index.

An index measures the price performance of a basket of stocks/securities. An index is used as a benchmark to track the performance of a specific set of securities and compare the returns generated by a mutual fund, portfolio manager, etc. Index ETF funds are used to invest in a specific list of securities tracked by the index. For example, the Nippon India ETF Nifty BeES ETF is used to track the performance of Nifty stocks and invest in the index. Indices can be broad-based, which track the entire market, or sectoral indices which track a particular sector. The index can also be based on the market cap of the stocks they track, for example, the Nifty Small Cap 100, Nifty Mid Cap 100, etc.

## Keywords

Value Weighted Index or Weighted Market Capitalization Method: It is an index that shows aggregate market capitalization of sample stock on certain date in relation to base date.
Price Weighted Index: It is index which shows of sum of price of sample stock on certain date in relation to base date.

Equal Weighted Index: It is index which shows arithmetic average price of sample stock on certain date in relation to base date.

Listing means formal admission of a security to the trading platform of the Exchange.

## SelfAssessment

1. NIFTY comprises of -------- listed on the National Stock Exchange.
A. 100 shares
B. 20 shares
C. 50 shares
D. Not Applicable
2. SENSEX comprises of -------- listed on the National Stock Exchange.
A. 100 shares
B. 30 shares
C. 500 shares
D. Not Applicable
3. NIFTY was created in $\qquad$
A. 1995
B. 1988
C. 2000
D. Not Applicable
4. SENSEX was created in $\qquad$
A. 1992
B. 1986
C. Both of the above
D. None of the above
5. SENSEX is related with- $\qquad$
A. BSE
B. NSE
C. DSC
D. LSC
6. NIFTY is related with $\qquad$
A. BSE
B. NSE
C. DSC
D. None of the above
7. Listing ----------liquidity.
A. Increase
B. Decrease
C. Does not affect
D. Not Applicable
8. Since September 1, ---------------, SENSEX is being calculated on a free-float market capitalization methodology.
A. 2003,
B. 2004
C. 2005
D. Not Applicable
9. From June 26, 2009, S\&P CNX Nifty is computed based on free float methodology.
A. True
B. False
C. All facts are not given
D. Not Applicable
10. Base Value of nifty is $\qquad$
A. 1000
B. 100
C. 20000
D. Not Applicable
11. Base Value of sensex is $\qquad$
A. 1000
B. 100
C. 2000
D. Not Applicable
12. An Index is a number used to represent change in set of values between a base period and another period.
A. True
B. False
13. The free Float market capitalization Method-Is defined as the proportion of total share issued by the company that are readily available for trading in the market.
A. True
B. False
14. Value weighted Index is an index that shows aggregate market capitalization of sample stock on certain date in relation to base date.
A. True
B. False
15. For trading in the stock market, a company has to list its securities in the stock exchange. It means that the name of the company is registered in the stock exchange.
A. True
B. False

## Answers for Self Assessment

1. C
2. B
3. A
4. B
5. B
6. A
7. B
8. True
9. A
10. A
11. True
12. A
13. A
14. True

## Review Questions

What do you mean by index? State features of index.
Compare the index of both NSE and BSE.
What do you mean by listing? What are the advantages of listing?
Elaborate various advantages and disadvantages of listing to companies.

## []] Further Readings

- Security Analysis And Portfolio Management By K Sasidharan \& Alex K Mathews, Mcgraw Hill Education
- Security Analysis And Portfolio Management By Pandian, Punithavathy, Vikas Publishing House.



## Web Links

- https://www1.nseindia.com/content/us/fact2006_sec3.pdf
- https://www.bseindia.com/corporates/List_Scrips.html
- https://www.nseindia.com/companies-listing/raising-capital-debt-private-placement-eligibility-criteria
- https://groww.in/indices/sp-bse-sensex


## Unit 07:Risk and Return

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## Objectives

- understand the concept of return and risk.
- calculate the risk and return.
- understand the concept of measurement of risk.
- analyze the calculated risk for making an investment.


## Introduction

Return is a motivating force and reward for investment. An investor wants a maximum return. Assessing return is important as it helps in comparison, analyzing past performance \&forecasting future returns.

### 7.1 The Concept of Return

Income: cash or near-cash that is received as a result of owning an investment
Capital gains (or losses): the difference between the proceeds from the sale of an investment and its original purchase price
Total Return: the sum of the income and the capital gain (or loss) earned on an investment over a specified period of time.

## Why Return is Calculated?

- To know the exact reward from investment.
- To compare the performance of two investment alternatives
- To forecast future performance on the basis of past data.


## Types of Return:

- Historical Return

It is the return that is already achieved on an investment.

- Expected Return

The Time Value of Money and Returns

- The sooner you receive a return on a given investment, the better.
- A dollar received today is worth more than a dollar received in the future.
- The sooner your money can begin earning interest, the faster it will grow.

Realized Return
Current return actually received by an investor during the given return period.


## Question on Realized Rate of Return

The price of Equity Share Idea Cellular at the beginning of the year Rs.60; dividend paid two wards the end of the year is 2.40 and price at the end of the year is 66 .

Compute the rate of return.
= "D1 + (P1- P0) X 100" /"P0 "
$\mathrm{R}=\mathrm{"} 2.4+(66-60) \times 100 \mathrm{l} / \mathrm{"} 60 \mathrm{l}$
$\mathrm{R}=14 \%$

## Question on Realized Rate of Return

Adam is a retail investor and decides to purchase 10 shares of Company A at a per-unit price of $\$ 20$. Adam holds onto shares of Company A for two years. In that time frame, Company A paid yearly dividends of $\$ 1$ per share. After holding them for two years, Adam decides to sell all 10 shares of Company A at an ex-dividend price of \$25.

Adam would like to determine the rate of return during the two years he owned the shares.
To determine the rate of return, first, calculate the number of dividends he received over the twoyear period:

10 shares $\times(\$ 1$ annual dividend $\times 2)=\$ 20$ in dividends from 10 shares
Next, calculate how much he sold the shares for:
10 shares $\times \$ 25=\$ 250$ (Gain from selling 10 shares)
Lastly, determine how much it cost Adam to purchase 10 shares of Company A:
10 shares $\mathrm{x} \$ 20=\$ 200$ (Cost of purchasing 10 shares)
Plug all the numbers into the rate of return formula:
$=((\$ 250+\$ 20-\$ 200) / \$ 200) \times 100=35 \%$
Therefore, Adam realized a $35 \%$ return on his shares over the two-year period

## (b) Expected Return

The expected return is the profit or loss that an investor anticipates on an investment that has known historical rates of return.

It is calculated by multiplying potential outcomes by the chances of them occurring and then totaling these results.

Their portfolio contains the following stocks:

- Alphabet Inc., (GOOG): $\$ 500,000$ invested and an expected return of $15 \%$
- Apple Inc. (AAPL): \$200,000 invested and an expected return of $6 \%$
- Amazon.com Inc. (AMZN): \$300,000 invested and an expected return of 9\%

With a total portfolio value of $\$ 1$ million, the weights of Alphabet, Apple, and Amazon in the portfolio are $50 \%, 20 \%$, and $30 \%$, respectively.

Thus, the expected return of the total portfolio is:
$(50 \% \times 15 \%)+(20 \% \times 6 \%)+(30 \% \times 9 \%)=11.4 \%$

### 7.2 The Concept of Risk

Risk is the potential for divergence between the actual outcome and what is expected.
In finance, the risk is usually related to whether expected cash flows will materialize, whether security prices will fluctuate unexpectedly, or whether returns will be as expected.

Types of Risk:Broadly speaking, there are two main categories of risk: systematic and unsystematic


## Systematic Risk <br> -Uncontrollable by an organization -Macro in nature

## Unsystematic Risk

-controllable by an organization
-Micro in nature

Broadly speaking, there are two main categories of risk: systematic and unsystematic
Systematic risk is the market uncertainty of investment, meaning that it represents external factors that impact all (or many) companies in an industry or group. Unsystematic risk represents the asset-specific uncertainties that can affect the performance of an investment.

- Systematic risk is due to the influence of external factors on an organization. Such factors are naturally uncontrollable from an organization's point of view
- Systematic risk is macro because it affects various organizations operating under a similar stream or domain. It cannot be planned by the organization.

The types of systematic risk are depicted and listed below.

## Systematic Risk

-Uncontrollable by an organization -Macro in nature


Types of Systematic Risk-
Interest rate risk: Interest-rate risk arises due to variability in the interest rates from time to time. It particularly affects debt securities as they carry a fixed rate of interest. The meaning of price and reinvestment rate risk is as follows:

- Price risk arises due to the possibility that the price of the shares, commodities, or investments may decline or fall in the future.
- Reinvestment rate risk results from the fact that the interest or dividend earned from investment can't be reinvested with the same rate of return as it was acquired earlier.

Market risk

- Market risk is associated with consistent fluctuations seen in the trading price of any particular shares or securities.
- That is, it arises due to a rise or fall in the trading price of listed shares or securities in the stock market.

Purchasing power or inflationary risk
Purchasing power risk is also known as inflation risk. It is so, since it emanates (originates) from the fact that it affects purchasing power adversely. It is not desirable to invest in securities during an inflationary period.
The meaning of demand and cost inflation risk is as follows:

- Demand inflation risk arises due to increasing in price which results from an excess of demand over supply.
- It occurs when supply fails to cope with the demand and hence cannot expand anymore.
- In other words, demand inflation occurs when production factors are under maximum utilization.
- Cost inflation risk arises due to a sustained increase in the prices of goods and services.
- It is actually caused by higher production costs.
- A high cost of production inflates the final price of finished goods consumed by people.


### 7.3 Quantification of Risk

Understanding the Nature and type of risk is not sufficient unless quantification is done. reliable way to quantify risk is the degree of risk over expected return. A risky situation is one that has
some probability of loss. The higher the probability of loss, the greater the risk. The riskiness of an investment can be judged by describing the probability distribution of its possible returns.


The Normal Distribution: The normal distribution is a bell-shaped curve with finite variance and mean.

The Expected Value:

- The expected value of a distribution is the most likely outcome
- For the normal dist., the expected value is the same as the arithmetic mean
- All other things being equal, we assume that people prefer higher expected returns

Suppose that a particular investment has the following probability distribution:
$25 \%$ chance of $-5 \%$ return
$50 \%$ chance of $5 \%$ return
$25 \%$ chance of $15 \%$ return
This investment has an expected return of 5\%

### 7.4 The Variance \& Standard Deviation

The variance and standard deviation describe the dispersion (spread) of the potential outcomes around the expected value.Greater dispersion generally means greater uncertainty and therefore higher risk

Standard Deviation: The formula for the standard deviation when analyzing population data (realized returns) is:

The formula for the standard deviation when analyzing forecast data (ex-ante returns) is it is the square root of the sum of the squared deviations away from the expected value.
The Coefficient of Variation
The coefficient of variation (CV) provides a scale-free measure of the riskiness of the security.
It removes the scaling by dividing the standard deviation by the expected return (risk per unit of return):

$$
C V=\frac{\sigma_{R}^{R}}{E(R)}
$$

### 7.5 Questions

The return of X and Y under different market conditions are given. Calculate expected return and standard deviation. In which security will you invest?

| particulars | boon | normal | recession |
| :--- | :--- | :--- | :--- |
| probablity | .3 | .5 | .2 |
| Rate of return <br> X | 25 | 35 | 45 |
| Rate of return <br> Y | 45 | 35 | 25 |

Calculation of Expected return -

1. For $X$

|  | R | P | Sum r*p |
| :--- | :--- | :--- | :--- |
| Boon | 25 | .3 | 7.5 |
| Normal | 35 | .5 | 17.5 |
| Recession | 45 | .2 | 9 |
|  |  | 34 |  |

Calculation of Expected return -
2. For $Y$

|  | R | P | Sum r${ }^{\star} \mathrm{p}$ |
| :--- | :---: | :---: | :--- |
| Boon | 45 | .3 | 13.5 |
| Normal | 35 | .5 | 17.5 |
| Recession | 25 | .2 | 5 |
|  |  |  | 36 |

Calculation of Standard Deviation X

| State of <br> Economy | R | R bar or <br> Expected <br> return | R-r <br> bar | sqaure | p | P(R- <br> RBAR) <br> suare |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Boon | 25 | 34 | -9 | 81 | .3 | 24.3 |
| normal | 35 | 34 | 1 | 1 | .5 | .5 |
| Recession | 45 | 34 | 11 | 121 | .2 | 24.2 |
|  |  |  |  |  |  | 49 |

The standard deviation is the square root of $49=7$

| State <br> of <br> Econo <br> my | R | R bar <br> or <br> Expect <br> ed <br> return | R-r bar | sqaure | p |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Boon | 25 | 36 | -9 | 81 | .3 | 24.3 |
| normal | 35 | 36 | -1 | 1 | .5 | .5 |
| Recessi <br> on | 45 | 36 | 11 | 121 | .2 | 24.2 |

Calculation of Standard Deviation Y
So both the stocks have the same risk the but return is 36 more than so $y$ is preferable
Question
The return of A and B under different market conditions are given. Calculate expected return and standard deviation.

| probablity | Security A | SecurityB |  |
| :--- | :--- | :--- | :--- |
| .5 | 4 | 0 |  |
| .4 | 2 | 3 |  |
| .1 | 0 | 3 |  |

Calculation of Expected return -
For A

- Expected R=r1p1+r2p2+r3+p3
- $=4^{*} .5+2^{*} .4+0^{*} .1=2.8$

Calculation of Expected return -
For B

- Expected $\mathrm{R}=\mathrm{r} 1 \mathrm{p} 1+\mathrm{r} 2 \mathrm{p} 2+\mathrm{r} 3+\mathrm{p} 3$
- $=0^{*} .5+3^{*} .4+3^{*} .1=1.5$
- So expected return is greater of A

Calculation of Standard Deviation

| $r$ | $p$ | (R-rbar) | sqaure | P*r-rbar <br> square |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 4 | .5 | $4-2.8$ | 1.44 | .720 |  |
| 2 | .4 | $2-2.8$ | .64 | .256 |  |
| 0 | .1 | $0-2.8$ | 7.84 | .784 | 1.76 |
| r | p | (R-rbar) | sqaure | $p^{*}$ r-rbar <br> square |  |
| 0 | .5 | $0-1.5$ | 2.25 | 1.125 |  |
| 3 | .4 | $3-1.5$ | 2.25 | .9 |  |
| 3 | .1 | $3-1.5$ | 2.25 | .225 | 2.25 |

- Square root of $1.76=1.33$ so risk of a is 1.33
- Square root of $2.25=1.5$ so risk of $b$ is 1.5
- So, security a return is high, and risk is low


## SelfAssessment

1. $\qquad$ is company-specific risk.
A. Inflation risk
B. Diversifiable risk
C. Depends
D. Not applicable
2. It refers to that portion of variation in return due to change in Operating conditions.
A. Market risk
B. Finance risk
C. Business risk
D. Maximizing risk.
3. It is the return that is already achieved on an investment.
A. Historic return
B. (b) Expected return
C. (c) Correlation
D. (d) None
4. Return an investor thinks an investment will earn in the future.
A. Expected return
B. Historic return
C. Both of the above
D. None of the above
5. It refers to that portion of variation in return due to capital structure of the firm.
A. Market risk
B. Finance risk
C. Both of the above
D. None of the above
6. It refers to that portion of variation in return due to change in purchasing power of money to be received in future.
A. Market risk
B. Inflation risk
C. Equal
D. None of the above
7. It refers to that portion of variation in return due to change in interest rate in the economy.
A. Market risk
B. Interest rate risk
C. Equal
D. None of the above
8. The price of Equity Share Idea Cellular at the beginning of the year Rs.60; dividend paid two wards the end of the year is 2.40 and price at the end of the year is 66 . Compute the rate of return.
A. 16
B. (b) 12
C. (c) 14
D. (d) None of the above
9. India Zink is evaluating return on two assets, A and B.A was purchased a year ago for Rs. 400000 and since then it generated cash inflow of Rs.16000.Presently it can be sold for price of 430000 .Asset $B$ was purchased a few year ago and its market value in the beginning and at end of the year was 240000 and Rs. 236000 respectively. The asset B has generated cash inflow of 34000 during the year. Find out the rate of return on $A$ and $B$.
A. $\quad 11.15$ and 12.5
B. 12.5 and 13.5
C. Not impact at all
D. Not Applicable
10. ------------------------- of dividend income with capital appreciation will give total return.
A. Adding
B. Subtracting
C. All facts are not given
D. Doing nothing
11. Price risk arises due to the possibility that the price of the shares, commodities, or investments may decline or fall in the future.
A. False
B. True
C. No Impact
D. Not Applicable
12. Total return is the sum of the income and the capital gain (or loss) earned on an investment over a specified period of time.
A. True
B. False
13. Risk is the potential for divergence between the actual outcome and what is expected.
A. True
B. False
14. Systematic risk is micro because it affects various organizations operating under a similar stream or domain. It cannot be planned by the organization.
A. True
B. False
15. The higher the probability of loss, the greater the risk.
A. True
B. False

## Summary

Return is a motivating force and reward for investment. An investor wants a maximum return. Assessing return is important as it helps in comparison, analyzing past performance \& forecasting future returns.

Risk is the potential for divergence between the actual outcome and what is expected. In finance, the risk is usually related to whether expected cash flows will materialize, whether security prices will fluctuate unexpectedly, or whether returns will be as expected. Broadly speaking, there are two main categories of risk: systematic and unsystematic.

Understanding the Nature and type of risk is not sufficient unless quantification is done. reliable way to quantify risk is the degree of risk over expected return. A risky situation is one that has some probability of loss. The higher the probability of loss, the greater the risk. The riskiness of an investment can be judged by describing the probability distribution of its possible returns.

## Keywords:

Total Return:It refers to the sum of the income and the capital gain (or loss) earned on an investment over a specified period of time.

The Coefficient of Variation: The coefficient of variation (CV) provides a scale-free measure of the riskiness of the security.

Market risk: Market risk is associated with consistent fluctuations seen in the trading price of any particular shares or securities.
Realized Return: Current return actually received by an investor during the given return period.

## Review Questions

1. What do you mean by risk?
2. Elaborate in brief on types of risk.
3. Distinguish between systematic and unsystematic risk.
4. Elaborate on key features and types of return.
5. Distinguish between a historic and expected return.

## Answers for SelfAssessment

1. B
2. C
3. A
4. A
5. B
6. B
7. B
8. C
9. A
10. A
11. B
12. True
13. True
14. False
15. True

## [1] Further Readings

- Security Analysis And Portfolio Management By K Sasidharan \& Alex K Mathews, Mcgraw Hill Education
- Security Analysis And Portfolio Management By Pandian, Punithavathy, Vikas Publishing House.


## Web Links

- https://dducollegedu.ac.in/Datafiles/cms/ecourse\ content/Risk\ and\ Retur n-BMS.pdf
- https://corporatefinanceinstitute.com/resources/capital-markets/risk-and-return/
- https://www.investor.gov/additional-resources/information/youth/teachers-classroom-resources/risk-and-return
- http://www.tsu.edu/academics/colleges-and-schools/jesse-h-jones-school-of-business/pdf/fin-risk-and-returns.pdf


## Unit 08:Equity Valuation

CONTENTS<br>Objectives<br>Introduction<br>8.1 Valuation<br>8.2 Dividend Discount Model<br>8.3 Free Cash Flow<br>8.4 Earnings Multiplier<br>Summary<br>Keywords<br>Self Assessment<br>Answers for Self Assessment<br>Review Questions<br>Further Readings

## Objectives

- understand the concept of the balance sheet valuation method.
- analyze the variables working in the dividend discount model.
- analyze the difference free cash flow to firm and free cash flow to equity.
- interpret the methods advantages and shortcoming of the valuation method.


## Introduction

Value is the monetary, material, or assessed worth of an asset, good, or service. 'Value' is a term signifying the material or monetary worth of a thing, which can be estimated in terms of the medium of exchange. In other words, it is an assessment resulting in an expression of opinion rather than arithmetical exactness.

### 8.1 Valuation

Valuation is a process of appraisal or determination of the value of certain assets: tangible or intangible, securities, liabilities, and a specific business as a going concern or any company listed or unlisted or other forms of organization, partnership or proprietorship. Business valuation requires a working knowledge of a variety of factors, and professional judgment and experience. This includes recognizing the purpose of the valuation, the value drivers impacting the subject company, and an understanding of the industry, competitive and economic factors, as well as the selection and application of the appropriate valuation approach (es) and method(s).
Value of a firm versus the valuation of a firm. These two terms are often used interchangeably, but for investors, the value of a firm is a number, whereas valuation is expressed as a multiple to earnings, EBIT, cash flow, or another operating metric. In corporate finance, the value of a firm is most often derived through discounted cash flow (DCF) analysis, a model which essentially discounts the free cash flows of the firm to the present.

The result will be intrinsic value - a number, whether in hundreds of thousands, millions, or billions. The value per share of the firm can then be calculated by simply dividing the value by the shares outstanding.

## Intrinsic Value

Intrinsic Value is the true economic worth of financial assets. That is each financial asset has an intrinsic value that represents its future economic worth. The Fundamental analyst believes that due to temporary disequilibrium, the current market prices may be at variance with the intrinsic value but in the long run market price to move towards its "real value" intrinsic value

If the "intrinsic/real value" of a stock is above the current market price, the investor would purchase the stock because he knows that the stock price would rise and move towards its "intrinsic or real value"

If the intrinsic value of a stock was below the market price, the investor would sell the stock because he knows that the stock price is going to fall and come closer to its intrinsic value.

## What is the Balance Sheet Valuation Method?

Asset-based valuation refers to one of the approaches used to calculate the value of a business. It values a business based on the assets it possesses. The method evaluates assets and liabilities, obtains their fair market value, and deducts the liabilities from assets.

To find the value using an asset-based approach, an analyst starts this valuation procedure with an audited balance sheet. All entity assets and liability accounts are subject to revaluation to the valuation assignment standard of value.To prepare a revalued balance sheet, the analyst identifies and capitalizes all of the entity's assets and liabilities. This process includes all of the assets and liabilities that are already recorded on the entity's balance sheet and not recorded on the entity's balance sheet.

Based on the values in the revalued balance sheet in line with the fair market value:
Total assets: $\$ 107$ billion
Total liabilities: $\$ 60$ billion
Value: Total assets - Total liabilities $=\$ 107-\$ 60=\$ 47$ billion
Consider another asset-based valuation example where the book value of assets is $\$ 50,000$ (current assets, fixed assets, and other assets like investment in subsidiaries); the corresponding total derived after adding the fair market value of each item in the asset list is $\$ 76,000$.

## Pros and Cons

Pros

- It is the most preferred method in a critical context like liquidation and M\&A.
- It follows simple mathematical formulas.
- Consider off-balance-sheet items.
- Pros and Cons

Cons

- Having innumerable assets does not point to the profitability of the business.
- Valuing the intangible assets requires attention to detail and making the overall process complex.
- The method does not include the earnings of the company.
- Requires revaluation to derive the fair market value.


### 8.2 Dividend Discount Model

A company produces goods or offers services to earn profits. The cash flow earned from such business activities determines its profits, which gets reflected in the company's stock prices. Companies also make dividend payments to stockholders, which usually originate from business profits. The DDM model is based on the theory that the value of a company is the present worth of the sum of all of its future dividend payments.

The dividend discount model (DDM) is a quantitative method used for predicting the price of a company's stock based on the theory that its present-day price is worth the sum of all of its future dividend payments when discounted back to its present value. It attempts to calculate the fair value
of a stock irrespective of the prevailing market conditions and takes into consideration the dividend payout factors and the market expected returns. If the value obtained from the DDM is higher than the current trading price of shares, then the stock is undervalued and qualifies for a buy, and vice versa.

## Time Value of Money

Imagine you gave $\$ 100$ to your friend as an interest-free loan. After some time, you go to him to collect your loaned money. Your friend gives you two options:

- Take your $\$ 100$ now
- Take your $\$ 100$ after a year

Most individuals will opt for the first choice. Taking the money now will allow you to deposit it in a bank. If the bank pays a nominal interest, say $5 \%$, then after a year, your money will grow to $\$ 105$. It will be better than the second option where you get $\$ 100$ from your friend after a year. Mathematically,
Future Value=Present Value * (1+interest rate\%) (for one year)
The above example indicates the time value of money, which can be summarized as "Money's value is dependent on time." Looking at it another way, if you know the future value of an asset or a receivable, you can calculate its present worth by using the same interest rate model.

Rearranging the equation, Present Value $=$ Future Value/(1+interest rate\%)
In essence, given any two factors, the third one can be computed.
The dividend discount model uses this principle. It takes the expected value of the cash flows a company will generate in the future and calculates its net present value (NPV) drawn from the concept of the time value of money (TVM). Essentially, the DDM is built on taking the sum of all future dividends expected to be paid by the company and calculating its present value using a net interest rate factor (also called discount rate).

## Expected Dividends

Estimating the future dividends of a company can be a complex task. Analysts and investors may make certain assumptions, or try to identify trends based on past dividend payment history to estimate future dividends.

## Discounting Factor

Shareholders who invest their money in stocks take a risk as their purchased stocks may decline in value. Against this risk, they expect a return/compensation. Similar to a landlord renting out his property for rent, the stock investors act as money lenders to the firm and expect a certain rate of return. A firm's cost of equity capital represents the compensation the market and investors demand in exchange for owning the asset and bearing the risk of ownership. Discounting Factor This rate of return is represented by ( r ) and can be estimated using the Capital Asset Pricing Model (CAPM) or the Dividend Growth Model. However, this rate of return can be realized only when an investor sells his shares. The required rate of return can vary due to investor discretion.
Companies that pay dividends do so at a certain annual rate, which is represented by (g). The rate of return minus the dividend growth rate $(\mathrm{r}-\mathrm{g})$ represents the effective discounting factor for a company's dividend. The dividend is paid out and realized by the shareholders. The dividend growth rate can be estimated by multiplying the return on equity (ROE) by the retention ratio (the latter being the opposite of the dividend payout ratio).
Since the dividend is sourced from the earnings generated by the company, ideally it cannot exceed the earnings. The rate of return on the overall stock has to be above the rate of growth of dividends for future years, otherwise, the model may not sustain and lead to results with negative stock prices that are not possible in reality.

## DDM Formula

The financial theory states that the value of a stock is worth all of the future cash flows expected to be generated by the firm discounted by an appropriate risk-adjusted rate. We can use dividends to measure the cash flows returned to the shareholder.
The stock's intrinsic value is the present value of all the future cash flow generated by the stock. DDM Formula

Here the CF = Dividends.
The dividend discount model prices a stock by adding its future cash flows discounted by the required rate of return that an investor demands for the risk of owning the stock. However, this situation is theoretical, as investors normally invest in stocks for dividends and capital appreciation. Capital appreciation is when you sell the stock at a higher price than you buy. In such a case, there are two cash flows: -

Future selling price
Dividend Discount Model = Intrinsic Value = Sum of Present Value of Dividends + Present Value of Stock Sale Price.

This dividend discount model or DDM model price is the stock's intrinsic value.
If the stock pays no dividends, then the expected future cash flow will be the sale price of the stock.
Big Brothers Inc. has the following information for every investor -
The estimated dividends for the next period - \$50,000
The required rate of return - is $10 \%$
Find out the price of the stock.

Hi-Fi Company has the following information -
Estimated dividends for the next period - \$40,000
Required rate of return - 8\%
Growth rate - $4 \%$

## DDM Example-Constant growth

By using the stock - PV with constant growth formula, we get -

- $\mathrm{P} 0=\operatorname{Div} 1 /(\mathrm{r}-\mathrm{g})$
- Or, P0 = \$40,000 / ( $8 \%-4 \%)$
- Or, P0 = \$40,000 / 4\%
- Or, P0 = \$40,000 * 100/4 = \$10, 00,000.


## DDM Example-Variable growth

Company X has paid a dividend of Rs. 10 per share last year ( D ) and its dividend is expected to grow at $5 \%$ every year. If an investor's expected rate of return from Company X share is $7 \%$, what will be the market price of the share as per the dividend discount model?
$\mathrm{D} 0=10 ; \mathrm{g}=5 \%$ or $0.05 ; \mathrm{r}=7 \%$ or 0.07
$\mathrm{D} 1=\mathrm{D} 0^{*}(1+\mathrm{g})=10 * 1.05=10.50$
$\mathrm{P}=\mathrm{D} 1 /(\mathrm{r}-\mathrm{g})=525$

## Shortcomings of the DDM

While the GGM method of DDM is widely used, it has two well-known shortcomings. The model assumes a constant dividend growth rate in perpetuity. This assumption is generally safe for very mature companies that have an established history of regular dividend payments.
However, DDM may not be the best model to value newer companies that have fluctuating dividend growth rates or no dividends at all. One can still use the DDM on such companies, but with more and more assumptions, the precision decreases.
The second issue with the DDM is that the output is very sensitive to the inputs. For example, in the Company X example above, if the dividend growth rate is lowered by $10 \%$ to $4.5 \%$, the resulting stock price is $\$ 75.24$, which is more than a $20 \%$ decrease from the earlier calculated price of $\$ 94.50$.
The model also fails when companies may have a lower rate of return (r) compared to the dividend growth rate (g). This may happen when a company continues to pay dividends even if it is incurring losses or relatively lower earnings. The dividend discount model allows the investor to
determine a reasonable price for a stock based on an estimate of the amount of cash it will return in current and future dividends.

DDM is one way of estimating the intrinsic value of a stock. It is most useful to investors in deciding which dividend-paying stocks to buy and hold long-term.

### 8.3 Free Cash Flow

Free cash flow (FCF) measures a company's financial performance. It shows the cash that a company can produce after deducting the purchase of assets such as property, equipment, and other major investments from its operating cash flow.
In other words, FCF measures a company's ability to produce what investors care most about: cash that's available to be distributed in a discretionary way. Knowing the company's free cash flow enables management to decide on future ventures that would improve shareholder value.
The most common types include:
Free Cash Flow to the Firm (FCFF), also referred to as "unleveled"
Free Cash Flow to Equity, also known as "levered"

## How is FCF Calculated?

There are various ways to compute FCF, although they should all give the same results. The formula below is a simple and the most commonly used formula for levered free cash flow:
Free Cash Flow $=$ Operating Cash Flow $(\mathrm{CFO})-$ Capital Expenditures
Most information needed to compute a company's FCF is on the cash flow statement. As an example, let Company A have $\$ 22$ million dollars of cash from its business operations and \$6.5 million dollars used for capital expenditures, net of changes in working capital. Company A's FCF is then computed as:
$\mathrm{FCF}=\$ 22-\$ 6.5=\$ 15.5 \mathrm{~m}$
Free cash flow $=$ sales revenue - (operating costs + taxes $)$ - required investments in operating capital.

Free cash flow $=$ net operating profit after taxes - net investment in operating capital.
Net Income

+ Depreciation/Amortization
- Change in Working Capital
- Capital Expenditure
$=$ Free Cash Flow


## Benefits of Free Cash Flow

Because FCF accounts for changes in working capital, it can provide important insights into the value of a company and the health of its fundamental trends.
A decrease in accounts payable (outflow) could mean that vendors are requiring faster payment. A decrease in accounts receivable (inflow) could mean the company is collecting cash from its customers more quickly.
An increase in inventory (outflow) could indicate a building stockpile of unsold products. Including working capital in a measure of profitability provides an insight that is missing from the income statement. For example, assume that a company had made $\$ 50,000,000$ per year in net income each year for the last decade.

On the surface, that seems stable, but what if FCF was dropping over the last two years as inventories were rising (outflow), customers started to delay payments (inflow), and vendors began demanding faster payments (outflow) from the firm? In this situation, FCF would reveal a serious financial weakness that wouldn't have been apparent from an examination of the income statement alone.

This calculation can be complex, because it involves some assumptions about operational cash flows, capital expenditures, working capital increases and growth. However, the focus does not change.
The focus is to determine the value of the firm's operational cash flows generated over a period of time after removing the necessary asset investments. This value may go to equity holders in particular or to the company in general, but operational cash flows are the drivers.
The FCFF valuation approach estimates the value of the firm as the present value of future FCFF discounted at the weighted average cost of capital:
Firm value $=\infty \sum \mathrm{t}=1 \mathrm{FCFFt}(1+\mathrm{WACC}) \mathrm{t}$.
The value of equity is the value of the firm minus the value of the firm's debt:
Equity value $=$ Firm value - Market value of debt.
Dividing the total value of equity by the number of outstanding shares gives the value per share.

- Limitations Associated with Free Cash Flow

The company's net income greatly affects a company's free cash flow because it also influences a company's ability to generate cash from operations. As such, other activities (i.e., those not within the core business operations of a company) from which the company generates income must be scrutinized deeply in order to reflect a more appropriate FCF value.

On the investors' side, they must be wary of a company's policies that affect their declaration of FCF. For example, some companies lengthen the time to settle their debts to maintain cash or, the opposite, shortening the time they collect debts due to them. Companies also have different guidelines on which assets they declare as capital expenditures, thus affecting the computation of FCF.
The FCFF valuation approach estimates the value of the firm as the present value of future FCFF discounted at the weighted average cost of capital.

### 8.4 Earnings Multiplier

The earnings multiplier is a financial metric that frames a company's current stock price in terms of the company's earnings per share (EPS) of stock, that's simply computed as price per share/earnings per share.
Also known as the price-to-earnings ( $\mathrm{P} / \mathrm{E}$ ) ratio, the earnings multiplier can be used as a simplified valuation tool with which to compare the relative costliness of the stocks of similar companies. It can likewise help investors judge current stock prices against their historical prices on an earningsrelative basis.

## - The formula of the Earnings Multiplier

The earnings multiplier can be calculated using the following formula:
Earnings Multiplier or P/E Ratio = Price Per Share/ Earnings Per Share

- Where:
- Price per share is the prevalent market price of a company's stock. It is the price at which the company's shares are trading in the exchange market.
- Earnings per share is the net profits earned by the company per share outstanding in the stock market.


## - Understanding Earnings Multiplier

If the price of a stock is historically expensive relative to the company's earnings, it may indicate that it's not an optimal time to purchase this equity because it's overly expensive. Furthermore, comparing earnings multipliers across similar companies can help illustrate how expensive various companies' stock prices are relative to one other.

As an example of a practical application of the earnings multiplier, consider fictitious company ABC. Let's assume this corporation has a current stock price of $\$ 50$ per share and earnings per share (EPS) of $\$ 5$.

Under this set of circumstances, the earnings multiplier would be 50 dollars/ 5 dollars per year $=10$ years. This means it would take 10 years to make back the stock price of $\$ 50$ given the current EPS.

The multiplier can also be verbally expressed by saying, "Company ABC is trading at 10 times earnings," because the current price of $\$ 50$ is $10 x$ the $\$ 5$ EPS. If 10 years ago, company $A B C$ had a market price of $\$ 50$ and EPS of $\$ 7$, the multiplier would have been 7.14 years. •

Comparing company $\mathrm{ABC}^{\prime}$ s earnings multiplier to other similar companies can also provide a simple gauge for judging how expensive a stock is relative to its earnings.

If company $X Y Z$ also has an EPS of $\$ 5$, but its current stock price is $\$ 65$, it has an earnings multiplier of 13 years. Consequently, this stock may be deemed to be relatively more expensive than the stock of company ABC, which has a multiplier of only 10 years.

## - Types of Earnings Multipliers

The following are the two most common types of earnings multipliers:

## Forward Earnings Multiplier

Also called the estimated earnings multiplier, it is used to compare the present earnings with future earnings. It provides a clear picture of the company's earnings in the future - assuming no changes or adjustments.

However, companies may either overestimate or underestimate their earnings to meet the expected earnings multiplier. Market analysts also come up with estimates for earnings multipliers, which may be very different from the company's estimates, resulting in confusion.

## Trailing Earnings Multiplier

It depends on the company's past performance, considering a 12-month period for calculations. It is the most commonly used price-to-earnings indicator, as it is based on facts assuming that the reported earnings are accurate.
If the forward earnings multiplier is lower than the trailing earnings multiplier, it implies that the analysts are predicting an increase in the company's earnings. Conversely, if the forward earnings multiplier is higher, the analysts are predicting a decrease in the company's earnings.
Trailing PE Ratio use the Historical EPS, while Forward PE Ratio uses the Forecast EPS.
Trailing PE Ratio Formula (TTM or Trailing Twelve Months) = Price Per Share / EPS over the previous 12 months.
Forward PE Ratio Formula $=$ Price Per Share $/$ Forecasted EPS over the next 12 months
The capitalization of earnings method is best used for stable or mature business where the benefit stream is expected to grow at a consistent rate into the future. The DCF method is most appropriate for companies with uneven growth in their future benefit streams or businesses with a lack of earnings history.
The major positive of the income approach is that it utilizes in the valuation calculation the benefit streams produced by an enterprise. Since a business's value is commonly considered to be the present value of its future earnings or cash flows, these methods emphasize the elements that are generally valued by the investor in a business.

One significant downside to the income approach is the degree of estimation involved in the calculations. The forecasting of future benefit streams and determination of a capitalization or discount rate often involve a high degree of professional judgment, which can subject the valuation to debate from other parties.

## Summary

Value of a firm versus the valuation of a firm. These two terms are often used interchangeably, but for investors, the value of a firm is a number, whereas valuation is expressed as a multiple to earnings, EBIT, cash flow, or another operating metric. In corporate finance, the value of a firm is most often derived through discounted cash flow (DCF) analysis, a model which essentially discounts the free cash flows of the firm to the present. The result will be intrinsic value -a number, whether in hundreds of thousands, millions, or billions. The value per share of the firm can then be calculated by simply dividing the value by the shares outstanding.

Intrinsic Value is the true economic worth of financial assets. That is each financial asset has an intrinsic value that represents its future economic worth. The Fundamental analyst believes that due to temporary disequilibrium, the current market prices may be at variance with the intrinsic value but in the long run market price to move towards its "real value" intrinsic value
If the "intrinsic/real value" of a stock is above the current market price, the investor would purchase the stock because he knows that the stock price would rise and move towards its "intrinsic or real value". If the intrinsic value of a stock was below the market price, the investor would sell the stock because he knows that the stock price is going to fall and come closer to its intrinsic value

## Keywords

Value: It is the monetary, material, or assessed worth of an asset, good, or service. ‘
Intrinsic Value: It is the true economic worth of financial assets. That is each financial asset has an intrinsic value that represents its future economic worth.

The Earnings Multiplier: It is a financial metric that frames a company's current stock price in terms of the company's earnings per share (EPS) of stock, that's simply computed as price per share/earnings per share.

DDM: It is a quantitative method used for predicting the price of a company's stock based on the theory that its present-day price is worth the sum of all of its future dividend payments when discounted back to its present value.

## SelfAssessment

1. Value is a term signifying the $\qquad$ - worth of a thing, which can be estimated in terms of the medium of exchange.
A. Monetary worth
B. Technical worth
C. Emotional worth
D. No worth
2. If the intrinsic value of a stock was below the market price, the investor would $\qquad$ the stock.
A. Buy
B. Sell
C. Hold,
D. Both A and B
3. If Intrinsic value> market price value then the stock is
A. Undervalued
B. Overvalued
C. Fairly valued
D. Neither a and b
4. FCFE measures how much "cash" a firm can return to its -----------------------and is calculated after taking care of the taxes, capital expenditure, and debt cash flows.
A. Shareholder
B. Debenture holder
C. Both
D. All of the above
5. Equity value= $\qquad$ - Net Debt
A. Enterprise value
B. Book Value
C. Both of the above
D. None of the above
6. Dividend Yield= Dividend per share
A. Market price
B. Book value
C. Equal
D. None of the above
7. ------------------dividend discount model assumes that dividends grow at a fixed percentage annually.
A. Variable growth model
B. Skewed growth model
C. Zero growth model
D. Credit Risk
8. If a preferred share of stock pays dividends of Rs. 1.80 per year, and the required rate of return for the stock is $8 \%$, then what is its intrinsic value?
A. 32.5
B. 22.5
C. 42.5
D. None of the above
9. Total assets: $\$ 107$ billion

Total liabilities: $\$ 60$ billion
Value?
A. $\$ 60$ billion
B. $\$ 47$ billion
C. $\$ 100$ billion
D. Not Applicable
10. The dividend discount model (DDM) is a quantitative method used for predicting the price of a company's stock based on the theory that its present-day price is worth the sum of all of its future dividend payments when discounted back to its present value.
A. True
B. False
C. All facts are not given
D. Not Applicable
11. Future Value=Present Value * (1+interest rate\%)
A. True
B. False
C. All facts are not given
D. Not Applicable
12. 'Value' is a term signifying the material or monetary worth of a thing, which can be estimated in terms of the medium of exchange.
A. True
B. False
13. Valuation is a process of appraisal or determination of the value of certain assets: tangible or intangible, securities, liabilities, and a specific business as a going concern or any company listed or unlisted or other forms of organization, partnership, or proprietorship.
A. True
B. False
14. If the "intrinsic/real value" of a stock is above the current market price, the investor would purchase the stock because he knows that the stock price would rise and move towards its "intrinsic or real value"
A. True
B. False
15. If the intrinsic value of a stock was below the market price, the investor would sell the stock because he knows that the stock price is going to fall and come closer to its intrinsic value.
A. True
B. False

## Answers for Self Assessment

1. A
2. $B$
3. A
4. A
5. A
6. A
7. C
8. B
9. B
10. A
11. A
12. True
13. True
14. True
15. True

## Review Questions

1. What do you mean by value and valuation?
2. Elaborate in brief about various methods of valuation.
3. What isthe limitation of the DCF approach?
4. Elaboratedividend discount model and earning multiplier method.

## [1] Further Readings

- Security Analysis And Portfolio Management By K Sasidharan\& Alex K Mathews, Mcgraw Hill Education
- Security Analysis And Portfolio Management By Pandian, Punithavathy, Vikas

Publishing House.

## Web Links

- https://corporatefinanceinstitute.com/resources/valuation/valuation/
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- https://hbr.org/1997/05/whats-it-worth-a-general-managers-guide-to-valuation


## Unit 09: Capital Market Efficiency

CONTENTS<br>Objectives<br>Introduction<br>9.1 Efficient Market<br>9.2 Forms of Efficiencies<br>9.3 Forms \& Anomalies<br>Summary<br>Keywords:<br>Self Assessment<br>Answers for Self Assessment<br>Review Questions<br>Further Readings

## Objectives

- analyze the efficient market hypothesis and its background.
- understand all forms of efficient market hypotheses.
- analyze the anomalies of all forms of efficient market hypothesis.
- interpret the anomalies of all forms of efficient market hypothesis.


## Introduction

Some of the most interesting and important academic research during the past 20 years have analyzed whether our capital markets are efficient or not. This extensive research is important because its results have significant real-world implications for investors and portfolio managers.
In addition, the question of whether capital markets are efficient is one of the most controversial areas in investment research. Recently, a new dimension has been added to the controversy because of the rapidly expanding research in behavioral finance that likewise has major implications regarding the concept of efficient capital markets.

### 9.1 Efficient Market

You need to understand the meaning of the terms efficient capital markets and efficient market hypothesis (EMH) because of the importance and controversy associated with it. The market price of the security is an unbiased estimate of its intrinsic value. But it does not mean that market price $=$ intrinsic value at every point of time.
Efficient market- An "efficient" market is defined as a market where there are large numbers of rational, profit-maximizers actively competing, with each trying to predict future market values of individual securities, and where important current information is almost freely available to all participants ... on the average, competition will cause the full effects of new information on intrinsic values to be reflected "instantaneously" in actual prices.

## Two Types of Market Efficiencies:

Operational efficiency: Operational efficiency is measured by factors like the time taken to execute the order and the number of bad deliveries. The efficient market hypothesis does not deal with this efficiency.

Informational efficiency: It is a measure of the swiftness or the market's reaction to new information. New information in the form of economic reports, company analyses, political statements, and announcements of new industrial policy is received by the market frequently. Security prices adjust themselves very rapidly and accurately.

## Efficient Market Hypothesis

The Efficient Market Hypothesis (EMH) essentially says that all known information about investment securities, such as stocks, is already factored into the prices of those securities. If that is true, no amount of analysis can give you an edge over "the market."

At the core of EMH is the theory that, in general, even professional traders are unable to beat the market in the long term with fundamental or technical analysis. That idea has roots in the 19th century and the "random walk" stock theory. EMH as a specific title is sometimes attributed to Eugene Fama's 1970 paper "Efficient Capital Markets: A Review of Theory and Empirical Work."
Random walk theory states that successive stock prices are independent and they do not follow any regular pattern. Originally examined by Maurice Kendall in 1953, the theory states that stock price fluctuations are independent of each other and have the same probability distribution, but that over a period of time, prices maintain an upward trend.

A follower of random walk believes it is impossible to outperform the market without assuming additional risk. In his book, Malkiel preaches that both technical and fundamental analysis are largely a waste of time and are still unproven in outperforming the markets.

### 9.2 Forms of Efficiencies

They are divided into three categories:

- Weak form
- Semi-strong form
- Strong form

The level of information being considered in the market is the basis for this segregation.

## Weak Form EMH:

Weak form EMH suggests that all past information is priced into securities. Current prices reflect all information found in the past prices and volumes. This means that there is no relationship between past and future price movements.

Buying and selling activities of the information traders lead the market price to align with the intrinsic value. Because it assumes that current market prices already reflect all past returns and any other security market information, this hypothesis implies that past rates of return and other historical market data should have no relationship with future rates of return.
This threw cold water on the practice of technical analysis - the study of stock price charts to divine future price movements. Therefore, this hypothesis contends that you should gain little from using any trading rule that decides whether to buy or sell a security based on past rates of return or any other past market data.

The three versions of the efficient market hypothesis are varying degrees of the same basic theory.
The weak form suggests that today's stock prices reflect all the data of past prices and that no form of technical analysis can be effectively utilized to aid investors in making trading decisions.

Advocates for the weak form efficiency theory believe that if the fundamental analysis is used, undervalued and overvalued stocks can be determined, and investors can research companies' financial statements to increase their chances of making higher-than-market-average profits.

## Semi-Strong Form

The security price adjusts rapidly to all publicly available information.
The prices not only reflect the past price data, but also the available information regarding the earnings of the corporate, dividend, bonus issues, rightissuese, mergers, acquisitions, and so on.

Semi-Strong Form

To test market efficiency specific investment strategies are examined to see whether they earn an excess return by using CAPM, APT, or some other model.

## Efficiency and Anomaly

'Most of the price reaction is completed immediately after earnings are announced.
There is a little delay in the reaction, so there is a little opportunity to earn abnormal returns from the market systematically erring in its response to the announcement.'
Semi-strong form test Stock split: A firm may 'split' its shares by increasing the number of shares of common stock and reducing the par or stated value per share in proportion.

No new money is raised and cash flow is unchanged therefore, prices should not react purely to the stock split.

Apparent market inefficiencies have been identified in specific markets at a particular time. The weak effect, Monday effect, Hour of the day effect, January effect Anomalies (seasonal or cyclical effect)
Small firm Effect ' Smaller firm shares have outperformed those of larger firms over the period of several decades. Investors should search for 'value shares' A share with a price that is low multiple of Eps generate abnormal return Value investing.
Bubbles: Occasionally financial assets go through.

## Strong Form

All information is fully reflected on security prices.
It represents an extreme hypothesis not expect that most observers do to be true.
To test the strong form efficient market hypothesis, researchers analyzed the returns earned by certain groups like corporate insiders, specialists on the stock exchange, and mutual fund managers.

## Efficiency and Anomaly

To test the strong form efficient market hypothesis, researchers analyzed the returns earned by certain groups like
corporate insiders,
specialists in the stock exchange and mutual fund managers
Fama acknowledged that strong market efficiency could not be an entirely realistic model for the markets since certain non-public information presented a profit opportunity for those who pospossessed.
Strong Form: All information is fully reflected on security prices.
Semi-Strong Form: The security price adjusts rapidly to all publicly available information.
Weak Form: Current prices reflect all information found in the past prices and volumes.

### 9.3 Forms \& Anomalies

While in standard finance theory, financial market anomaly means a situation in which a performance of stock or a group of stocks deviate from the assumptions of efficient market hypotheses. Such movements or events which cannot be explained by using efficient market hypothesis are called financial market anomalies.

## Weak Form of EMH

Current prices reflect all information found in the past prices and volumes. Therefore, this hypothesis contends that you should gain little from using any trading rule that decides whether to buy or sell a security based on past rates of return or any other past market data.

## Real World Example of Weak Form Efficiency

Suppose David, a swing trader, sees Alphabet Inc. (GOOGL) continuously decline on Mondays and increase in value on Fridays. He may assume he can profit if he buys the stock at the beginning of the week and sells at the end of the week.

If, however, Alphabet's price declines on Monday but does not increase on Friday, the market is considered weak form efficient.

Similarly, let's assume Apple Inc. (APPL) has beaten analysts' earnings expectation in the third quarter consecutively for the last five years.

Jenny, a buy-and-hold investor, notices this pattern and purchases the stock a week before it reports this year's third quarter earnings in anticipation of Apple's share price rising after the release.
Unfortunately for Jenny, the company's earnings fall short of analysts' expectations. The theory states that the market is weakly efficient because it doesn't allow Jenny to earn an excess return by selecting the stock based on historical earnings data.

## Testing the Weak Form of Market Efficiency

This hypothesis confirms that changes in stock price in the future are independent of the changes that happened in the past (random walk of prices).
Therefore, the investor cannot earn an abnormal income on his trading based on past price movements.

## Run test

An increase in price is represented by +
The decrease in price is represented by -
When there is no change in price, it is represented by zero.
A consecutive sequence of some sign is considered as run changes of sign indicates new run.
$\mathrm{Z}=\mathrm{R}-\mathrm{X}^{-} / \mathrm{S} . \mathrm{d}$
Calculated value> table value $=$ no significant difference are found, then the security price changes are considered to be random in nature.

## Serial correlation

Is the price change in one period is correlated with the price change in some other period?
Serial correlation or auto-correlation studies find the correlation co-efficient in a series of numbers by employing different stocks, different time periods.

Many studies conducted on the security price changes have failed to show any significant correlations.

Empirical Tests: Filter rule

- According to this strategy if a price of a security rises by atleast x per cent, investor should buy and hold the stock until its price declines by atleast $x$ per cent from a subsequent high.
- If the behavior of the stock price changes is random, filter rules should not outperform a simple buy and hold strategy.
Evidences of anomalies in WFH
- Calendar and time anomalies contradict the weak form efficiency because weak form efficiency postulates that markets are efficient in past prices and cannot predict future on theses bases.
- But existence of seasonality and monthly effects contradict market efficiency and in this case investors can earn abnormal return. The Calendar anomalies that they considered in their studies are weekend effect, turn-of-the-month effect, turn-of-the-year effect January effect and end-of-December effect.
- Weekend effect: The stock prices are likely to fall on Monday. Means the closing price of Monday is less than the closing price of previous Friday.
- Turn-of-the-month effect: The prices of stocks are likely to increase in the last trading day of the following month, and the first three days of next month.
- January Effect: The phenomenon of small-company stocks to generate more return than other asset classes and market in the first two to three weeks of January is called January effect.
- Moving Averages: An important technique of technical analysis in which buying and selling signals of stocks are generated by long period averages and short period averages. In this strategy buying stocks when short period averages raise over long period averages and selling the stocks when short period averages falls below the long period averages.
- Moving Averages: An important technique of technical analysis in which buying and selling signals of stocks are generated by long period averages and short period averages. In this strategy buying stocks when short period averages raise over long period averages and selling the stocks when short period averages falls below the long period averages.
- A selling signal is created when prices reaches the support level which is minimum price level. Thus technical analysis recommends buying when the prices raises above last peak and selling when prices falls below last trough. But this strategy is difficult to implement.
- Many researchers have found that when the market holds weak form efficiency, then prices already reflected the past information and technical analysis is of no use.

So, the investor cannot beat the market by earning abnormal returns on the basis of technical analysis and past information. But here are some anomalies that deviate from the findings of these studies.

## Semi-strong form hypothesis

The semi-strong form efficiency theory follows the belief that because all information that is public is used in the calculation of a stock's current price, investors cannot utilize either technical or fundamental analysis to gain higher returns in the market.The semi-strong form efficiency theory follows the belief that because all information that is public is used in the calculation of a stock's current price, investors cannot utilize either technical or fundamental analysis to gain higher returns in the market. Those who subscribe to this version of the theory believe that only information that is not readily available to the public can help investors boost their returns to a performance level above that of the general market.

## Testing the Semi-Strong Form of Market Efficiency

Event Studies: Steps in Event Studies
Step 1: Identify the event
Pinpoint the announcement date
Markets react to the announcement of an event rather than the event itself Announcement Date
Step 2: Collect returns data around the announcement date Announcement Date $-\mathrm{n}+\mathrm{n}$
Step 3: Calculate the abnormal return

- Abnormal return $=\mathrm{Ri}-\mathrm{E}(\mathrm{Ri})$
- Calculate the Average Abnormal return for each company for each trading period
- Calculate the Cumulative Average Abnormal return (CAAR)

CAAR $=\sum$ (Average Abnormal returns for all companies)

- If the value of CAAR is close to zero it can be concluded that markets are efficient in the semi strong form.
- Market Reaction Test
- Earning Impact
- Secondary Offering Impact
- Block Trade Impact
- Bonus


## Evidences of Anomalies in Semi Strong Form

There are anomalies that the efficient market theory cannot explain and that may even flatly contradict the theory.

For example, the price/earnings ( $\mathrm{P} / \mathrm{E}$ ) ratio shows that firms trading at lower $\mathrm{P} / \mathrm{E}$ multiples are often responsible for generating higher returns.

- The neglected firm effect suggests that companies that are not covered extensively by market analysts.
- These are sometimes priced incorrectly in relation to their true value and offer investors the opportunity to pick stocks with hidden potential.
- Value anomaly occurs due to false prediction of investors. They overly estimate the future earnings and returns of growth companies and underestimate the future returns and earnings of value companies.
- Stocks with high dividend yield outperform the market and generate more return. If the yield is high, then the stock generates more return.
- A firm may 'split' its shares by increasing the number of shares of common stock and reducing the par or stated value per share in the proportion. No new money is raised and cash flow are unchanged therefore prices should not react purely to stock split.
- To test market efficiency specific investment strategies are examined to see whether they earn excess return by using CAPM, APT or some other model.
- Most of the price reaction is completed immediately after earnings are announced. There is little delay in the reaction, so there is little opportunity to earn abnormal returns from the market systematically erring in its response to the announcement.


## Strong Form

The strong form version of the efficient market hypothesis states that all information-both the information available to the public and any information not publicly known-is completely accounted for in current stock prices, and there is no type of information that can give an investor an advantage on the market.Advocates for this degree of the theory suggest that investors cannot make returns on investments that exceed normal market returns, regardless of information retrieved or research conducted.

Evidences of Anomalies in Strong Form

- All information is fully reflected on security prices.
- To test the strong form efficient market hypothesis, researchers analyzed the returns earned by certain groups like corporate insiders, specialists on stock exchange and mutual fund managers.
- Fama acknowledged that strong market efficiency could not be an entirely realistic model for the markets, since certain nonpublic information clearly presented a profit opportunity for those who possessed it.

Implications for Investments Substantial evidence in favour of randomness suggests that technical analysis is of dubious value.

- Routine and conventional fundamental analysis is not ofmuch help in identifying profitable courses of action still held out hope for fundamental analysts.

The key levers for earning superior rates of returns are:

- Early action on any new development.
- Sensitivity to market imperfections and anomalies.
- Use of original, unconventional, and innovative modes of analysis.
- Access to inside information and its sensible interpretation.
- An independent judgment that is not affected by market psychology.

There is evidence that markets are weak-form and semi-strong form efficient, but probably not strong form efficient,Finally, it should be noted that there is some evidence that contradicts the hypothesis. The efficient market hypothesis has not been "proven," however, it is a highly regarded tenant in modern finance.

## Summary

An "efficient" market is defined as a market where there are large numbers of rational, profitmaximizers actively competing, with each trying to predict future market values of individual securities, and where important current information is almost freely available to all participants ... on the average, competition will cause the full effects of new information on intrinsic values to be reflected "instantaneously" in actual prices. They are divided into three categories:

- Weak form
- Semi-strong form
- Strong form

The level of information being considered in the market is the basis for this segregation.
There is evidence that markets are weak-form and semi-strong form efficient, but probably not strong form efficient, Finally, it should be noted that there is some evidence that contradicts the hypothesis. The efficient market hypothesis has not been "proven," however, it is a highly regarded tenant in modern finance.

## Keywords:

Operational efficiency: It is measured by factors like the time taken to execute the order and the number of bad deliveries. The efficient market hypothesis does not deal with this efficiency.
Informational efficiency: It is a measure of the swiftness or the market's reaction to new information.

Random walk theory: It states that successive stock prices are independent and they do not follow any regular pattern.

## SelfAssessment

1. Which of the following statement defines the efficient market?
A. Information is fully reflected in the stock price
B. The stock exchange is fully automated
C. Constant required rate of earning
D. Market is monitored by a regulated authority
2. In weakly efficient market stock price reflects
A. Company financial performance
B. The demand of the script
C. The past price and traded volumes
D. Both A and B
3. If the market are efficient the security price provides
A. Inadequate return for taking risk
B. Normal return for the level of risk
C. Both (a) and (b)
D. Neither (a) nor (b)
4. Run test Serial correlation are the empirical test or inefficiencies of form of EMH
A. Weak form
B. Semi strong form
C. Strong form
D. All of the above
5. In strong form of efficient market
A. All available information is reflected in price
B. All published available information is reflected in price
C. All past price is reflected in price
D. All of the above
6. A Weak effect, Monday effect, Hour of the day effect, January effect, Small firm Effect, BUBBLES are the empirical test or inefficiencies of $\qquad$ form of EMH
A. Weak form
B. Semi strong form
C. Strong form
D. All of the above
7. Corporate insiders, specialists on stock exchange and mutual fund managers takes abnormal profit which is inefficiencies of $\qquad$ form of EMH
A. Weak form
B. Semi strong form
C. Strong form
D. All of the above
8. EMH deals with which type of Efficiency
A. Operational efficiency
B. Execution efficiency
C. Informational efficiency
D. None of the above
9. Current prices reflect all information found in the past prices and volumes. This is as per
A. Weak form
B. Semi strong form
C. Strong form
D. All of the above
10. Random walk theory states that successive stock prices are independent and they do not follow any regular pattern.
A. True
B. False
C. All facts are not given
D. Not Applicable
11. As per implications of the efficient market hypothesis are that technical analysis is can be used for excess return and could be of
A. Great help
B. No help
C. Small help
D. Not Applicable
12. A follower of random walk believes it is impossible to outperform the market without assuming additional risk.
A. True
B. False
13. Informational efficienciesare a measure of the swiftness or the market's reaction to new information.
A. True
B. False
14. Apparent market inefficiencies have been identified in specific markets at a particular time. The weak effect, Monday effect, Hour of the day effect, January effect Anomalies (seasonal or cyclical effect).
A. True
B. False
15. All information is fully reflected on security prices. It represents an extreme hypothesis not expect that most observers do to be true.
A. True
B. False

## Answers for Self Assessment

1. A
2. C
3. B
4. A
5. A
6. B
7. C
8. C
9. A
10. A
11. B
12. True
13. True
14. True
15. True

## Review Questions

Discuss in brief meaning and features of efficient market.
Discuss in brief weak form of efficient market.
Discuss in brief about various anomalies in markets in various form?
What are the implications for manager of efficient market hypothesis?

## [4] <br> Further Readings

- Security Analysis And Portfolio Management By K Sasidharan \& Alex K Mathews, Mcgraw Hill Education
- Security Analysis And Portfolio Management By Pandian, Punithavathy, Vikas Publishing House.


## Web Links

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- https://www.forbes.com/advisor/investing/efficient-market-hypothesis/


## Unit 10: Fundamental Analysis

CONTENTS<br>Objectives<br>Introduction<br>10.1 Understanding Fundamental Analysis Basics<br>10.2 Industry Analysis<br>10.3 Economic Analysis<br>10.4 Company Analysis<br>Summary

Keywords:
Self Assessment
Answers for Self Assessment
Review Questions
Further Readings

## Objectives

- understand the meaning and features of fundamental analysis.
- interpret the steps in implementing fundamental analysis.
- interpret industry and economic analysis for a sound investment decision.
- analyze factors of company analysis.


## Introduction

Fundamental Analysis in simple terms is the art of evaluating any business to its basics and getting an accurate picture of how financially healthy and sustainable. It involves studying a company's potential for future growth by considering various micro and macroeconomic factors. This analysis assists in deriving at an intrinsic value of stock that investment decisions. The purpose of conducting fundamental analysis is to identify investment opportunities and benefit from them.

### 10.1 Understanding Fundamental Analysis Basics

The fundamental analysis assesses a company's potential based on financial and non-financial data to obtain the fair value of its security, stock, bond, or derivative. It is a powerful tool for investors and stakeholders to understand the growth prospects and financial health of a company. Therefore, it is one of the most effective ways to evaluate the investment. It involves examining every aspect of a company's operations through its balance sheet, past performance, financial reports, even market goodwill, management, and consumer behavior to arrive at the intrinsic value of its securities.
The fundamental analysis assesses a company's potential based on financial and non-financial data to obtain the fair value of its security, stock, bond, or derivative. It is a powerful tool for investors and stakeholders to understand the growth prospects and financial health of a company. Therefore, it is one of the most effective ways to evaluate the investment. It involves examining every aspect of a company's operations through its balance sheet, past performance, financial reports, even market goodwill, management, and consumer behavior to arrive at the intrinsic value of its securities. The analysis begins with macroeconomic factors such as the economy and industry performance and goes down to microeconomic factors like management, strategic initiatives, and business policies.

The intrinsic value is the actual economic value of a company or an asset based on an underlying perception of its true value including all aspects of the business, in terms of both tangible and intangible factors.

This value may or may not be the same as the current market value.
Criteria for investment decision
If intrinsic value > Market price, Buy the security
If intrinsic value < Market price, Sell the security
If intrinsic value $=$ Market price, No Action
In conducting Fundamental analysis, if an investor deduces that a stock's intrinsic value is greater than its market price, it means the stock is undervalued. In that scenario, the investor buys a such stock and holds it until the market price reaches the intrinsic value. Then, the investor makes a sizeable profit by selling the intrinsic market price. Similarly, an investor may decide to sell or refrain from buying an overvalued security. Being overvalued means that the stock's intrinsic value is less than its market price. In simple words, the fundamental analysis gives the answer to "which security to buy". It studies how lucrative that security is and hence the decision of holding or buying of security is made.

## Types of Fundamental Analysis

## \#1 - Qualitative analysis

Qualitative analysis involves the study of a company's goodwill, consumer behavior, demand, and company recognition in broader markets. It aims to unearth answers to questions like how it is perceived, how management decisions or announcements create a buzz in the market, and how it is different from its substitutes. In addition, its brand value and other common factors depict its socio and economic position in the market.
\#2 - Quantitative analysis
Quantitative analysis is inclined toward statistics, reports, and data. It is solely based on its financial statements, quarterly performance, balance sheets, debt, cash flow, etc.

It involves analyzing numbers, ratios, and values to understand the price of the shares and the company's overall financial health.

## Steps in Fundamental Analysis

1. Economic, industry, and company analysis

FA considers the industry's structure, economy, industry dynamics, aspects of broader markets, and all the other macroeconomic factors. The experts study the products, commodities, services rendered, and substitutes available along with cost structure and revenue model and composition and the company's future goals and objectives.

Steps in Fundamental Analysis

## 2. Evaluation of financial statements

Every company report is studied closely - the balance sheets, income statement, cash flow, price to book value of equity, the net market value of assets, and other vital ratios with revenue.

Steps in Fundamental Analysis

## 3. Study of non-financial aspects

Besides a company's financial statements, on-financial matters like competition, management, business policies, etc., also influence a company. Therefore, in the FA of stocks, experts also look for factors that can influence or undermine the company's performance.

Steps in Fundamental Analysis

## 4. Use of FA tools

Investors and analysts use financial ratios to determine a company's financial standing. It is used along with the available financial data from past reports to measure future growth, stability, and investment.

Steps in Fundamental Analysis

## 5. Recommendation

Based on the study, investment decisions are taken. Analysts advise investors to buy, sell, or hold security after carefully assessing its intrinsic value and financial stability.

## Does Fundamental Analysis Always Work?

No. Like any other investment strategy or technique, fundamental analysis is not always successful. The fact that fundamentals show a stock to be undervalued does not guarantee that its shares will rise to intrinsic value any time soon. Things are not so simple. In reality, real price behavior is influenced by a myriad of factors that may undermine fundamental analysis. Investors and analysts will frequently use a combination of fundamental, technical, and quantitative analyses when evaluating a company's potential for growth and profitability.

## Criticisms of Fundamental Analysis

The biggest criticisms of fundamental analysis come primarily from two groups: proponents of technical analysis and believers of the efficient market hypothesis.

## Technical Analysis

Technical analysis is the other primary form of security analysis. Put simply, technical analysts base their investments (or, more precisely, their trades) solely on the price and volume movements of stocks. Using charts and other tools, they trade on momentum and ignore the fundamentals.

One of the basic tenets of technical analysis is that the market discounts everything. All news about a company is already priced into the stock. Therefore, the stock's price movements give more insight than the underlying fundamentals of the business itself.

## The Efficient Market Hypothesis

Followers of the efficient market hypothesis (EMH), however, are usually in disagreement with both fundamental and technical analysts.
The efficient market hypothesis contends that it is essentially impossible to beat the market through either fundamental or technical analysis. Since the market efficiently prices all stocks on an ongoing basis, any opportunities for excess returns are almost immediately whittled away by the market's many participants, making it impossible for anyone to meaningfully outperform the market over the long term.

N share market, it is very much possible that a stock may be technically not sound,but fundamentally, the company is quite strong. Fundamental analysis helps in identifying such companies which have a high potential for growth and return on such is also very high. So, if you want to hold your investment in a company for a long period of time, then it is important to understand whether your investment in that company is safe or not. Fundamental analysis helps a lot in filtering out companies that are financially strong and will continue to stay so for a long period of time.

### 10.2 Industry Analysis

Fundamental analysis consists of three main parts:

- Economic analysis.
- Industry analysis.
- Company analysis.

Industry analysis is a type of investment research that begins by focusing on the status of an industry or an industrial sector.

## Industry Analysis -Meaning

Industry means a group of productive or profit-making enterprises or organizations that has similar technical substitute goods, services or sources of income. Industry Analysis is a form of fundamental analysis involving the process of making investment decisions based on the different stages an industry is at during a given point in time.
Why is this important?

Each industry is different, and using one cookie-cutter approach to analysis is sure to create problems. Imagine, for example, comparing the $\mathrm{P} / \mathrm{E}$ ratio of a tech company to that of a utility. Because you are, in effect, comparing apples to oranges, the analysis is next to useless.

## Approach to Industry Analysis

Approach to Industry Analysis: The basic approaches used are

1) Sensitive to business Cycle Approach
2) Industry life cycle Approach
3) Specific features and Characteristics

## Sensitive to Business Cycle Approach

It has been well accepted that all industries are not equally sensitive to economic conditions as a business cycle. For Example, food Industries are really sensitive to a business cycle whereas luxurious goods are not.

Investment in higher sensitivity will be riskier. The sensitivity of Industry to a business cycle is determined by the following three factors-

- Sensitive to Business Cycle Approach
- Sensitivity to sales: Food vs. Luxury goods

Operating Leverage: The degree of operating leverage refers to a change in profit in respect of a change in sales. Greater fixed cost greater is operating leverage.
Financial leverage: It is the use of debt in capital structure. A higher proportion of debt higher is financial leverage as debt has to be paid irrespective of sales.

- Industry Life Cycle Approach

Every Industry Passes through four distinct phases-
Primary Stage: It is the first stage characterized by promising demand, low technology, and chaotic competition.

Rapid Growth: Only a few survive, Tech advanced, low-cost good products, stable growth.
Industry Life Cycle Approach
Stagnation Stage: Growth rate moderates, symptoms of obsolesce appear, technological innovation.
Decline Stage: Demand and earnings decline, and growth of the industry also declines.

## Specific Features and Characteristics

Profit Potential of Industries: Porter Model
Michael Porter designed various vital frameworks for developing an organization's strategy. According to Porter, the nature of competition in any industry is personified in the following five forces:

Threat of new potential entrants
Profit Potential of Industries: Porter Model

- Threat of substitute product/services
- Bargaining power of suppliers
- Bargaining power of buyers
- Rivalry among current competitors

The five forces mentioned above are very significant from point of view of strategy formulation. The potential of these forces differs from industry to industry.

These forces jointly determine the profitability of industry because they shape the prices which can be charged, the costs which can be borne, and the investment required to compete in the industry. Before making strategic decisions, the managers should use the five forces framework to determine the competitive structure of industry.

Porter's Five Forces Example Uber

- One more example of Porters Five Forces is the analysis of Uber.
- The analysis shows that the ride-hailing app's customers enjoy high bargaining power, lower transaction costs and shorter waiting time.
- At the same time, competition is high as there are multiple players in the market and the customer is well-informed. It's highly likely that a customer will book a different cab if demand and prices are high.
- Porter's Five Forces Example Starbucks Coffee

With Porter's Five Forces example, Starbucks Coffee tracked the key characteristics of the industry competition. Starbucks faces stiff competition due to a large number of organizations in the market, a moderate variety of products and high probability of customers switching. They have a smaller size of buyers and high prices, coupled with substitute products, which increase the chances of customers switching. Using Porter's Five Forces example Starbucks Coffee also evaluated the bargaining power of suppliers. They buy from different sources to avoid monopoly.

## SWOT Analysis

When you're analyzing your internal strengths, weaknesses, opportunities, and threats in a SWOT analysis, having access to the industry data keeps you connected to the bigger picture and provides key information about external opportunities to optimize your business plan.

## - SWOT Analysis Example- Coca-Cola Company

In SWOT analysis of The Coca-Cola Company noted strengths such as its globally famous brand name, vast distribution network, and opportunities in emerging markets.

However, it also noted weaknesses and threats such as foreign currency fluctuations, growing public interest in "healthy" beverages, and competition from healthy beverage providers.

Although a useful planning tool, SWOT has limitations. It is one of several business planning techniques to consider and should not be used alone.

Also, each point listed within the categories is not prioritized the same. SWOT does not account for the differences in weight. Therefore, a deeper analysis is needed, using another planning technique.

## PEST Analysis

This type of analysis stands for Political, Economic, Social, and Technological or PEST analysis.
It is a highly useful framework with which we can gain an understanding of the environment within which we operate.

In order to perform the complete PEST analysis, each of the four factors that make it up must be analyzed in detail:
Economic factors: These are the economic forces that govern the industry and the country within which the business operates. They include such factors as the ability to access capital, the GDP growth rate, the interest rates, the exchange rates, and so on.
Political factors: These are the factors that affect an industry, which are determined by the authorities. They include regulations and policies that affect the industry either directly or indirectly, such as trade policies, tariffs, environmental regulation, taxes, the ease of doing business, labor laws, and the political stability of the country or region within which the business and industry operate.

Social factors: These are prevalent trends in the society within which the business and industry operate. They include such aspects of society as social movements, fashion, health, demographics and population.

Technological factors: This includes all factors that have to deal with any developments or advancements in technology that could change the mode of operation of the industry or business, or even disrupt the industry entirely.

### 10.3 Economic Analysis

Every company function in an environment that shapes its future. This environment influences the stock's intrinsic value.

Economic Analysis relates to the analysis of the economy. This is related to study about the economy in detail and analyzing whether economic conditions are favorable for the companies to prosper or not.
An investor in a security market can give a prediction about the future of the share price of a company based on the study of forces affecting the economic environment of the country.

Take an example of the Indian economy; when India is increasing its goodwill and building a positive identity internationally, it has led to an increase in investors' confidence in the economy and in industries.

## Factors of Economic Analysis

For the Economic Analysis, the Macro Economic Factors are studied to know about the condition of an economy or performance of the security market of any country.

## Gross Domestic Product

GDP is the measure of the value of goods and services produced within the domestic boundary of a country. The GDP is one of the most important indicators used for the measurement of the strength of a country's economy. This value added by each firm is measured to determine the health of the economy. We can understand it in this way also that an increase in GDP means an increase in the production of goods and services, which in turn will result in an increase in sales of a company and thus an increase in profits of the company. This increase in profit will lead to more returns to equity shareholders, and thus it affects share prices.

## Fiscal Policy

In economics and political science, fiscal policy is the use of government expenditure and revenue collection (taxation) to influence the economy.Fiscal policy involves the use of government spending, taxation, and borrowing to influence both the pattern of economic activity and also the level and growth of aggregate demand, output, and employment.
There are two types of fiscal policy:
Expansionary fiscal policy:
The goal of expansionary fiscal policy is to reduce unemployment. Therefore, the tools would be an increase in government spending and/or a decrease in taxes.

Contractionary fiscal policy:
The goal of contractionary fiscal policy is to reduce inflation. Therefore, the tools would be a decrease in government spending and/or an increase in taxes.

Fiscal policy has a multi-dimensional role. It helps in directing the flow of funds into certain priority channels, either directly through public expenditure or indirectly by various means of various fiscal incentives or disincentives. This tool has been used to achieve the socioeconomic goals of society.

## Monetary Policy

Monetary policy is concerned with the changes in the supply of money and credit. It refers to the policy measures undertaken by the government or the central bank to influence the availability, cost, and use of money, and credit with the help of monetary techniques to achieve specific objectives.

There are two methods that the Central bank uses to
control the money supply in the economy-
Qualitative Method
Quantitative Method
During a period of inflation, the central bank tightens its policies to restrict the one supply, whereas during deflation it allows the commercial bank to pump money in the economy.

## Saving Rate

Changes in individual saving rates affect the flow of funds into investments.
Thus, there will be a reduction in share price A lower saving rate means lesser disposal of funds by households into the equity market, which will reduce the demand for equity. es, and market will be bearish.

Vice versa will happen if there is an increase in the saving rate.

## Trade Deficit

A trade deficit occurs when countries imports are more than its export. In other words, we can see that a country is buying more foreign goods than it is selling to them. Thus this will impact domestic producers. More imports mean more purchases of foreign goods and fewer purchases of domestic goods. This will result in more profitability for foreign companies than domestic producers.

## Exchange Rate

The exchange rate is also another factor that affects the trade or net exports between the countries. This, in turn, will also affect the trade and business of the companies having a global presence that is related to any foreign market, whether for buying raw materials, selling goods, or in any other way.
Economic analysis, as we have discussed, is an indicator of how changes in economic factors will influence a company. It is a true fact that changes in economic policies and the environment will affect the environment in which business is done and companies operate. Thus a good understanding and eye on economic variables like GDP rate of growth, Monetary policy, FiscalPolicy, exchange rate, business cycle, imports, exports etc will give a valuable insight into the future of a business and company's performance.
Thus economic analysis helps the investors to get an idea about the direction of change in the capital market as economic analysis deals with forces operating in the overall economy. Economic analysis has an important role to play in investment decisions. In fact, in this era of globalization when businesses are no more operating in thedomestic arena only it is very important that one should also study the international economic environment and situation to make a good judgment.

### 10.4 Company Analysis

The specific market and economic environment may enhance the performance of a company for a period but ultimately the firm's own capabilities that will judge its performance over a period of time.

For this reason, firms in the same industry are compared with one another to find the best performer. It is the last leg of EIC framework. Company analysis is a process carried out by investors to evaluate securities, collecting info related to the company's profile, products and services as well as profitability.
It is method of assessing the competitive position of the company, its earning, profitability and its future aspects with respect to earning of its shareholders.

## Factors Affecting Company Analysis

Factors affecting company analysis are qualitative factors and quantitative factors.
Qualitative factors are business models, competitive advantage, Management, and corporate governance.
Quantitative factors deal with company growth and industry growth along with its peers.

## Qualitative Factors

Under the business model, we need to see what the company does, what does it sell along the prices at which it sells. Let's say, for example, HUL is an industry leader in the FMCG space which knows how to tackle economic downturns.
When the consumption slowdown happened in the late FY19 and the early FY20, most of the FMCG company's revenues and profitability were impacted, wherein HUL was able to report stable growth which was due to its presence in a wide range of products in the FMCG which no other company had.

Competitive advantage shows the uniqueness of the company from its peers. The above example, also shows that how HUL has a competitive advantage over others of being present in the lowest category of products to the highest category of products.

If the company is doing something different then it will affect its profitability to a large extent in the long term. These kinds survive better than their peers.

Management and Corporate Governance generally go hand in hand. As we know that the management is the people who are driving the company.

HDFC Bank, Tata Group are good examples of strong and ethical management along with good corporate governance where the company takes efforts to inform investors about updates.

Thus, it is important to get an idea of the company's quality of management as to how experienced are they and whether they are guilty of any kind of fraud in the past.
n the quantitative factors, we deal with the Industry growth and the company's growth along with its peers. There will be a few times when the company will outperform the industry but also some times when it will underperform the industry.
For example, HUL is the industry leader in the FMCG industry, which has grown at $8.48 \%$ CAGR over the past 5 years whereas, Marico which is a much smaller player compared to HUL has grown by $18.05 \%$ CAGR over the past 5 years. This shows that smaller companies tend to grow faster as they have more room for growth.

Quantitative Factors
Along with these, the other quantitative factors affecting the analysis are the financial statements. A company with very good growth but with a weak balance sheet can be considered to be a risky investment.

Ratio analysis is a quantitative method of gaining insight into a company's liquidity, operational efficiency and profitability by studying its financial statements such as the balance sheet and income statement. Ratio analysis is a cornerstone of fundamental equity analysis. The various kinds of financial ratios based on the sets of data they provide are categorized as:

1. Liquidity Ratios: Liquidity ratios measure a company's ability to pay off its short-term debts as they become due, using the company's current or quick assets.

The various kinds of financial ratios based on the sets of data they provide are categorized as:
2. Solvency Ratios: Also called financial leverage ratios, solvency ratios compare a company's debt levels with its assets, equity, and earnings, to evaluate the likelihood of a company staying afloat over the long haul, by paying off its long-term debt as well as the interest on its debt.

The various kinds of financial ratios based on the sets of data they provide are categorized as:
3. Profitability Ratios: These ratios convey how well a company can generate profits from its operations.
4. Efficiency Ratios: Also called activity ratios, efficiency ratios evaluate how efficiently a company uses its assets and liabilities to generate sales and maximize profits.
5. Coverage Ratios: Coverage ratios measure a company's ability to make the interest payments and other obligations associated with its debts. Examples include the times interest earned ratio and the debt-service coverage ratio.
6. Market Prospect Ratios: These are the most commonly used ratios in fundamental analysis. They include dividend yield, P/E ratio, earnings per share (EPS), and dividend payout ratio. Investors use these metrics to predict earnings and future performance.

Hence we need to take into account both qualitative as well as quantitative factors in order to get an in-depth understanding of the company.

## Checklist for Company Analysis

A checklist for company analysis includes a thorough investigation of:
Spreadsheet modeling of financial statements to analyze and forecast revenues, operating and net income, and cash flows have become one of the most widely used tools in company analysis.

Spreadsheet modeling can be used to quantify the effects of the changes in certain swing factors on the various financial statements.

## Steps in The Company Analysis Process

Identify the company and industry's economic characteristics.
Identify and know about the products and/or services.
Understanding the risks and concerns of the company

Steps in The Company Analysis Process
Analyzing the Financial Statements.
Qualitative Factors.
Quantitative Factors.
Top Down Approach.
Bottom-Up Approach.
In company analysis, analysts consider the basic financial variables for the estimation of the intrinsic value of the company. Thus. it is done to make sound investment decisions after analyzing the true value.

## Summary

A commonly advocated procedure for fundamental analysis involves a 3-step analysis: macroeconomic analysis, industry analysis, and company analysis. In a globalized business environment, the top-down analysis of the prospects of a firm must begin with the global economy.

There are two broad classes of macroeconomic policies, viz. demand-side policies and Supply-side policies. Fiscal and monetary policies are the two major tools of demand-side economics.

The macro-economy is the overall economic environment in which all firms operate. After conducting an analysis of the economy and identifying the direction, it is likely to take in the short intermediate, and long term, the analyst must look into various sectors of the economy in terms of various industries. An industry is a homogenous group of companies.

## Keywords:

Cyclical Industry: In this category of the industry, the firms included are those that move closely with the rate of industrial growth of the economy and fluctuate cyclically as the economy fluctuates.

Defensive Industry: It is a grouping that includes firms, which move steadily with the economy and less than the average decline of the economy in a cyclical downturn.

Growth Industry: This is an industry that is expected to grow consistently and its growth may exceed the average growth of the economy.

Net Asset Value: Net asset value (NAV) is a term used to describe the value of an entity's assets less the value of its liabilities.

## SelfAssessment

1. What is fundamental analysis?
A. A method used to analyze the intrinsic value of a security
B. A technical analysis tool used to predict future stock prices
C. An analysis of market trends and sentiment
D. A method used to analyze the external factors that affect a security
2. Excess of current assets over current liabilities is known as-------------.
A. Gross Working capital
B. Net Working capital
C. Both of the above
D. Not Applicable
3. Higher the level of operation ---------------is the working capital required.
A. Larger
B. Smaller
C. Medium
D. Not Applicable
4. Lower the level of operation ----------------is the working capital required.
A. Larger
B. Smaller
C. Both of the above
D. None of the above
5. $\qquad$ require a firm to conduct its business in the ordinary course
A. Transaction Motive
B. Precautionary Motive
C. Both of the above
D. None of the above
6. --------------------------- for investment in profit making opportunities as and when arise.
A. Transaction Motive
B. Precautionary Motive
C. Speculative Motive
D. None of the above
7. Floods, Strike and failure of important customer are the part of which motive of holding cash?
A. Transaction Motive
B. Precautionary Motive
C. Does not effect
D. Not Applicable
8. Centralization of Payments can be one of the methods of.
A. Accelerating cash flow
B. Decelerating cash flow
C. Both of the above
D. Not Applicable
9. Decentralized collections can be one of the methods of
A. Accelerating cash flow
B. Decelerating cash flow
C. Both of the above
D. Not Applicable
10. Which of the following is not a motive to hold cash?
A. Transaction Motive
B. Precautionary Motive
C. Capital Investment
D. Not Applicable
11. is defined as investment in current assets.
A. Gross Working capital
B. Net Working capital
C. Does not effect
D. Not Applicable
12. Current assets refer to those assets which in the ordinary course of business can be, or will be, converted into cash within one year without undergoing a diminution in value and without disrupting the operations of the firm.
A. True
B. False
13. Operating cycle refers to the time elapsed between procurement of raw material to realization of cash from the finished goods.
A. True
B. False
14. When there is short working capital there are chances that favorable market condition cannot be exploited by the organization.
A. True
B. False
15. The longer the length of operating cycle, the higher the requirement for working capital and vice versa.
A. True
B. False

## Answers for Self Assessment

1. A
2. B
3. A
4. B
5. A
6. C
7. B
8. B
9. A
10. C
11. A
12. True
13. True
14. True
15. True

## Review Questions

What are the opportunities and threats in the macroeconomic environment? Explain in detail.
Why should a security analyst carry out industry analysis?
Why does a portfolio manager do the industry analysis?
What is the need for company analysis? Do we need the company analysis?

## [1] Further Readings

- Security Analysis And Portfolio Management By K Sasidharan \& Alex K Mathews, Mcgraw Hill Education
- Security Analysis And Portfolio Management By Pandian, Punithavathy, Vikas

Publishing House.

## Web Links

- https://www.investopedia.com/fundamental-analysis-4689757
- https://www.5paisa.com/finschool/course/fundamental-analysis-beginners-module/steps-in-fundamental-analysis/
- https://corporatefinanceinstitute.com/resources/management/industry-analysismethods/
- https://www.wallstreetmojo.com/industry-analysis-guide/


## Unit11:Technical Analysis

CONTENTS<br>Objectives<br>Introduction<br>11.1 What is Technical Analysis?<br>11.2 Dow Theory<br>11.3 Charting Techniques<br>Summary<br>Keywords:<br>Self Assessment<br>Answers for Self Assessment<br>Review Questions<br>Further Readings

## Objectives

- understand the meaning of technical indicators.
- analyze the various types of technical indicators.
- interpret the various types of chart patterns for trading.
- analyze the advantages and disadvantages of technical analysis.


## Introduction

The methods used to analyze securities and make investment decisions fall into two very broad categories: fundamental analysis and technical analysis. Fundamental analysis involves analyzing the characteristics of a company in order to estimate its value. Technical analysis takes a completely different approach; it doesn't care one bit about the 'value' of a company or a commodity. Technicians (sometimes called chartists) are only interested in the price movements in the market.

The term technical analysis is used to mean a fairly wide range of techniques, all based on the concept that past information on prices and trading volume of stocks give the enlightened investor a picture of what lies ahead. It attempts to explain and forecast changes in security prices by studying only the market data rather than information about a company or its prospects as is done by the fundamental analyst.

### 11.1 What is Technical Analysis?

Technical analysis is a method of evaluating securities by analyzing the statistics generated by market activity, such as past prices and volume. Technical analysts do not attempt to measure a security's intrinsic value, but instead use charts and other tools to identify patterns that can suggest future activity.

Just as there are many investment styles on the fundamental side, there are also many different types of technical traders. Some rely on chart patterns, others use technical indicators and oscillators, and most use some combination of the two. In any case, technical analysts' exclusive use of historical price and volume data is what separates them from their fundamental counterparts. Unlike fundamental analysts, technical analysts don't care whether a stock is undervalued - the only thing that matters is a security's past trading data and what information this data can provide about where the security might move in the future.

## Technical Indicator

In a technical analysis in finance, a technical indicator is a mathematical calculation based on historic price, volume, or (in the case of futures contracts) open interest information that aims to forecast financial market direction. Technical indicators are a fundamental part of technical analysis and are typically plotted as a chart pattern to try to predict the market trend.

Indicators generally overlay on price chart data to indicate where the price is going, or whether the price is in an "overbought" condition or an "oversold" condition. Many technical indicators have been developed and new variants continue to be developed by traders with the aim of getting better results.

New Indicators are often back-tested on historic price and volume data to see how effective they would have been to predict future events.

Most chart patterns show a lot of variation in price movement. This can make it difficult for traders to get an idea of a security's overall trend. One simple method traderuses to combat this is to apply moving averages.

## Moving Averages

A moving average is the average price of a security over a set amount of time. By plotting a security's average price, the price movement is smoothed out. Once the day-to-day fluctuations are removed, traders are better able to identify the true trend and increase the probability that it will work in their favor.

## How do 50-day, 100-day, and 200-day Moving Averages Differ?

These are the most important SMAs in technical analysis. SMA 50 is considered a medium-term moving average SMA but 100 SMA and 200 SMA both are considered as ong-term moving average.
The main difference lies in the calculation of these SMAs. SMA 50 requires 50 time periods to calculate, in case of 100 MA and 200 MA 100time periods and 200 time periods are required.

Moving averages can be used to quickly identify whether a security is moving in an uptrend or a downtrend depending on the direction of the moving average.

## Advantages

Provide clear market signals
No guessing as to chart formation
Good if there are trends in the data
Disadvantage
May generate multiple trades
Don't perform well in choppy (sideways) markets
The moving average indicator is very useful. They suggest good entry and exit points while trading. The simplicity of this indicator makes it popular among the traders. But it has some drawbacks too. In a highly volatile market condition, short-term MAs generate false trade signals which lead to a loss. Moving Average does not work well in choppy market condition and it is advisable to not to use shorter- or medium-term MAs during that period. Every indicator has different drawbacks but it is also true that they work well if they are combined with other indicators and oscillators. RSI and Stochastics are one of the most commonly used indicators and oscillator to combine with a moving average indicator.

## RSI-Relative Strength Index

The relative strength index (RSI) is a momentum indicator used in technical analysis. RSI measures the speed and magnitude of a security's recent price changes to evaluate overvalued or undervalued conditions in the price of that security.

The RSI is displayed as an oscillator (a line graph) on a scale of zero to 100 . The indicator was developed by J. Welles Wilder Jr. and introduced in his seminal 1978 book, New Concepts in Technical Trading Systems.

The RSI can do more than point to overbought and oversold securities. It can also indicate securities that may be primed for a trend reversal or corrective pullback in price. It can signal when to buy and sell.

Traditionally, an RSI reading of 70 or above indicates an overbought situation. A reading of 30 or below indicates an oversold condition.

The RSI uses a two-part calculation that starts with the following formula:
RS = Average Gain / Average Loss

- First Average Gain = Sum of Gains over the past 14 periods / 14.
- First Average Loss $=$ Sum of Losses over the past 14 periods $/ 14$

$$
R S I=100-\frac{100}{1+R S}
$$

Broad Rule
RSI > 70

- Market is thought to be over bought

RSI < 30

- Market is thought to be over sold

If RSI is rising in overbought Zone it would indicate downfall in prices.
Overbought is a situation when price momentum no longer be maintained and oversold is a situation in which price momentum is declined at unreasonable level.

## Why Is RSI Important?

- Traders can use RSI to predict the price behavior of a security.
- It can help traders validate trends and trend reversals.
- It can point to overbought and oversold securities.
- It can provide short-term traders with buy and sell signals.
- It's a technical indicator that can be used with others to support trading strategies.


## Limitations of the RSI

The RSI compares bullish and bearish price momentum and displays the results in an oscillator placed beneath a price chart. Like most technical indicators, its signals are most reliable when they conform to the long-term trend.

True reversal signals are rare and can be difficult to separate from false alarms. A false positive, for example, would be a bullish crossover followed by a sudden decline in a stock. A false negative would be a situation where there is a bearish crossover, yet the stock suddenly accelerated upward.

The limitations of RSI all have to do with the trading period. As a momentum indicator, the trend lines are much more reliable in the macro than in the micro. It's difficult to see trend reversals, sell signs or overbought levels accurately in short time periods.Relying too heavily on RSI indicators to let you know if a stock is trending up or down can lead to false signals. For example, say a stock appears to have bullish momentum within the trading period you are analyzing. But the following week it has a sharp price decline. That would be a false positive.

Likewise, a false negative could show a security trending bearish, then it miraculous trends upwards in price. Potential reversals and directional price movements like these are hard to see.

## Rate of change

Rate of change (ROC) refers to how quickly something changes over time. It is thus the acceleration or deceleration of changes (i.e., the rate) and not the magnitude of individual changes themselves.
In finance, rate of change is used to understand price returns and identify momentum in trends.
It measures the rate of change between current price and the prices of $n$ number of days.
ROC helps in finding overbought and oversold position. RoC of 12 week and month is popular.

Basically, it helps in overbought and oversold Zone
The price rate of change (ROC) indicator is used in technical analysis to measure momentum. A positive ROC can confirm a bullish trend while a negative ROC indicates a bearish one. When the price is consolidating, the ROC will hover near zero.

Rate of change (ROC) is an important concept that tells us not just that things are changing, but how fast things are changing.

## Breadth of Market

The breadth of market theory is a technical analysis methodology that measures the strength of the market according to the number of stocks that advance or decline in a particular trading day, or how much upside volume there is relative to downside volume.

A technical analysis theory that predicts the strength of the market according to the number of stocks that advance or decline in a particular trading day.

- Advance-Means number of shares whose price increased from previous day.
- Decline-Means number of shares whose price decreased from previous day.

Net Difference-A-D is the Breadth of market.
For example, if a market is comprised of 150 stocks and 95 stocks experience price gains while 55 stocks either experience no change or decline in price, according to the breadth of market theory, the market is currently considered strong or rising.

If the breadth indicator is strong, this theory predicts that the market will be rising and vice versa.
If the advance/decline falls while major stock indexes rise, this indicates that fewer stocks are participating in the rally and could forewarn of a fall in the indexes. As fewer and fewer stocks rise, the index's performance will eventually begin to suffer as well.

It can be drawn on graph. It will not show when reaction will occur but it will defiantly show that reaction will occur soon.

## On-Balance Volume

On-balance volume indicator (OBV) to measure the positive and negative flow of volume in a security over time.

The indicator is a running total of up volume minus down volume. Up volume is how much volume there is on a day when the price rallied. Down volume is the volume on a day when the price falls. Each day volume is added or subtracted from the indicator based on whether the price went higher or lower.

When OBV is rising, it shows that buyers are willing to step in and push the price higher. When OBV is falling, the selling volume is outpacing buying volume, which indicates lower prices. In this way, it acts like a trend confirmation tool. If price and OBV are rising, that helps indicate a continuation of the trend.

Traders who use OBV also watch for divergence. This occurs when the indicator and price are going in different directions.

If the price is rising but OBV is falling, that could indicate that the trend is not backed by strong buyers and could soon reverse.

## Accumulation/Distribution Line

One of the most commonly used indicators to determine the money flow in and out of a security is the accumulation/distribution line ( $\mathrm{A} / \mathrm{D}$ line).
It is similar to the on-balance volume indicator (OBV), but instead of considering only the closing price of the security for the period, it also takes into account the trading range for the period and where the close is in relation to that range. If a stock finishes near its high, the indicator gives volume more weight than if it closes near the midpoint of its range. The different calculations mean that OBV will work better in some cases and A/D will work better in others.

If the indicator line is trending up, it shows buying interest, since the stock is closing above the halfway point of the range. This helps confirm an uptrend.

On the other hand, if A/D is falling, that means the price is finishing in the lower portion of its daily range, and thus volume is considered negative. This helps confirm a downtrend.

Traders using the A/D line also watch for divergence. If the A/D starts falling while the price is rising, this signals that the trend is in trouble and could reverse. Similarly, if the price is trending lower and A/D starts rising, that could signal higher prices to come.

## The Odd Lot Theory

The odd lot theory is a technical analysis hypothesis based on the assumption that the small individual investor is usually wrong and that individual investors are more likely to generate oddlot sales.
Therefore, if odd lot sales are up and small investors are selling a stock, it is probably a good time to buy, and when odd-lot purchases are up, it may indicate a good time to sell.
Odd Lots are transaction involving less than 100 shares (Dumb Money). Round lots are the opposite of odd lots. They begin at 100 shares and are divisible by 100 . These trade orders are seen to be more compelling as an indicator as they are typically made by professional traders or institutional investors.
It is considered to be yardstick of uninformed sentiments or a index of contrarian theory assumes that odd lotters are inexperienced and therefore likely to go wrong.

A high reading of this indicator could be seen as bearish and the other way round.
Overall, the theory is no longer as valid as many researchers and academics once opined. Author Burton Malkiel, credited for popularizing Random Walk Theory has stated that the individual investor, also known as the odd lotter, is generally not as uninformed or as incorrect as had been previously thought.

## Average Directional Index

The average directional index (ADX) is a trend indicator used to measure the strength and momentum of a trend.

When the ADX is above 40 , the trend is considered to have a lot of directional strength, either up or down, depending on the direction the price is moving.
The ADX is the main line on the indicator, usually colored black. There are two additional lines that can be optionally shown. These are DI + and DI-. These lines are often colored red and green, respectively. All three lines work together to show the direction of the trend as well as the momentum of the trend.

- ADX above 20 and DI+ above DI-: That's an uptrend.
- ADX above 20 and DI- above DI+: That's a downtrend.
- ADX below 20 is a weak trend or ranging period, often associated with the DI- and DI+ rapidly crisscrossing each other.


## Aroon Indicator

The Aroon oscillator is a technical indicator used to measure whether a security is in a trend, and more specifically if the price is hitting new highs or lows over the calculation period (typically 25). The indicator can also be used to identify when a new trend is set to begin. The Aroon indicator comprises two lines: An Aroon Up line and an Aroon Down line.
When the Aroon Up crosses above the Aroon Down, that is the first sign of a possible trend change. If the Aroon Up hits 100 and stays relatively close to that level while the Aroon Down stays near zero, that is positive confirmation of an uptrend. The reverse is also true. If Aroon Down crosses above Aroon Up and stays near 100, this indicates that the downtrend is in force.

## Super trend

As the name suggests, Super trend is a trend indicator and indicates that the direction of the price movement in a market is trending,
A super-trend indicator is plotted either above or below the closing price. The indicator changes colour based on the change in the direction of the trend.
If the super-trend indicator moves below the closing price, then the indicator turns green and gives a buy signal. Conversely, if a super-trend closes above, the indicator shows a sell signal in red.

Bollinger Bands consist of 3 bands: the upper, lower and middle bands. The middle band is the 20 days or bars moving average, the upper band is +2 Standard Deviation, and the lower band is the -2 Standard Deviation of the middle band.

When the Volatility in the market increases, these bands expand, and when the Volatility decreases, these bands contract. Traders can trade with the Bollinger bands when the prices break out from either side of the upper or lower bands after the low Volatility or consolidation phase.

## Average True Range (ATR)

The ATR measures the true range of a particular number of price bars, usually 14. ATR is a pure volatility measure that does not necessarily indicate a trend.

Volatile price movement can occur inside a choppy market during an important news event.
The best way of using the ATR is to indicate the change in the market's nature. A rise in ATR indicates higher trading ranges and, thus, an increase in Volatility. In contrast, low readings from the ATR indicate periods of quiet or uneventful trading.

## Put Call Ratio

Call option gives holder right to buy share at fixed strike price.Put option gives holder right to sell share at fixed strike price.

A ratio of outstanding put option to outstanding call option is called put call ratio.Historically it is calculated on one-year data. If Deviation occurs, it gives indicators.

For example, if put call ratio is. 65 it means for every 65 put options for every 100 call purchased.
Generally, at 80 it is bearish and at 30 bullish.

## In general:

- A rising put-call ratio, or a ratio greater than 0.7 or exceeding 1 , means that equity traders are buying more puts than calls. It suggests that bearish sentiment is building in the market. Investors are either speculating that the market will move lower or are hedging their portfolios in case there is a sell-off.
- A falling put-call ratio, or below 0.7 and approaching 0.5 , is considered a bullish indicator. It means more calls are being bought versus puts.
Contrarian investors use the put-call ratio to help them determine when market participants are getting overly bullish or too bearish.
An extremely high put-call ratio means the market is extremely bearish. To a contrarian, that can be a bullish signal that indicates the market is unduly bearish and is due for a turnaround. A high ratio can be a sign of a buying opportunity to a contrarian.


## Short Sell

Short selling is an investment or trading strategy that speculates on the decline in a stock or other security's price. It is an advanced strategy that should only be undertaken by experienced traders and investors.It is selling shares not owned. It is sold on the hope to cover at lower price in future. When an investor goes long on an investment, it means that he or she has bought a stock believing its price will rise in the future.

Conversely, when an investor goes short, he or she is anticipating a decrease in share price. Generally, the two main reasons to short are to either speculate or to hedge. An investor makes money only when a shorted security falls in value. Short selling is done on margin, and so is subject to the rules of margin trading.
Pros

- Possibility of high profits
- Little initial capital required
- Leveraged investments possible
- Hedge against other holdings

Cons

- Potentially unlimited losses
- Margin account necessary
- Margin interest incurred
- Short squeezes


## Mutual Fund Liquidity

A mutual fund liquidity ratio is a ratio that compares the amount of cash in a mutual fund relative to its total assets. Depending on how a mutual fund ratio is calculated by a specific fund, the cash levels can include just cash or also cash equivalents.

Low cash position indicated fully investible position resulting into low buying power at their end.
High cash position means they are bearish and waiting for investment.
Most funds keep approximately 3\% to 5\% of their total assets in cash.
Investors may follow mutual fund industry liquidity ratios to get a sense of money managers' collective perspective on the market. Liquidity ratios greater than $5 \%$ indicate a bearish outlook while ratios below $5 \%$ indicate a bullish outlook.

The goal of every short-term trader is to determine the direction of a given asset's momentum and to attempt to profit from it.
There have been hundreds of technical indicators and oscillators developed for specific purpose.

### 11.2 Dow Theory

The Dow Theory is one of the oldest and most famous technical tools. It was originated by Charles Dow, who founded the Dow Jones company and was the editor of The Wall Street Journal. Charles Dow passed away in 1902.

The Dow Theory was developed by W.P. Hamilton and Robert Rhea from the editorial written by Dow during 1900-02. Numerous writers have altered, extended and in some cases abridged the original Dow Theory. It is the basis for many other techniques used by technical analysts.
The Dow Theory is credited with having forecast the Great Crash of 1929. On October 23, 1929, The Wall Street Journal published a still famous editorial "A Twin in the Tide" which correctly stated that the bull market was then over and a bear market had started. The horrendous market crash which followed the forecast drew much favorable attention to the Dow Theory. Greiner and Whitecombe assert that "The Dow Theory provides a time-tested method of reading the stock market barometer."

There are many versions of this theory, but essentially it consists of three types of market movements: the major market trend, which can often last a year or more; a secondary intermediate trend, which can move against the primary trend for one to several months; and minor movements lasting only for hours to a few days. The determination of the major market trend is the most important decision for the Dow believer.

The Theory: According to Dow, "The market is always considered as having three movements, all going at the same time. The first is the narrow movement from day-to-day. The second is the short swing running from two weeks to a month or more, the third is the main movement covering at least four years in duration".

These movements are called:
Daily fluctuations (minor trends)
Secondary movements (trends), and

## Primary trends

The primary trends are the long-range cycle that carries the entire market up or down (bull or bear markets). The secondary trend acts as a restraining force on the primary trend. It ends to correct deviations from its general boundaries. The minor trends have little analytical value, because of their short duration and variations in amplitude.

## Criticism of Dow Theory

Several criticisms are leveled against the Dow Theory.

1. It is not a theory but an interpretation of known data. A theory should be able to explain why a phenomenon occurs. No attempt was made by Dow or his followers to explain why the two averages should be able to forecast future stock prices.
2. It is not acceptable in its forecast. There was a considerable lag between the actual turning points and those indicated by the forecast.
3. It has poor predictive power. According to Rosenberg, the Dow Theory could not forecast the bull market which had preceded the 1929 crash. It gave a bearish indication in early1926. The 3years which followed the forecast of Hamilton's editorials for the 26-year
period, from 1904 to 1929. Of the 90 recommendations Hamilton made for a change in attitude towards the market ( $55 \%$ were bullish, $18 \%$ bearish and $29 \%$ doubtful) only 45 were correct. Such a result an investor may get by flipping a coin).

## Elliott Wave Principle

One theory that attempts to develop a rationale for a long-term pattern in the stock price movements is the Elliott Wave Principle (EWP), established in the 1930s by R.N. Eliott and later

### 11.3 Charting Techniques

One school of thought led by William L. Jiler developed a comprehensive technique called "Chart Reading". Charts provide visual assistance detecting the emerging and changing patterns and changing patterns of price Behaviour.

1Technical Analysts use Three Basic Types of Charts

1. Line Charts
2. Bar Charts
3. Candlestick Charts
4. Point and Figure Charts
5. Line Chart: The most basic of the four charts is the line chart because it represents only the closing prices over a set period of time. The line is formed by connecting the closing prices over the time frame. Line charts do not provide visual information of the trading range for the individual points such as the high, low and opening prices. However, the closing price is often considered to be the most important price in stock data compared to the high and low for the day and this is why it is the only value used in line charts.
2.Bar Charts: Most investors interested in charting use bar charts - primarily because they have meanings familiar to a technical analyst, but also because these charts are easy to draw. The procedure for preparing a vertical line or bar chart is simple. Suppose an
3.Candlestick Charts: The Candlestick chart is similar to a bar chart, but it differs in the way that it is visually constructed. Similar to the bar chart, the candlestick also has a thin vertical line showing the period's trading range. The difference comes in the formation of a wide bar on the vertical line, which illustrates the difference between the open and close. And, like bar charts, candlesticks also rely heavily on the use of colors to explain what has happened during the trading period. A major problem with the candlestick color configuration, however, is that different sites use different standards; therefore, it is important to understand the candlestick configuration used at the chart site you are working with. There are two color constructs for days up and one for days that the price falls. When the price of the stock is up and closes above the opening trade, the candlestick will usually be white or clear. If the stock has traded down for the period, then the candlestick will usually be red or black, depending on the site. If the stock's price has closed above the previous day's close but below the day's open, the candlestick will be black or filled with the color that is used to indicate an up day.
6. Point - and - Figure Chart: Bar chartists count on discovering certain buying and selling forces in the market, on the basis of which they predict future price trends. These forces consist of three factors - time, volume and price. Members of another school, known as the point-and-figure chartists, question the usefulness of the first two factors. They argue that the way to predict future price fluctuations is to analyze price changes only. Consequently, they assert, no volume action need be recorded, and the time dimension (day, week, or month) should also be ignored. If only significant price changes are important, then one need only capture the significant (say, one point
or more, ignoring all fractions) price changes in a stock, no matter how long it takes for the stock to register this change.

Charts are one of the most fundamental aspects of technical analysis. It is important that you clearly understand what is being shown on a chart and the information that it provides. Now that we have an idea of how charts are constructed, we can move on to the different types of chart patterns. A chart pattern is a distinct formation on a stock chart that creates a trading signal, or a sign of future price movements. Chartists use these patterns to identify current trends and trend reversals and to trigger buy and sell signals.
1.Head and Shoulders: This is one of the most popular and reliable chart patterns in technical analysis. Head and shoulders are a reversal chart pattern that when formed, signals that the security is likely to move against the previous trend. As you can see in Figure 6.7, there are two versions of the head and shoulders chart pattern. Head and shoulders top (shown on the left) is a chart pattern that is formed at the high of an upward movement and signals that the upward trend is about to end. Head and shoulders bottom, also known as inverse head and shoulders. Head and shoulders top is shown on the left. Head and shoulders bottom, or inverse head and shoulders, are on the right.
2.Cup and Handle: A cup and handle chart is a bullish continuation pattern in which the upward trend has paused but will continue in an upward direction once the pattern is confirmed.
As you can see from the below, this price pattern forms what looks like a cup, which is preceded by an upward trend. The handle follows the cup formation and is formed by a generally downward/sideways movement in the security's price. Once the price movement pushes above the resistance lines formed in the handle, the upward trend can continue. There is a wide-ranging time frame for this type of pattern, with the span ranging from several months to more than a year.
3.Double Tops and Bottoms: This chart pattern is another well-known pattern that signals a trend reversal - it is considered to be one of the most reliable and is commonly used. These patterns are formed after a sustained trend and signal to chartists that the trend is about to reverse. The pattern is created when a price movement tests support or resistance levels twice and is unable to break through. This pattern is often used to signal intermediate and long-term trend reversals. A double top pattern is shown on the left, while a double bottom pattern is shown on the right.
4.Flag and Pennant: These two short-term chart patterns are continuation patterns that are formed when there is a sharp price movement followed by a generally sideways price movement. This pattern is then completed upon another sharp price movement in the same direction as the move that started the trend. The patterns are generally thought to last from one to three weeks.

As you can see in the above figure, there is little difference between a pennant and a flag. The main difference between these price movements can be seen in the middle section of the chart pattern. In a pennant, the middle section is characterized by converging trendlines, much like what is seen in a symmetrical triangle. The middle section on the flag pattern, on the other hand, shows a channel pattern, with no convergence between the trendlines. In both cases, the trend is expected to continue when the price moves above the upper trendline.
5.Triangles: Triangles are some of the most well-known chart patterns used in technical analysis. The three types of triangles, which vary in construct and implication, are the symmetrical triangle, ascending and descending triangle. These chart patterns are considered to last anywhere from a couple of weeks to several months.

## Summary

The term technical analysis is used to mean a fairly wide range of techniques; all based on the concept that past information on prices and trading volume of stocks gives the enlightened investor a picture of what lies ahead.
It attempts to explain and forecast changes in security prices by studying only the market data rather than information about a company or its prospects, as is done by fundamental analyst.

## Keywords:

Confidence Index: It is the ratio of a group of lower-grade bonds to a group of higher-grade bonds.

Indicators: Indicators are calculations based on the price and the volume of a security that measure such things as money flow, trends, volatility and momentum.

Odd Lots: Stock transactions of less than, close to 100 shares.
Trendline: A charting technique that adds a line to a chart to represent the trend in the market or a stock.

## SelfAssessment

1. If RSI $>70$ market is said to be in $\qquad$
A. Overbought situation
B. Oversold situation
C. (c)Both of the above
D. (d)None of the above
2. If $\mathrm{RSI}<30$ market is said to be in-----------
A. Overbought situation
B. Oversold situation
C. Both of the above
D. (d)None of the above
3. If market price> Intrinsic value then.
A. Undervalued
B. Overvalued
C. Fairly valued
D. Not Applicable
4. If market price=Intrinsic value then.
A. Undervalued
B. Overvalued
C. Fairly valued
D. Not Applicable
5. If a stock's earnings are Rs5 per year and its P/E ratio is 15 , then what is the stock's current price?
A. 75
B. 100
C. 150
D. Not Applicable
6. High cash position with Mutual fund means fund managers are-------------------- and waiting for investment.
A. Bullish
B. Bearish
C. Both
D. Not Applicable
7. A support is a barrier to
A. Price Decline
B. Price Advancement
C. Both
D. Not Applicable
8. A resistance is a barrier to
A. Price Decline
B. (b) Price Advancement
C. (c) Both
D. (d) Not Applicable
9. The time value is the ---------------- of actual price over intrinsic value.
A. Excess
B. Less
C. Equal
D. None of the above
10. Double Top forms shape M. It gives $\qquad$ trend
A. Bullish
B. Bearish
C. Directionless
D. Not Applicable
11. Double Bottom forms shape W. It gives $\qquad$ trendand sellers of call options anticipate the value of the underlying asset will $\qquad$
A. Bullish
B. Bearish
C. Directionless
D. Not Applicable
12. Traditionally, an RSI reading of 70 or above indicates an overbought situation. A reading of 30 or below indicates an oversold condition.
A. True
B. False
13. Advance-Means number of shares whose price increased from the previous day.
A. True
B. False
14. The Candlestick chart is similar to a bar chart, but it differs in the way that it is visually constructed.
A. True
B. False
15. Net Difference-A-D is the Breadth of the market.
A. True
B. False

## Answers for Self Assessment

1. A
2. B
3. A
4. C
5. A
6. B
7. A
8. B
9. A
10. True
11. B
12. True

## Review Questions

Technical analysis has been around for more than 100 years, and it is not likely to disappear from the investment scene anytime soon. Comment.

Make a detailed critical evaluation of the Technical Analysis.
Distinguish between Dow theory and Elliot wave theory.
What do you think are the limitations of charts?
Moving averages are used to identify current trends and trend reversals as well as to set up support and resistance levels. Comment.

## [D] Further Readings

- Security Analysis And Portfolio Management By K Sasidharan \& Alex K Mathews, Mcgraw Hill Education
- Security Analysis And Portfolio Management By Pandian, Punithavathy, Vikas Publishing House.


## Web Links

- https://zerodha.com/varsity/chapter/dow-theory-part-1/
- https://www.wallstreetmojo.com/dow-theory/
- https://www.investopedia.com/terms/e/elliottwavetheory.asp
- https://www.fidelity.com/learning-center/trading-investing/technical-analysis/technical-indicator-guide/overview


## Unit 12:Asset Pricing

CONTENTS<br>Objectives<br>Introduction<br>12.1 Capital Asset Pricing Model<br>12.2 Arbitrage Pricing Theory<br>12.3 Relationship with the Capital Asset Pricing Model<br>Summary<br>Keywords:<br>Self Assessment<br>Answers for Self Assessment<br>Review Questions<br>Further Readings

## Objectives

- understand the meaning of the capital asset pricing model.
- analyze the capital asset pricing model.
- interpret the practical value of the capital asset pricing model.
- interpret the practical value of arbitrage ricing theory.


## Introduction

In the valuation of investments, one has to consider his assets in the portfolio as a part of his total investments. In considering the portfolio, not only returns are to be considered as in the case of single investments but their risks also. Two plus two will not make it four in the aggregation of risks, as shown by famous author Markowitz.

So the risks in a portfolio of assets will not be the total of individual risks of investments, made; it can be more or less than the total. The objective of an investor is to minimize the risk for a given return and capital market theory deals with that subject.

### 12.1 Capital Asset Pricing Model

No matter how much we diversify our investments, it's impossible to get rid of all the risk. As investors, we deserve a rate of return that compensates us for taking on risk. The (CAPM) helps us to calculate investment risk and what return on investment we should expect. Birth of a Model: The model was introduced by Jack Treynor (1961, 1962), William Sharpe (1964), John Lintner (1965a, b) and Jan Mossin (1966) independently, building on the earlier work of Harry Markowitz on diversification and modern portfolio theory.

Sharpe, Markowitz and Merton Miller jointly received the Nobel Memorial Prize in Economics for this contribution to the field of financial economics.

His model starts with the idea that individual investment contains two types of risk:
Systematic Risk - These are market risks that cannot be diversified away. Interest rates, recessions and wars are examples of systematic risks.
Unsystematic Risk - Also known as "specific risk," this risk is specific to individual stocks and can be diversified away as the investor increases the number of stocks in his or her portfolio.

Modern Portfolio Theory shows that specific risk can be removed through Diversification. The trouble is that diversification still doesn't solve the problem of systematic risk; even a portfolio of all the shares in the stock market can't eliminate that risk.

Therefore, when calculating a deserved return, systematic risk is what plagues investors most. CAPM, therefore, evolved as a way to measure this systematic risk.

In finance, the capital asset pricing model (CAPM) is used to determine a theoretically appropriate required rate of return of an asset, if that asset is to be added to an already well-diversified portfolio, given that asset's non-diversifiable risk.

A model that describes the relationship between risk and expected return and that is used in the pricing of risky securities.


Where:
$r_{\mathbf{f}}=$ Risk free rate $\beta_{a}=$ Beta af the security $r_{m}=$ Expected market return

The general idea behind CAPM is that investors need to be compensated in two ways: time value of money and risk.
The time value of money is represented by the risk-free (rf) rate in the formula and compensates the investors for placing money in any investment over a period of time.

The other half of the formula represents risk and calculates the amount of compensation the investor needs for taking on additional risk. This is calculated by taking a risk measure (beta) that compares the returns of the asset to the market over a period of time and to the market premium (Rm-rf).

## Assumptions of CAPM

- Aim to maximize economic utilities.
- Are rational and risk-averse.
- Are broadly diversified across a range of investments.
- Are price takers, i.e., they cannot influence prices.
- Can lend and borrow unlimited amounts under the risk free rate of interest.
- Trade without transaction or taxation costs.
- Deal with securities that are all highly divisible into small parcels.
- Assume all information is available at the same time to all investors


## Problems of CAPM

This model presents a very simple theory that delivers a simple result. The theory says that the only reason an investor should earn more, on average, by investing in one stock rather than another is that one stock is riskier.

Not surprisingly, the model has come to dominate modern financial theory. But does it really work?

It's not entirely clear. The big sticking point is beta. When professors Eugene Fama and Kenneth French looked at share returns on the New York Stock Exchange, the American Stock Exchange and Nasdaq between 1963 and 1990, they found that differences in betas over that lengthy period did not explain the performance of different stocks. The linear relationship between beta and individual stock returns also breaks down over shorter periods of time. These findings seem to suggest that CAPM may be wrong.

Unit 12: Asset Pricing
While some studies raise doubts about CAPM's validity, the model is still widely used in the investment community. Although it is difficult to predict from beta how individual stocks might react to particular movements, investors can probably safely deduce that a portfolio of high-beta stocks will move more than the market in either direction, and a portfolio of low-beta stocks will move less than the market.
This is important for investors - especially fund managers - because they may be unwilling to or prevented from holding cash if they feel that the market is likely to fall.
If so, they can hold low-beta stocks instead. Investors can tailor a portfolio to their specific riskreturn requirements, aiming to hold securities with betas in excess of 1 while the market is rising, and securities with betas of less than 1 when the market is falling.

Not surprisingly, CAPM contributed to the rise in use of indexing - assembling a portfolio of shares to mimic a particular market - by risk averse investors.
This is largely due to CAPM's message that it is only possible to earn higher returns than those of the market as a whole by taking on higher risk (beta).

The capital asset pricing model is by no means a perfect theory. But the spirit of CAPM is correct. It provides a usable measure of risk that helps investors determine what return they deserve for putting their money at risk.

The model is based on the relationship between an asset's beta, the risk-free rate (typically the Treasury bill rate), and the equity risk premium, or the expected return on the market minus the risk-free rate. CAPM evolved as a way to measure this systematic risk. It is widely used throughout finance for pricing risky securities and generating expected returns for assets, given the risk of those assets and cost of capital.
$E R i=R f+\beta i(E R m-R f)$
Where
ERi=expected return of investment
$\mathrm{Rf}=$ risk-free rate
$\beta \mathrm{i}=$ beta of the investment
$(E R m-R f)=$ market risk premium
The CAPM calculation works on the existence of the following elements
\#1 - Risk-free return (Rrf)

## Risk-Free Rate of Return

is the value assigned to an investment that guarantees a return with zero risks. Generally, the value of the risk-free return is equivalent to the yield on a 10-year US government bond. Investments in US securities are considered zero risks since there is a minimal chance of the government defaulting.
\#2 - Market Risk Premium (Rm - Rrf)
Market Risk Premium
is the expected return an investor receives (or expects to receive in the future) from holding a riskladen portfolio instead of risk-free assets? The premium rate allows the investor to decide if the investment in the securities should occur and, if yes, the rate he will earn beyond the risk-free return offered by government securities.
Investors expect to be compensated for risk and the time value of money. The risk-free rate in the CAPM formula accounts for the time value of money. The other components of the CAPM formula account for the investor taking on additional risk. The goal of the CAPM formula is to evaluate whether a stock is fairly valued when its risk and the time value of money are compared with its expected return. In other words, by knowing the individual parts of the CAPM, it is possible to gauge whether the current price of a stock is consistent with its likely return.

Suppose a stock has the following information. It is listed on the London stock exchange and operates throughout Europe. The yield on a UK 10-year treasury is $2.8 \%$. The stock in question will earn $8.6 \%$ as per historical data. The Beta for the stock is 1.4 , i.e., it is $140 \%$ volatile to the changes in the general stock market.

The expected rate of return of the stock will be calculated as below.
CAPM Formula (Expected return) $=$ Risk free return $(2.8 \%)+$ Beta (1.4) * Market risk premium (8.6\%-2.8\%)
$=2.8+1.4^{*}(5.8)$

Thomas has to decide to invest in either Stock Marvel or Stock DC using the CAPM model illustrated by the following screenshot from work. Thomas has to decide to invest in Stock Marvel or Stock DC with the given information available to him.

Marvel - Return 9.6\%, Beta 0.95 . DC - Return $8.7 \%$, Beta 1.2. As measured by the return on government stock, a risk-free return in the market is $5.6 \%$.

The expected rate of return of the stock marvel will be calculated below.
Formula - Expected return $=$ Risk free return (5.60\%) + Beta (95.00) * Market risk premium (9.60\%5.60\%)

Expected Rate of Return = 9.40\%
The expected rate of return of the stock DC will be calculated as below.
Formula - Expected return $=$ Risk free return (5.6\%) + Beta (1.2) * Market risk premium (8.7\%-5.6\%)
Expected Rate of Return $=9.32 \%$
Thus, the investor should invest in Stock Marvel.
The expected return of the stock based on the CAPM formula is $9.5 \%$ :
$9.5 \%=3 \%+1.3 \times(8 \%-3 \%)$

## Practical Value of the CAPM

Considering the critiques of the CAPM and the assumptions behind its use in portfolio construction, it might be difficult to see how it could be useful.

However, using the CAPM as a tool to evaluate the reasonableness of future expectations or to conduct comparisons can still have some value.

The CAPM uses the principles of modern portfolio theory to determine if a security is fairly valued. It relies on assumptions about investor behaviors, risk and return distributions, and market fundamentals that don't match reality.

However, the underlying concepts of CAPM and the associated efficient frontier can help investors understand the relationship between expected risk and reward as they strive to make better decisions about adding securities to a portfolio.

### 12.2 Arbitrage Pricing Theory

Arbitrage is the simultaneous purchase and sale of the same asset in different markets in order to profit from tiny differences in the asset's listed price. It exploits short-lived variations in the price of identical or similar financial instruments in different markets or in different forms.

In finance, arbitrage pricing theory (APT) is a general theory of asset pricing, that has become influential in the pricing of stocks.

In financial economics, arbitrage pricing theory (APT) assumes that market inefficiencies arise from time to time but are kept in check through the work of arbitrageurs who identify and immediately eliminate such opportunities as they arise.
The theory was initiated by the economist Stephen Ross in 1976.
Arbitrage pricing theory (APT) is a multi-factor asset pricing model based on the idea that an asset's returns can be predicted using the linear relationship between the asset's expected return and a number of macroeconomic variables that capture systematic risk.

It is a useful tool for analyzing portfolios from a value investing perspective, in order to identify securities that may be temporarily mispriced.

## Arbitrage Mechanics-

In the APT context, arbitrage consists of trading in two assets - with at least one being mispriced. The arbitrageur sells the asset which is relatively too expensive and uses the proceeds to buy one which is relatively too cheap.

Under the APT, an asset is mispriced if its current price diverges from the price predicted by the model. The asset price today should equal the sum of all future cash flows discounted at the APT rate, where the expected return of the asset is a linear function of various factors, and sensitivity to changes in each factor is represented by a factor-specific beta coefficient.

When the investor is long the asset and short the portfolio (or vice versa) he has created a position which has a positive expected return (the difference between asset return and portfolio return) and which has a net-zero exposure to any macroeconomic factor and is therefore risk free (other than for firm specific risk). The arbitrageur is thus in a position to make a risk-free profit:

## Where today's price is too low:

The implication is that at the end of the period the portfolio would have appreciated at the rate implied by the APT, whereas the mispriced asset would have appreciated at more than this rate. The arbitrageur could therefore:

Today:

1. short sell the portfolio
2. buy the mispriced asset with the proceeds.

At the end of the period:

1. sell the mispriced asset
2. use the proceeds to buy back the portfolio
3. pocket the difference.

## Where today's price is too high:

The implication is that at the end of the period the portfolio would have appreciated at the rate implied by the APT, whereas the mispriced asset would have appreciated at less than this rate. The arbitrageur could therefore:

Today:

1. short sell the mispriced asset
2. buy the portfolio with the proceeds.

At the end of the period:

1. sell the portfolio
2. use the proceeds to buy back the mispriced asset
3.pockets the difference.

## Arbitrage Pricing Theory

Created in 1976 by Stephen Ross, this theory predicts a relationship between the returns of a portfolio and the returns of a single asset through a linear combination of many independent macro-economic variables.

It is often viewed as an alternative to the capital asset pricingmodel (CAPM), since the APT has more flexible assumption requirements.
Whereas the CAPM formula requires the market's expected return, APT uses the risky asset's expected return and the risk premium of a number of macro-economic nomic factors.

Arbitrageurs use the APT model to profit by taking advantage of mispriced securities. A mispriced security will have a price that differs from the theoretical price predicted by the model.

APT holds that the expected return of a financial asset can be modeled as a linear function of various macroeconomic factors or theoretical market indices, where sensitivity to changes in each factor is represented by a factor-specific beta coefficient.

The basis of arbitrage pricing theory is the idea that the price of a security is driven by a number of factors. These can be divided into two groups: macro factors, and company-specific factors. The name of the theory comes from the fact that this division, together with the no-arbitrage assumption can be used to derive the following formula:
$r=r f+\beta 1 f 1+\beta 2 f 2+\beta 3 f 3+\cdots$
where $r$ is the expected return on the security,
rf is the risk-free rate,
Each f is a separate factor and
each $\beta$ is a measure of the relationship between the security price and that factor.

### 12.3 Relationship with the Capital Asset Pricing Model

Relationship with the Capital Asset Pricing Model
The APT along with the (CAPM) is one of two influential theories on asset pricing.
The APT differs from the CAPM in that it is less restrictive in its assumptions. It allows for a
The difference between CAPM and arbitrage pricing theory is that CAPM has a single noncompany factor and a single beta, whereas arbitrage pricing theory separates out non-company factors into as many as proves necessary. Each of these requires a separate beta. The beta of each factor is the sensitivity of the price of the security to that factor.
n explanatory (as opposed to statistical) model of asset returns. It assumes that each investor will hold a unique portfolio with its own particular array of betas, as opposed to the identical "market portfolio". In some ways, the CAPM can be considered a "special case" of the APT in that the sml represents a single-factor model of the asset price, where beta is exposed to changes in value of the market.

Additionally, the APT can be seen as a "supply-side" model, since its beta coefficients reflect the sensitivity of the underlying asset to economic factors. Thus, factor shocks would cause structural changes in assets' expected returns, or in the case of stocks, in firms' profitability.

On the other side, the CML is considered a "demand side" model. Its results, although similar to those of the APT, arise from a maximization problem of each investor's utility function, and from the resulting market equilibrium (investors are considered to be the "consumers" of the assets).

Arbitrage pricing theory does not rely on measuring the performance of the market. Instead, APT directly relates the price of the security to the fundamental factors driving it. The problem with this is that the theory in itself provides no indication of what these factors are, so they need to be empirically determined. Obvious factors include economic growth and interest rates. For companies in some sectors other factors are obviously relevant as well - such as consumer spending for retailers.

The potentially large number of factors means more betas to be calculated. There is also no guarantee that all the relevant factors have been identified. This added complexity is the reason arbitrage pricing theory is far less widely used than CAPM.

For example, the following four factors have been identified as explaining a stock's return and its sensitivity to each factor and the risk premium associated with each factor have been calculated:

- Gross domestic product (GDP) growth: $\mathfrak{B}=0.6, R P=4 \%$
- Inflation rate: $B=0.8, R P=2 \%$
- Gold prices: $\mathfrak{B}=-0.7, \mathrm{RP}=5 \%$
- Standard and Poor's 500 index return: $\mathcal{B}=1.3, \mathrm{RP}=9 \%$
- The risk-free rate is 3\%
- Using the APT formula, the expected return is calculated as:
- Expected return $=3 \%+(0.6 \times 4 \%)+(0.8 \times 2 \%)+(-0.7 \times 5 \%)+(1.3 \times 9 \%)=15.2 \%$

Arbitrage pricing theory (APT) is a multi-factor asset pricing model based on the idea that an asset's returns can be predicted using the linear relationship between the asset's expected return and a number of macroeconomic variables that capture systematic risk. Unlike the CAPM, which
assumesmarkets are perfectly efficient, APT assumes markets sometimes misprice securities, before the market eventually corrects and securities move back to fair value.
Using APT, arbitrageurs hope to take advantage of any deviations from fair market value.

## Summary

CAPM explains the behavior of security prices and provides a mechanism whereby investors could assess the impact of a proposed security investment on the overall portfolio risk and return. CAPM suggests that the prices of securities are determined in such a way that the risk premium or excess returns are proportional to systematic risk, which is indicated by the beta coefficient. The model is used for analyzing the risk-return implications of holding securities.
APT holds that the expected return of a financial asset can be modelled as a linear function of various macro-economic factors or theoretical market indices, where sensitivity to changes in each factor is represented by a factor specific beta coefficient. The model-derived rate of return will then be used to price the asset correctly - the asset price should equal the expected end of period price discounted at the rate implied by model.

In the APT context, arbitrage consists of trading in two assets - with at least one being mispriced. The arbitrageur sells the asset, which is relatively too expensive and uses the proceeds to buy one that is relatively too cheap. The APT differs from the CAPM in that it is less restrictive in its assumptions. It allows for an explanatory (as opposed to statistical) model of asset returns.

## Keywords:

Arbitrage: The practice of taking advantage of a state of imbalance between two (or possibly more) markets and thereby making a risk-free profit, Rational Pricing.
Beta: The measure of asset sensitivity to a movement in the overall market.
CAPM: A model that explains relative security prices in terms of a security's contribution to the risk of the whole portfolio, not its individual standard deviation.
Security Characteristic Line (SCL): It represents the relationship between the market return (rM) and the return of a given asset $i(r i)$ at a given time $t$.

## SelfAssessment

1. A beta of less than 1 means that the security will be $\qquad$ volatile than the market.
A. Less
B. More
C. Multiply
D. Divide
2. A beta of greater than 1 indicates that the security's price will be ---------volatile than the market.
A. Less
B. More
C. Multiply
D. Divide
3. The $\qquad$ sells the asset that is relatively too expensive and uses the proceeds to buyone which is relatively too cheap.
A. Arbitrager
B. Speculator
C. Both (a) and (b)
D. Neither (a) nor (b)
4. If the risk-free rate is $3 \%$, the beta (risk measure) of the stock is 2 and the expected market return over the period is $10 \%$ as per CAPM.
A. 17
B. 16
C. 13
D. All of the above
5. The linear relationship between beta and individual stock returns also breaks down over shorter periods of time. These findings seem to suggest that CAPM may be wrong.
A. True
B. False
C. Both of the above
D. None of the above
6. One of the assumptions of CAPM Can lend and borrow unlimited amounts under the riskfree rate of interest.
A. True
B. False
C. Both of the above
D. None of the above
7. ------------which is also known as "specific risk," this risk is specific to individual stocks and can be diversified away as the investor increases the number of stocks in his or her portfolio.Factoring is a financial service designed for
A. Systematic risks
B. Unsystematic risks
C. Both (a) and (b)
D. All of the above
8. In case of overpriced futures Arbitrageurs should do-
A. Buy futures, Sell spot
B. Sell futures, Buy Spot
C. Both of the above
D. None of the above
9. In case of underpriced futures Arbitrageurs should do-
A. (a))Buy futures, Sell spot
B. (b) Sell futures, Buy Spot
C. (c) All facts are not given
D. (d) Not Applicable
10. A -------------------------involve holding a long position in the futures market.
A. Short hedge
B. Long hedge
C. All facts are not given
D. Not Applicable
11. A --------------------------involve holding a short position in the futures market.
A. Short hedge
B. Long hedge
C. Nor buyer or seller
D. Not Applicable
12. APT holds that the expected return of a financial asset can be modeled as a linear function of various macroeconomic factors or theoretical market indices, where sensitivity to changes in each factor is represented by a factor-specific beta coefficient.
A. True
B. False
13. The goal of the CAPM formula is to evaluate whether a stock is fairly valued when its risk and the time value of money are compared with its expected return.
A. True
B. False
14. If the stock's Beta is 1.2 , it would cause a $130 \%$ change due to any change in the general market.
A. True
B. False
15. For Beta, which is equal to 1 , the stock is in sync with the changes in the market.
A. True
B. False

## Answers for Self Assessment

1. A
2. B
3. B
4. A
5. A
6. A
7. A
8. B
9. A
10. B
11. A
12. True
13. True
14. False
15. True

## Review Questions

Can an investor receive a higher expected return for the same level of systematic risk? If yes, explain under which conditions, if no- answer why not.

Examine the concept of the Beta factor of a market portfolio.
What do you analyze as the benefits and limitations of CAPM?
Do you think that the assumptions of CAPM are practical? Why/why not?
Critically evaluate Arbitrage Pricing Model.

## Further Readings

- Security Analysis And Portfolio Management By K Sasidharan \& Alex K Mathews, Mcgraw Hill Education
- Security Analysis And Portfolio Management By Pandian, Punithavathy, Vikas Publishing House.



## Web Links

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## Unit 13: Portfolio Construction and Management

CONTENTS<br>Learning Outcome<br>Introduction<br>13.1 The Efficient Frontier<br>13.2 Portfolio risk<br>13.3 Portfolio return<br>13.4 Diversification- Meaning<br>Self Assessment<br>Answer for Self Assessment<br>Summary<br>Keywords<br>Review Questions<br>Further Readings

## Learning Outcome

- understand the meaning and significance of portfolio risk and return,
- analyze the various calculation of portfolio risk and return,
- analyze the various types of diversification,
- interpret the way to reduce portfolio risk and increase portfolio return.


## Introduction

There's a widespread assumption in investing that more risk equals increased potential returns. The theory behind the efficient frontier and optimal portfolios states that there's an optimal combination of risk and return.

### 13.1 The Efficient Frontier

Using the Theory, a single asset or portfolio of assets is considered to be efficient if no other asset or portfolio of assets offers higher expected return with the same (or lower) risk, or lower risk with the same (or higher) expected return.

The composite of all stock sets constitutes the efficient frontier.
The efficient frontier theory was introduced by Nobel Laureate Harry Markowitz in 1952 and is a cornerstone of modern portfolio theory (MPT). The efficient frontier rates portfolios (investments) on a scale of return (y-axis) versus risk (x-axis). The compound annual growth rate (CAGR) of an investment is commonly used as the return component while standard deviation (annualized) depicts the risk metric.

The efficient frontier graphically represents portfolios that maximize returns for the risk assumed. Returns are dependent on the investment combinations that make up the portfolio. A security's standard deviation is synonymous with risk. Ideally, an investor seeks to fill a portfolio with securities offering exceptional returns but with a combined standard deviation that is lower than the standard deviations of the individual securities.

The less synchronized the securities (lower covariance), the lower the standard deviation. If this mix of optimizing the return versus risk paradigm is successful, then that portfolio should line up along the efficient frontier line.

A key finding of the concept was the benefit of diversification resulting from the curvature of the efficient frontier. The curvature is integral in revealing how diversification improves the portfolio's risk/reward profile. It also reveals that there is a diminishing marginal return to risk.

An optimal portfolio is one designed with a perfect balance of risk and return. The optimal portfolio looks to balance securities that offer the greatest possible returns with acceptable risk or the securities with the lowest risk given a certain return.


Standard Deviation

The Efficient Frontier and Investor Utility

- The optimal portfolio has the highest utility for a given investor
- It lies at the point of tangency between the efficient frontier and the utility curve with the highest possible utility.
- This theory portrayed the importance of diversification.
- This efficient frontier graph helps investors choose the portfolio combinations with the highest and least possible returns.
- It represents all the dominant portfolios in the risk-return space.

Criticisms of the Efficient Frontier

- The assumption that all investors are rational and make sound investment decisions may not always be true because not all investors would have enough knowledge about the markets.
- The theory can be applied, or the frontier can be constructed only when a concept of diversification is involved. If there is no diversification, the theory would certainly fail.
- Also, the assumption that investors have unlimited borrowing and lending capacity is faulty.
- The assumption that the assets follow a normal distribution pattern might not always stand true. In reality, securities may have to experience returns far from the respective standard deviations, sometimes like three standard deviations away from the mean.
- The real costs, like taxes, brokerage, fees, etc., are not considered while constructing the frontier.

To sum up, the efficient frontier displays a combination of assets with the optimal expected return level for a given level of risk. It depends on the past and keeps changing every year; there is new data. After all, the past figures need not necessarily continue in the future.

All the portfolios on the line are 'efficient,' and the assets that fall outside the line are not optimal because either they offer a lower return for the same risk or riskier for the same level of return.

### 13.2 Portfolio risk

Portfolio risk is a chance that the combination of assets or units, within the investments that you own fails to meet financial objectives.

Each investment within a portfolio carries its own risk, with higher potential return typically meaning higher risk.

In theory, portfolio risk can be eliminated by successful diversification: holding combinations of investments that do not depend on the same circumstances to return a profit. In reality, though, it is more probable that risks will be minimized and not eliminated entirely. Portfolio risk is just one of the risks that traders should be wary of. Most risks apply to individual investments, but it is also important to ensure that your portfolio as a whole doesn't end up working against you.

## How to Calculate Portfolio Risk?

There are many mathematical ways to identify portfolio risk.
You can calculate the risk of an individual investment by using the Standard Deviation method. Standard Deviation statistically measures the variation of specific returns to the average of those returns. The portfolio risk is also measured by taking the Standard Deviation of variance of actual returns of that portfolio over time. The variability of returns is proportional to the portfolio's risk.

The portfolio standard deviation can be thought of as a weighted average of the individual standard deviations plus terms that account for the co-movement of returns

For a two-security portfolio:

## $\sigma_{P}=\sqrt{w_{1}^{2} \sigma_{1}^{2}+w_{2}^{2} \sigma_{2}^{2}+2 r_{1,2} \sigma_{1} \sigma_{2} w_{1} w_{2}}$

## How to Reduce Portfolio Risk?

You cannot eradicate the risk but minimize it. The stock market does both - gives high returns and experiences high volatility. Hence, your primary concern should be to diversify your portfolio by investing across various asset groups.

The idea is that investors will always want high returns with minimum risk. Investors will look for investments with returns where the risk and volatility are particularly low. The way this risk is lowered is by investing in non-correlated assets. If an asset linked with high risk is paired with an investment whose value rises with the downfall of other investments, the risk of the overall portfolio is low.

You can add liquid assets to your portfolio as well. Let us say that you need money urgently, and your highly volatile investment is performing poorly. However, you are left with no option but to sell that investment. This will result in a substantial loss.

High volatility assets perform well with high investment horizons. With liquid assets, you can let the highly volatile assets mature in due time to produce good returns.

### 13.3 Portfolio return

Portfolio return refers to the gain or loss realized by an investment portfolio containing several types of investments.

Portfolios aim to deliver returns based on the stated objectives of the investment strategy, as well as the risk tolerance of the type of investors targeted by the portfolio.
How to calculate Portfolio Return?

To calculate the expected rate of return, you multiply the expected rate of return for each asset by that asset's weight as part of the portfolio.

## You then add each of those results together.

|  | Relative <br> Weight | Expected <br> Return | Weighted <br> Return |
| :---: | :---: | :---: | ---: |
| Stock X | 0.400 | $8.0 \%$ | 0.03 |
| Stock Y | 0.350 | $15.0 \%$ | 0.05 |
| Stock Z | 0.250 | $25.0 \%$ | 0.06 |
|  | Expected Portfolio Return $=$ | $\mathbf{1 4 . 7 0 \%}$ |  |

Question on Portfolio risk \& return
Probability Return Y Return z
$.20 \quad 22 \%$ 5\%
$.60 \quad 14 \% 15 \%$
$.20-4 \% \quad 25 \%$
Variance 73.640
Coefficient correlation=. 22
Determine Expected rate of return, and standard deviation.
Is Y comparatively riskless?
If financial analyst wishes to invest half in Z and half in Y would it reduce risk?
Solution

1. Expected Return as $=$ Sum of ( $\mathrm{P} * \mathrm{R}$ )

Expected Return of $\mathrm{Y}=.2 * 22+.60 * 14+.20(-4)$
$=4.4+8.4-8=12$
Expected Return of $\mathrm{z}=.2 * 5+.60^{*} 15+.20^{*} 25=1$
2. Variance of Y is 73.6
therefore, standard deviation $y=$ Square root of $73.6=8.6$

The variance of Z is 40
therefore, standard deviation $z=$ Square root of $40=6.32$
Square root of $34.5=5.86$
Combining both securities will reduce risk as it as they have lesser degree of positive correlation coefficient.

Like all things in life, your investments have risks too. Risk in investments could lead to scarring your finances terribly. Since there is no sure- shot way to eliminate the risk, you can undoubtedly lower it by diversifying your investments across several assets or allocating assets with the help of an investment professional.

### 13.4 Diversification- Meaning

In finance, diversification is the process of allocating capital in a way that reduces the exposure to any one particular asset or risk.

A common path towards diversification is to reduce risk or volatility by investing in a variety of assets.

The principle of allocating funds among several eligible securities is known as diversification.
Diversification in the following forms
Different Assets, instruments, industries, and companies.
It helps in reducing risk.
All securities do not move exactly together.
Variability in one will be offset by reverse variability in another.
It is something like what happens when all the kids in the hide-and-seek game hide in the same spot. When the seeker comes looking, everyone gets caught and the game is over.

Just imagine what would happen if you invested all your money in a single security. Everything would be great as long as the stock's performance is good. But in case the market takes a sudden Uturn, you could stand to lose your entire investment in a single blow.

The probability of losing some or all of your investment.
Risk is a function of the dispersion of possible future outcomes.

| SYSTEMATIC RISK (MARKET RISK) | UNSYSTEMATIC RISK (SPECIFIC) |
| :--- | :--- |
| - Associated with being a <br> market participant | - Unique to a specific security <br> or asset class |
| - Cannot be avoided | - Can be reduced through <br> diversification |

## Types of Diversification

## Two types-

Naïve or simple diversification.
Markowitz diversification.
Naïve or simple diversification:
Company or Industries
Statistical error of choosing the wrong company comes down.
But it also gives the following problems-

## Purchase of bad stocks.

## Difficulty in obtaining information.

## Increased transaction cost.

## Increased research cost.

## Markowitz diversification-

Modern portfolio theory was initiated by University of Chicago graduate student, Harry Markowitz in 1952.

Markowitz showed how the risk of a portfolio is NOT just the weighted average sum of the risks of the individual securities...but rather, also a function of the degree of co-movement of the returns of those individual assets.

Prior to the establishment of Modern Portfolio Theory, most people only focused on investment returns...they ignored risk.
With MPT, investors had a tool that they could use to dramatically reduce the risk of the portfolio without a significant reduction in the expected return of the portfolio.

The degree to which the returns of two stocks co-move are measured by the correlation coefficient.
The correlation coefficient between the returns on two securities will lie in the range of +1 through 1.
+1 is a perfect positive correlation.
-1 is a perfect negative correlation.
The lower the correlation, the
more risk reduction (diversification) you will achieve.
Right number and right kind of securities which are negatively correlated or not correlated at all.
Unsystematic risk is reduced to optimum level or even can be reduced to zero, if 10-15 stocks are added to one's portfolio.

Positive and negative correlated.
By combining negatively correlated securities variability of return of risk can be reduced.

According to Warren Buffett, "wide diversification is only required when investors do not understand what they are doing."

In other words, if you diversify too much, you might not lose much, but you won't gain much either

## Markowitz diversification challenges benefits and disadvantages

Markowitz emphasized for the first time was that some measure of risk, and not just the expected rate of return, should be considered when dealing with investment decision.

Markowitz's approach to portfolio analysis and selection attracted a number of academicians and practitioners, who subsequently began to adjust the basic framework so that practicalapplication could be more readily considered.

Another interesting thing happened. Following the presentation of the model, there had been a widespread widespread realization of how computers could be utilized in investment decisionmaking. As a final remark, we may mention that Markowitz's work marks the beginnings of what is today known as modern portfolio theory.
The main takeaway of MPT is that losses experienced by individual assets likely won't "crash" a portfolio, thanks to diversification. Diversification can also help reduce portfolio volatility, potentially generating fairly steady rates of return.

Another advantage to modern portfolio theory is that it can lead to more efficient portfolios.
This is because calculations used to find a suitable blend of stocks, bonds, and other securities can lead to a portfolio that meets investor goals and objectives.
One main criticism of MPT is that portfolios are assessed on variance, rather than downside risk. Quick definition: variance is a measure of volatility (or measure of thedispersion) of returns, over time. The challenge of MPT is that two different portfolios could show the same variance levels, but for different reasons.
One might show variance because of small, frequent losses, while the other could demonstrate a similar variance, because of two or three larger declines. Both of these variances fit into different investment strategies.
Another potential MPT issue is that it models expected returns, based on mathematical calculations based on past data. But it doesn't model market fluctuations. Furthermore, MPT doesn't take extra costs into consideration, such as broker commissions or taxes.
Finally, modern portfolio theory assumes that investors are risk-averse, completely rational, and have realistic investment returns. Anyone who follows the stock market for any length of time understands that trades aren't always conducted for rational reasons; emotion can drive irrational activities.

## SelfAssessment

1. Portfolios lying on the upper right portion of the efficient frontier are likely to be chosen by.
A. Aggressive investor
B. Conservative investor
C. Conservative investor
D. Not Applicable
2. Planning one's portfolio as per risk-return profile \& managing it efficiently so as to secure highest return for the lowest risk at a particular level of investment is called
A. Portfolio Management
B. Investment Management
C. Receivable Management
D. Inventory Management
3. Portfolio Management is a. $\qquad$ Concept
A. Dynamic
B. Static
C. Both
D. None
4. Allocation of funds to various eligible assets is known as-------------------,
A. Diversification
B. Allocation
C. Correlation
D. None
5. If we can find stocks with either $\qquad$ correlation or $\qquad$ correlation, the portfolio risk would be low.
A. Negative, No
B. Positive, Great
C. Negative, Little
D. None
6. $\qquad$ may be used synonymously with the expression 'collection of assets.
A. Portfolio
B. Investment
C. Diversification
D. None
7. Smaller the correlations $\qquad$ will be the risk in the portfolio.
A. Lower
B. Greater
C. No impact
D. None
8. The composite of all stock sets constitutes the efficient frontier.
A. No
B. Yes
C. Can't say
D. Not Applicable
9. As per Markowitz, you should select securities that have a negative correlation.
A. True
B. False
C. Can't say
D. None
10. Security returns are much less correlated across countries than within a country.
A. True
B. False
C. Can't say
D. None
11. Expected return is Sum of Probabilities multiplied by return associated with probabilities.
A. True
B. False
C. Can't say
D. None
12. To calculate the expected rate of return, you multiply the expected rate of return for each asset by that asset's weight as part of the portfolio.
A. True
B. False
13. The correlation coefficient between the returns on two securities will lie in the range of +1 through - 1 .
A. True
B. False
14. The higher the correlation, the more risk reduction (diversification) you will achieve.
A. True
B. False
15. Prior to the establishment of Modern Portfolio Theory, most people only focused on investment returns...they ignored risk.
A. True
B. False

## Answer for Self Assessment

1. A
2. A
3. A
4. A
5. A
6. A
7. A
8. B
9. A
10. A
11. A
12. A
13. A
14. B
15. A

## Summary

Whenever an investor employs resources, be it in the form of hiring employees for his company, establishing a charitable fund or investing money in an investment fund he will want to measure the performance of his investment. In any of the above-named cases, the investor will establish an evaluation system that provides him with the feedback needed to determine whether the investment generates the predetermined utility.

The investment manager will be bound to the investment policy and subject to a constant evaluation of his achievements. His achievement will be the return on the capital the investor provided. The first question the investor will want to address is the question of performance.

## Keywords

Benchmark Portfolio: A tool for the meaningful evaluation of the performance of a portfolio manager.

An optimal portfolio: It is one designed with a perfect balance of risk and return. The optimal portfolio looks to balance securities that offer the greatest possible returns with acceptable risk or the securities with the lowest risk given a certain return.

Diversification: The principle of allocating funds among several eligible securities is known as diversification.

## Review Questions

1. What do you mean by portfolio?
2. Differentiate between simple diversification and Markowitz diversification.
3. What do you mean by efficient frontier?
4. Explain how to measure portfolio risk and return.

## (1) Further Readings

- SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT By K SASIDHARAN \& ALEX K MATHEWS, MCGRAW HILL EDUCATION
- SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT by PANDIAN, PUNITHAVATHY, VIKAS PUBLISHING HOUSE.


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- https://groww.in/p/portfolio
- https://www.investopedia.com/terms/d/diversification.asp
- https://www.wallstreetmojo.com/markowitz-model/


# Unit 14:Portfolio Evaluation and Revision 

CONTENTS<br>Learning Outcome<br>Introduction<br>14.1 Need for Portfolio Revision<br>14.2 Evaluation:<br>14.3 Passive vs. Active Portfolio Management<br>Summary<br>Keywords<br>Self Assessment<br>Answer for Self Assessment<br>Review Questions

## Learning Outcome

- understand International banking \& its perspective,
- interpret reasons for International banking.


## Introduction

In the entire process of portfolio management, portfolio revision is as important as portfolio analysis and selection. Keeping in mind the risk-return objectives, an investor selects a mix of securities from the given investment universe. In a dynamic world of investment, it is only natural that the portfolio may not perform as desired or opportunities might arise turning the desired into less that desired. In every such situation, a portfolio revision is warranted. Portfolio revision involves changing the existing mix of securities. The objective of portfolio revision is similar to the objective of portfolio selection i.e. maximizing the return for a given level of risk or minimizing the risk for a given level of return. The process of portfolio revision may also be similar to the process of portfolio selection. This is particularly true where active portfolio revision strategy is followed. Where passive portfolio revision strategy is followed, use of mechanical formula plans may be made.

### 14.1 Need for Portfolio Revision

No plan can be perfect to the extent that it would not need revision sooner or later. Investment plans are certainly not. In the context of portfolio management, the need for revision is ever more because the financial markets are continually changing. Thus the need for portfolio revision might simply arise because the market witnessed some significant changes since the creation of the portfolio. Further, the need for portfolio revision may arise because of some investor- related factors such as

1. Availability of additional wealth,
2. Change in the risk attitude and the utility function of the investor,
3. Change in the investment goals of the investors and
4. The need to liquidate a part of the portfolio to provide funds for some alternative uses. The other valid reasons for portfolio revision such as short-term price fluctuations in the market do also exist. There are, thus, numerous factors, which may be broadly called market related and investor-related, which spell need for portfolio revision.

### 14.2 Evaluation:

The Sharpe ratio is an investment measurement that is used to calculate the average return beyond the risk-free rate of volatility per unit. In other words, it's a calculation that measures the actual return of an investment adjusted for the riskiness of the investment. This measurement is particularly important when comparing two or more investment opportunities because it levels out the volatility in the market and flattens out the returns as if the risk was eliminated.

Take a high-risk investment for example. This investment is much more volatile, increasing and decreasing in value much more, than a low-risk investment. Assume that the high-risk investment had a higher return than the lower investment for a given year. Was this because the high-risk management or investment outperformed the low-risk investment or is this higher return simply based on the higher risk and volatility of the high-risk investment? You would never be able to know without this ratio.

It is defined as the difference between the returns of the investment and the risk-free return, divided by the standard deviation of the investment returns. It represents the additional amount of return that an investor receives per unit of increase in risk.


What the Sharpe Ratio Can Tell You
The ratio is useful in determining to what degree excess historical returns were accompanied by excess volatility. While excess returns are measured in comparison with an investing benchmark, the standard deviation formula gauges volatility based on the variance of returns from their mean.

A higher Sharpe metric is always better than a lower one because a higher ratio indicates that the portfolio is making better investment decisions and not being swayed by the risk associated with it. Here is a list of sharpe ratio grades and what they mean.

Sharpe Ratio Grading Thresholds
$<1$ : Not Good

1-1.99: Ok
2 - 2.99: Really Good
>3: Exceptional
Take a portfolio that only invests in Treasure bills for example. These are considered risk-free investments, so there is no volatility and no earnings in excess of the risk-free rate. Thus, the Sharp Ratio would be zero for this portfolio.

The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance. A negative Sharpe ratio means the risk-free or benchmark rate is greater than the portfolio's historical or projected return, or else the portfolio's return is expected to be negative.

Sharpe Ratio Pitfalls

The Sharpe ratio can be manipulated by portfolio managers seeking to boost their apparent risk-adjusted returns history. This can be done by lengthening the return measurement intervals, which results in a lower estimate of volatility. For example, the standard deviation (volatility) of annual returns is generally lower than that of monthly returns, which are in turn less volatile than daily returns. Financial analysts typically consider the volatility of monthly returns when using the Sharpe ratio.

Calculating the Sharpe ratio for the most favorable stretch of performance rather than an objectively chosen look-back period is another way to cherry-pick the data that will distort the risk-adjusted returns.

The Sharpe ratio also has some inherent limitations. The standard deviation calculation in the ratio's denominator, which serves as its proxy for portfolio risk, calculates volatility based on a normal distribution and is most useful in evaluating symmetrical probability distribution curves. In contrast, financial markets subject to herding behavior can go to extremes much more often than a normal distribution would suggest is possible. As a result, the standard deviation used to calculate the Sharpe ratio may understate tail risk. Market returns are also subject to serial correlation. The simplest example is that returns in adjacent time intervals may be correlated because they were influenced by the same market trend. But mean reversion also depends on serial correlation, just like market momentum. The upshot is that serial correlation tends to lower volatility, and as a result investment strategies dependent on serial correlation factors may exhibit misleadingly high Sharpe ratios as a result.

## Treynor's Performance Index

The Treynor ratio, also known as the reward-to-volatility ratio, is a performance metric for determining how much excess return was generated for each unit of risk taken on by a portfolio.

The Treynor ratio is a risk/return measure that allows investors to adjust a portfolio's returns for systematic risk.

Excess return in this sense refers to the return earned above the return that could have been earned in a risk-free investment. Although there is no true risk-free investment, treasury bills are often used to represent the risk-free return in the Treynor ratio.

Risk in the Treynor ratio refers to systematic risk as measured by a portfolio's beta. Beta measures the tendency of a portfolio's return to change in response to changes in return for the overall market.A higher Treynor ratio result means a portfolio is a more suitable investment.

The Treynor ratio is similar to the Sharpe ratio, although the Sharpe ratio uses a portfolio's standard deviation to adjust the portfolio returns.

In the Treynor ratio formula, we don't consider the entire risk. Instead of that, systematic risk is considered. Treynor ratio formula is given as:

$$
T=R_{i}-R_{f} / \beta_{i}
$$

How Does the Treynor Ratio Work?
Treynor ratio calculation is done by considering the beta of an investment to be its risk. The $\beta$ value of any investment is the measure of the investment's volatility in the current stock market position. The more the volatility of the stocks included in the portfolio, the more the $\beta$ value of that investment will be. Stocks with a higher beta value have more chances to rise and fall more easily than other stocks in the stock market with a relatively lower beta value.

Sowhen considering the market, the average comparison of beta values cannot give a fair result. So comparing investments with this measure is not practical. So here comes the utility of the Treynor ratio because it helps compare investments or stocks with nothing common to get a clear performance analysis.

Limitations of Treynor Ratio
Although the Treynor ratio is considered a better method to analyze and find out the betterperforming investment in a group of investments, it does not work in several cases. The treynor ratio does not consider any values or metrics calculated utilizing the management of portfolios or investments. So this makes the Treynor ratio just a ranking criterion with several drawbacks, making it useless in different scenarios.

## Limitations of Treynor Ratio

Further, the Treynor ratio can be effectively used for analyzing multiple portfolios only if given that they are a subset of a larger portfolio. In cases where the portfolios have varying total risk and similar systematic risks, they will be ranked the same, making Treynor ratio useless in the performance analysis of such portfolios.

Another limitation of the Treynor ratio occurs because of the past consideration done by the metric. Treynor ratio gives importance to how the portfolios behaved in the past. In reality, the investments or portfolios are ever-changing. We can't analyze one with just past knowledge as the portfolios may behave differently in the future due to changes in market trends and other changes. For example, if a stock has been giving the firm a $12 \%$ rate of return for the past several years, it is not guaranteed that it will go on doing the same thing in the years to follow. The rate of return can go either way, which is not considered by the Treynor ratio. The Treynor ratio formula has an inherent weakness: its backward-looking design. It's possible, maybe even more likely, for an investment to perform differently in the coming periods from how it has done in the past. For instance, a stock with a beta of 3 might not essentially have the market's volatility thrice forever. Likewise, you should not expect a portfolio to make money at an $8 \%$ rate of return over the coming ten years just because it did so over the past ten years.

## Jensen's Performance Index

The Jensen's measure, or Jensen's alpha, is a risk-adjusted performance measure that represents the average return on a portfolio or investment, above or below that predicted by the capital asset pricing model (CAPM), given the portfolio's or investment's beta and the average market return. This metric is also commonly referred to as simply alpha. of an investment portfolio by analyzing a portfolio's excess return per unit of risk.

Excess return refers to the return earned above the return that could have been earned in a risk-free investment.

To accurately analyze the performance of an investment manager, an investor must look not only at the overall return of a portfolio but also at the risk of that portfolio to see if the investment's return compensates for the risk it takes. For example, if two mutual funds both have a $12 \%$ return, a rational investor should prefer the less risky fund. Jensen's measure is one of the ways to determine if a portfolio is earning the proper return for its level of risk.

If the value is positive, then the portfolio is earning excess returns. In other words, a positive value for Jensen's alpha means a fund manager has "beat the market" with their stock-picking skills.

Interpreting Jensen's Alpha
The value of alpha - the excess returns - can range from being positive, negative, or zero.
Positive Alpha: Outperformance
Negative Alpha: Underperformance
Zero Alpha: Neutral Performance (i.e. Tracks Benchmark)
The value of alpha - the excess returns - can range from being positive, negative, or zero.
Positive Alpha: Outperformance

## Negative Alpha: Underperformance

The value of alpha - the excess returns - can range from being positive, negative, or zero.
However, if the security were to earn more than the risk-adjusted returns, the alpha will be positive.

By contrast, negative alha suggests the security (or portfolio) fell short in achieving its prequired return.

For return-oriented portfolio managers, a higher alpha is nearly always the desired outcome.
The objective of investors is to go for investments that offer maximum returns with minimal risks which means that between two mutual fund schemes that are offering similar returns, the one with less risk would be more attractive to the investors than the one with higher risk.

### 14.3 Passive vs. Active Portfolio Management

Investors have two main investment strategies that can be used to generate a return on their investment accounts: active portfolio management and passive portfolio management.

Active portfolio management focuses on outperforming the market in comparison to a specific benchmark such as the Standard \& Poor's 500 Index.

Passive portfolio management mimics the investment holdings of a particular index in order to achieve similar results.

The investor who follows an active portfolio management strategy buys and sells stocks in an attempt to outperform a specific index, such as the Standard \& Poor's 500 Index or the Russell 1000 Index.
An actively managed investment fund has an individual portfolio manager, co-managers, or a team of managers all making investment decisions for the fund. The success of the fund depends on indepth research, market forecasting, and the expertise of the management team.
For example, active managers may rely on investment analysis, research, and forecasts, which can include quantitative tools, as well as their own judgment and experience in making decisions on which assets to buy and sell. Their approach may be strictly algorithmic, entirely discretionary, or somewhere in between.

## Advantages and Disadvantages of Active Management

The most significant benefit of actively managing a portfolio is that it offers an opportunity for fund managers to generate much higher returns than the benchmark and thereby keeping the alpha on a higher side. Also, actively managing investments helps fund managers to make full utilization of the risk profile of the investors. Actively managed portfolio of investments comes with a higher cost as it includes a relentless activity of selling and buying of securities and thereby incurring a transactional cost every time a trade is placed. Also, there is no guarantee that the call made by the fund manager turns out to be beneficial for the investors.

## Passive Portfolio Management

Passive portfolio management can be referred to as index fund management. This is because a passive portfolio is typically designed to parallel the returns of a particular market index or benchmark as closely as possible. The purpose of passive portfolio management is to generate a return that is the same as the chosen index. A passive strategy does not have a management team making investment decisions and can be structured as an exchange-traded fund (ETF), a mutual fund, or a unit investment trust (UIT). Index funds are branded as passively managed rather than unmanaged because each has a portfolio manager who is in charge of replicating the index. Because this investment strategy is not proactive, the management fees assessed on passive portfolios or funds are often far lower than active management strategies.

Followers of passive management believe in the efficient market hypothesis. It states that at all times, markets incorporate and reflect all information, rendering individual stock picking futile.

As a result, the best investing strategy is to invest in index funds, which have historically outperformed the majority of actively managed funds.

## Advantages and Disadvantages of Passive Management

As passive management of investments does not involve continuous selling and buying of securities; therefore, the cost involved is lesser. Also, it is easy to track the performance as knowing how well the underlying index has performed will give the required insights.

As passive management of investments does not involve continuous selling and buying of securities; therefore, the cost involved is lesser. Also, it is easy to track the performance as knowing how well the underlying index has performed will give the required insights.

| Parameter | Active Portfolio <br> Management | Passive Portfolio <br> Management |
| :--- | :--- | :--- |
| Overall cost | High | Low |
| Returns | High | Low |
| Risk | High | Low |
| Suitability | For those willing to <br> take some risk | For those who are <br> risk-avers |

## What is Rupee Cost Averaging?

As investors, we often speculate when to enter the market. But even experienced professionals find it difficult to determine accurately the right moment to enter (buy) or exit (sell) the market for their investments.

We often rely on our emotions, get swayed by market sentiments and end up buying when the markets are going higher and selling when they are lower. This is exactly what we should NOT be doing.

In a marathon, participants are advised to go easy on sudden bursts of high speed during the race, especially at the beginning. This may sound like conservative advice and one may wonder how, without speed, can one cover and win such a long distance? However, it would be fruitless for the runner if he/she starts with a very high speed sprint and loses stamina mid-way.

Similarly, investors gain when they go steady with regular investments instead of looking at high speed sprints too often in the market. Investing modestly but regularly ensures that even in the worst of scenarios, the impact on your investments is relatively low and it rebounds when the market picks up. Experts suggest that you should buy when the markets are low and reap profit when they are high. How do you find out when the market hits its lowest or peaks in value? It is next to impossible to time the market accurately. Rupee Cost Averaging works to steer away this dilemma.

Rupee cost averaging helps us to minimize this guessing game. In the rupee cost averaging approach, you invest a fixed amount of money at regular intervals irrespective of whether the markets are going high or low.

This ensures that you buy more units when the markets are low and lesser units when they are high. This approach brings down your average cost per unit over the long-term.
Advantages of Rupee Cost Averaging
By investing through SIPs, market volatility is mitigated to some extent, and as a result, the overall gains will increase.
Rupee cost averaging works out best in choppy markets but is useful even when the markets are in a bull run. It mainly helps you buy less when the markets are expensive and buy more when the markets are cheap. A SIP is an easy way of doing this due to this benefit of rupee cost averaging.

Formula plans are a type of investment strategy that makes use of pre-determined rules for the nature and timing of change in one's portfolio as the market rises or falls.

Such rules ignore prevalent market moods of optimism or pessimism and help you automatically reallocate funds from one asset class to another with changing circumstances, thus helping you automatically buy low and sell high.

Following are the three important types of formula plans that are found useful in making portfolio investment decisions;

The Constant Rupee Value
The Constant Ratio

## The Variable Ratio Formula Plans

The constant rupee value plan specifies that the rupee value of the stock portion of the portfolio will remain constant.

Thus, as the value of the stock rises, the investor must automatically sell some of the shares in order to keep the value of his aggressive portfolio constant. If the price of the stock falls, the investor must buy additional stock to keep the value of aggressive portfolio constant. By specifying that the aggressive portfolio will remain constant in money value, the plan also specifies that remainder of the total fund be invested in the conservative fund.

The constant-rupee -value plan's major advantage is its simplicity. The investor can clearly see the amount that he needed to have invested.

The constant rupee value plan specifies that the rupee value of the stock portion of the portfolio will remain constant. Thus, as the value of the stock rises, the investor must automatically sell some of the shares in order to keep the value of his aggressive portfolio constant.
A constant ratio plan is an example of a long-term formula investing strategy, which does not involve security analysis and forecasting, or market timing.
It is able to leverage active-like management qualities through systematic rebalancing according to a prescribed formula, as the market rises and falls. A constant ratio plan would ensure that a 70/30 or $80 / 20$ asset allocation (stocks to bonds) remains $70 / 30$ or $80 / 20$ even as markets move.
The cost of these rebalancing transactions reduces investment returns. But constant ratio plans aim to smooth out investment returns over a longer time horizon by adjusting the portfolio countercyclically, and taking profits on speculative stocks that have rallied strongly. By selling outperforming stocks and buying underperforming ones, constant ratio plans run counter to momentum investing strategies that sell underperforming assets and buy outperforming ones. This is why they work best in volatile markets with a general mean-reverting pattern.
Variable-ratio plan is a more flexible variation of constant ratio plan.
Under the variable ratio plan, it is provided that if the value of aggressive portfolio changes by certain percentage or more, the initial ratio between the aggressive portfolio and conservative portfolio will be allowed to change as per the pre-determined schedule.

Variable-ratio plan is a more flexible variation of constant ratio plan.

Under the variable ratio plan, it is provided that if the value of aggressive portfolio changes by certain percentage or more, the initial ratio between the aggressive portfolio and conservative portfolio will be allowed to change as per the pre-determined schedule.Instead of maintaining a constant rupee amount in stocks or a constant ratio of stocks to bonds, the variable ratio plan user steadily lowers the aggressive portion of the total portfolio as stock prices rise, and steadily increase the aggressive portion as stock prices fall.

Indeed, none of the formula plans are a royal road to riches, First, as an effort to provide mechanical rules for portfolio revision, they make no provision for what securities should be selected for investment.

Second formula plans by their nature are inflexibility makes it difficult to know if and when to adjust the plan to new conditions emerging in the investment environment.

## Summary

The portfolio revision strategies adopted by investors can be broadly classified as 'active' and 'passive' revision strategies.
This unit also points out that while both 'active' and 'passive' revision strategies are followed by investors and portfolio managers, "passive' strategy is followed by believers of market efficiency or those who lack portfolio analysis and selection skills and resources.
Major constraints, which come in the way of portfolio revision, are transaction costs, taxes, statutory stipulations and lack of ideal formula. This unit also discusses and illustrates three formula plans of portfolio revision, namely, constant-dollar-value plan, constant-ratio plan and variable-ratio plan.

Before closing the discussion about formula plans, it is noted that these formula plans are not a royal road to riches. They have their own limitations.
The choice of portfolio revision strategy or plan is, thus, no simple question. The choice will involve cost benefit analysis. No plan can be perfect to the extent that it would not need revision sooner or later. Investment plans certainly are not.

## Keywords

Formula Plan: The buying and/or selling of securities according to a predetermined formula. This approach to investment decisions is intended to eliminate the investor's emotions and instead to follow a mechanical set of rules.

Variable-ratio Plan: It is a more flexible variation of constant ratio plan. Under the variable ratio plan, it is provided that if the value of aggressive portfolio changes by certain percentage or more, the initial ratio between the aggressive portfolio and conservative portfolio will be allowed to change as per the pre-determined schedule.

Constant Dollar Value Plan: An investment strategy designed to reduce volatility in which securities, typically mutual funds, are purchased in fixed dollar amounts at regular intervals, regardless of what direction the market is moving.

Constant-ratio Plan: This is an investment strategy in which the portfolio's composition by asset class is maintained at a certain level through periodic adjustments.

## SelfAssessment

1. ------------------refers to the investor's attempt to construct a portfolio that resembles the overall market returns.
A. Passive management
B. Active Management
C. Bad debt Management
D. None
2. ----------- is holding securities based on the forecast about the future.
A. Passive management
B. Active Management
C. Bad debt Management
D. None
3. The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance.
A. Yes
B. No
C. Emotional Risk
D. None of these
4. A higher Treynor ratio result means a portfolio is a more suitable investment.
A. Yes
B. No
C. Depends on market
D. None of the above
5. Positive Alpha is-
A. Outperformance in market
B. Underperformance in market
C. Both of the above
D. None of the above
6. Negative Alpha is-
A. Outperformance in market
B. Underperformance in market
C. Both of the above
D. None of the above
7. Zero Alpha is-
A. Outperformance in market
B. Underperformance in market
C. Neutral performance
D. None of the above
8. ------------------- focuses on outperforming the market in comparison to a specific benchmark such as the Standard \& Poor's 500 Index.
A. Active portfolio management
B. Passive portfolio management
C. Both of the above
D. None of the above
9. $\qquad$ mimics the investment holdings of a particular index in order to achieve similar results.
A. Active portfolio management
B. Passive portfolio management
C. Both of the above
D. Not Applicable
10. In the rupee cost averaging approach, you invest $\qquad$ amount of money at regular intervals irrespective of whether the markets are going high or low.
A. Fixed
B. Variable
C. Neither more or less
D. Not Applicable
11. By investing through SIPs, market volatility is mitigated to some extent, and as a result, the overall gains will increase.
A. Yes
B. No
C. Can't say
D. Not Applicable
12. The Sharpe ratio is an investment measurement that is used to calculate the average return beyond the risk-free rate of volatility per unit.
A. True
B. False
13. Variable-ratio plan is a more flexible variation of constant ratio plan.
A. True
B. False
14. Formula plans are a type of investment strategy that makes use of pre-determined rules for the nature and timing of change in one's portfolio as the market rises or falls.
A. True
B. False
15. Rupee cost averaging works out best in choppy markets but is useful even when the markets are in a bull run. It mainly helps you buy less when the markets are expensive and buy more when the markets are cheap. A SIP is an easy way of doing this due to this benefit of rupee cost averaging.
A. True
B. False

## Answer for Self Assessment

1. A
2. B
3. A
4. A
5. A
6. B
7. C
8. A
9. B
10. A
11. A
12. A
13. A
14. A
15. A

## Review Questions

1. What do you think as the need for portfolio revision?
2. Examine various portfolio revision strategies.
3. Critically evaluate various portfolio revision practices.
4. How would you overcome the constraints in portfolio revision?
5. What are the basic assumptions and ground rules of formula plans? Are they realistic

## -1] Further Reading

- SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT By K SASIDHARAN \& ALEX K MATHEWS, MCGRAW HILL EDUCATION
- SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT by PANDIAN, PUNITHAVATHY, VIKAS PUBLISHING HOUSE.


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[^0]:    Benefits of Depository System

